# Kobe Steel Interim Report 2001

Six Months Ended September 30



## Message from the President

We placed our full efforts into improving our performance in the face of Japan's deteriorating economy. Behind the severe market conditions were a decelerating U.S. economy, sagging exports brought about by the slump in the world IT market, stagnant private-sector capital investment, a decrease in public works projects, and a slowdown in consumer spending.

As a result, in the half year period ended September 30, 2001, our consolidated net sales were \$578 billion yen, down 11.7% from the same period last year. Operating income was \$15.2 billion, while aftertax net loss was \$10.5 billion.

### Segment Performance Iron and Steel

Steel demand dropped rapidly due to stagnant construction and low exports brought about by a decelerating U.S. economy. While steel shipments were higher than the same period last year, growing signs of oversupply pushed down prices in the weak domestic market. Thus, steel sales decreased over the same period last year. Sales of steel castings and forgings, titanium products, and welding consumables were firm on account of rising demand. However, in general subsidiary companies saw a drop in sales and profits.

Consequently, Iron and Steel segment sales decreased 11.8% from the same period last year to ¥241.6 billion. Operating income decreased 68.6% to ¥7.7 billion.

### Aluminum and Copper

Shipments of rolled aluminum products increased slightly. A rise in aluminum can stock due to the warm summer was offset by a decline in aluminum plate for semiconductor manufacturing equipment due to weak IT demand. In rolled copper products, shipments went down due to a drop in copper sheet and strip for electronic applications and a decrease in copper tube for air conditioners due to growing overseas production of air conditioners for the domestic market.

For these reasons, sales rose 0.6% to ¥132.5 billion. While overall shipments went down over the same period last year, higher aluminum ingot and copper cathode prices bolstered sales. However, operating income fell 25.8% to ¥4.7 billion due to lower shipments.

### Machinery

Domestic Machinery orders fell 19.5% to \$79.3 billion due to a decrease in demand for municipal solid waste treatment plants. Overseas, orders for optical fiber manufacturing equipment and gas compressors were firm, but plant engineering projects were stagnant, leading to a 21.7% drop to \$10.6 billion. Total orders decreased 19.8% to \$89.9 billion and the backlog of orders was \$240.5 billion.

Higher orders in the previous year contributed to higher sales, but overseas plant orders continued to be severely curtailed and subsidiary companies performed sluggishly. Thus, segment sales were ¥94.0 billion, up 1.4% from the same period last year, while operating loss was flat at ¥2.0 billion.

## Construction Machinery

The domestic market was extremely severe due to the long slump in public works investment, housing starts, and private-sector construction. In addition, growth in the equipment lease and rental business lowered demand for new machines. Overseas, the slow recovery in the Asian market, the decelerating U.S. economy, and stagnant European demand led to an overall decrease. Construction machinery sales were 10.1% lower at \$74.2 billion in comparison to the same period last year. Operating income was 55.8% lower at \$1.1 billion.

## Real Estate

Sales in this segment went down 11.0% to \$23.2 billion, with operating income of \$3.7 billion, down 43.8%. Factors include tough competition brought about by a large housing supply amid low interest rates, low land prices, and low sale prices.

## Other Businesses

The sale of a semiconductor subsidiary led to a 51.4% decline in sales to \$39.6 billion. Operating income was \$1 million in comparison to \$15.3 billion last year.

## Corporate Highlights

Our independent power producer business is moving steadily ahead. We started trial operations in July 2001 of the first of two power plants. The first plant will go into full commercial operation in April 2002, while the second one will begin full operation in April 2004. Together, the two plants will have 1.4 million kilowatts of capacity. Project financing amounting to approximately ¥165 billion will be adopted to help establish a sound business base at an early stage. This strategic project will provide us with a stable source of income.

In our construction machinery business, plans have been proceeding among Kobe Steel, Kobelco Construction Machinery and CNH Global on a global alliance for construction equipment. The new formation will turn Kobelco into the world's third largest construction equipment group and further strengthen its position.

The economic outlook is likely to remain severe for the rest of the fiscal year, ending March 2002. The terrorist acts in the United States have increased anxiety of a worldwide recession, and in Japan recovery in private-sector capital investment and growth in personal spending are not anticipated.

Facing declining financial performance brought about by drastically worsening market conditions, we decided in September 2001 to implement temporary measures to quickly improve our profitability. Under measures covering fiscal years 2002 and 2003, we plan to decrease the annual income of our employees, further lower the remuneration of directors and corporate officers, and reduce R&D expenses. In addition, we will decrease the number of employees, reorganize the overseas plant engineering business, and downsize the head office. These measures are intended to contribute to an early reduction in undisposed deficits, improve our financial performance, and built profitability.

As we work through these difficult economic times, we ask for your continued support and thank you for your understanding.

December 2001

K. Migukoshi

Koshi Mizukoshi President and Chief Executive Officer

# Consolidated Interim Balance Sheets

At September 30, 2001 and 2000 (unaudited)

At September 30, 2001 and 20		Thousands of U.S. dollars (Note 1) 2001		
Assets	Millions			
Current assets:	2001	2000	2001	
Cash and time deposits	¥ 128,528	¥ 116,053	\$ 1,076,449	
Marketable securities	¥ 120,520 8,367	4,537	\$ 1,070,445 70,075	
Notes and accounts receivable:	0,507	4,557	10,015	
Trade	229,141	244,553	1,919,104	
Unconsolidated subsidiaries	227,111	211,555	1,717,101	
and affiliates	75,405	77,975	631,533	
Other	14,578	25,473	122,094	
Allowance for doubtful accounts	(1,228)	(1,270)	(10,285)	
7 mowaree for doubtrar accounts	317,896	346,731	2,662,446	
	517,070	510,751	2,002,110	
Inventories	261,965	270,750	2,194,012	
Deferred income taxes	12,975	19,751	108,668	
Other	21,282	23,680	178,241	
Total current assets	751,013	781,502	6,289,891	
Investments and other assets: Investments in securities Investments in and advances to unconsolidated	66,014	108,018	552,881	
subsidiaries and affiliates	36,462	36,895	305,377	
Long-term loans receivable	8,487	10,030	71,080	
Other	81,001	78,454	678,400	
Allowance for doubtful accounts	(8,513)	(9,522)	(71,298)	
	183,451	223,875	1,536,440	
Plant and equipment:				
Land	159,461	145,868	1,335,519	
Buildings and structures	604,789	611,999	5,065,235	
Machinery and equipment	1,695,069	1,780,124	14,196,558	
Construction in progress	69,501	37,061	582,085	
	2,528,820	2,575,052	21,179,397	
Less accumulated depreciation	(1,577,580)	(1,581,716)	(13,212,563)	
	951,240	993,336	7,966,834	
Intangible assets Deferred income taxes	20,114 106,585	21,242 89,559	168,459 892,672	
Dejenteu income iuxes	¥2,012,403	¥2,109,514	\$16,854,296	
	+2,012,403	+2,107,314	φ10,0J4,290	

			Thousands of U.S. dollars	
Liabilities and	Millions	(Note 1)		
Stockholders' Equity	2001	2000	2001	
Current liabilities:				
Short-term borrowings	¥ 304,206	¥ 239,722	\$ 2,547,789	
Current portion of long-term debt	102,288	161,149	856,683	
Notes and accounts payable:				
Trade	219,989	203,642	1,842,454	
Construction	38,010	15,868	318,342	
Unconsolidated subsidiaries				
and affiliates	54,583	50,859	457,144	
Other	18,484	15,523	154,807	
	331,066	285,892	2,772,747	
Advances from customers	28,495	33,013	238,652	
Customers' and employees' deposits	23,647	23,413	198,049	
Provision for restructuring costs	5,520	_	46,231	
Income and enterprise				
taxes payable	2,481	2,982	20,779	
Deferred income taxes	147	258	1,231	
Other	60,200	53,382	504,187	
Total current liabilities	858,050	799,811	7,186,348	
Long-term liabilities:				
Long-term debt	736,993	844,097	6,172,471	
Employees' retirement benefits	65,952	80,712	552,362	
Allowance for special repairs	5,832	29,635	48,844	
Deferred income taxes	7,893	5,685	66,106	
Other	71,222	61,809	596,498	
-	887,892	1,021,938	7,436,281	
Contingent liabilities (Note 2)				
Minority interests	19,318	27,572	161,792	
Stockholders' equity:				
Common stock, ¥50 par value;				
Authorized - 6,000,000,000 shares				
Issued - 2,835,981,926 shares	213,667	213,667	1,789,506	
Additional paid-in capital	132,309	132,309	1,108,116	
Land revaluation	139	_	1,164	
Accumulated deficit	(72,911)	(68,277)	(610,645	
Net unrealized holding				
gains (losses) on securities	(6,328)	6,558	(52,998	
Foreign currency				
translation adjustments	(19,358)	(23,526)	(162,127	
Treasury stock, at cost	(375)	(538)	(3,141	
Total stockholders' equity	247,143	260,193	2,069,875	
· · -	¥2,012,403	¥2,109,514	\$ 16,854,296	

# **Consolidated Interim Statements of Operations**

Six months ended September 30, 2001 and 2000 (unaudited)

		X.	Thousands of U.S. dollars
	Millions o	fven	(Note 1)
	2001	2000	2001
Net sales	¥ 578,004	¥ 654,691	\$4,840,905
Cost of sales	494,433	528,868	4,140,980
Gross profit	83,571	125,823	699,925
Cross prom	05,571	120,020	077,725
Selling, general and			
administrative expenses	68,322	73,367	572,211
Operating income	15,249	52,456	127,714
Other income (expenses) :			
Interest and dividend income	2,027	2,448	16,977
Interest expense	(15,649)	(18,035)	(131,064)
Seconded employees'	(15,615)	(10,055)	(101,001)
salaries net of reimbursement	(10,589)	(11,666)	(88,685)
Gain (loss) on sale of securities	253	(71)	2,119
Loss on write down of	200	(71)	_,,
securities and investments	(2,569)	(6,535)	(21,516)
Loss on sale or disposal of	(_,_ ,_ ,, ,	(0,000)	(;+)
plant and equipment	(1,149)	(1,566)	(9,623)
Loss on disposal of inventories	_	(534)	_
Foreign exchange gain (loss)	(1,302)	152	(10,905)
Provision for doubtful receivables	_	(2,458)	_
Special employees'			
retirement benefits	_	(1,267)	_
Gain on securities for contribution			
to employee pension plan	8,866	11,850	74,255
Effect of applying new accounting			
standard for retirement berefits	(6,451)	(25,695)	(54,028)
Loss on revaluation of			
interest swap contracts	_	(3,969)	_
Equity in income of unconsolidated			
subsidiaries and affiliates	620	297	5,193
Other, net	1,922	(4,703)	16,096
	(24,021)	(61,752)	(201,181)
Loss before income taxes	(8,772)	(9,296)	(73,467)
Income taxes:	(0,772)	(),=>0)	
Current	(2,814)	(3,284)	(23,568)
Deferred	992	20,637	8,308
•••••••••••••••••••••••••••••••••••••••	(1,822)	17,353	(15,260)
Minority interests in losses	× 1- 1		( - ) / · · )
(income) of subsidiaries	99	(2,855)	829
Net income (loss)	¥ (10,495)	¥ 5,202	\$ (87,898)
		U.S. dollars	
	Yen		(Note 1)
Net income (loss) per 1,000 shares	¥ (3,709)	¥ 1,839	\$ (31,064)

See accompanying notes.

# **Consolidated Interim Statements of Cash Flows**

# Six Months ended September 30, 2001 and 2000 (unaudited)

			Thousands of U.S. dollars	
	Millions of yen		(Note 1)	
	2001	2000	2001	
Cash flows from operating activities:				
Loss before income taxes	¥ (8,772)	¥ (9,296)	\$ (73,467)	
Depreciation	42,999	53,197	360,126	
Interest and dividend income	(2,027)	(2,448)	(16,977)	
Interest expense	15,649	18,035	131,064	
Loss (gain) on sale of securities	(253)	71	(2,119)	
Loss on write down of securities and investments Equity in income of unconsolidated	2,569	6,535	21,516	
subsidiaries and affiliates	(620)	(297)	(5,193)	
Special employees' retirement benefits	_	1,267	_	
Effect of applying new accounting standard	6517	25 (05	54 501	
for retirement benefits	6,517	25,695	54,581	
Gain on securities for contribution to	(0.0(0)	(11.050)	(74.055)	
employee pension plan	(8,866)	(11,850)	(74,255)	
Loss on revaluation of interest swap contracts	1 1 40	3,969	0.622	
Loss on sales or disposal of plant and equipment	1,149	1,566	9,623	
Decrease in trade receivables	48,079	27,190	402,672	
Increase in inventories	(6,242)	(13,469)	(52,278)	
Decrease in trade payables Other	(44,207)	(5,674)	(370,243)	
	11,498	(1,199)	96,298	
Subtotal Cash received for interest and dividends	57,473	93,292	481,348	
	2,805	5,820	23,492	
Cash paid for interest	(16,183)	(17,153)	(135,536)	
Cash paid for special employees' retirement benefits Cash paid for income taxes	(4 212)	(3,598)	(35,276)	
Net cash provided by operating activities	(4,212) 39,883	(3,116) 75,245	334,028	
Purchase of plant and equipment and other assets Proceeds from sale of plant and equipment and other assets Purchase of investments in securities Proceeds from sale of investments in securities Increase in short-term loans receivable Long-term loans receivable Proceeds from collection of long-term loans Proceeds from transfer of business Other Net cash used in investing activities <b>Cash flows from financing activities:</b> Increase (decrease) in short-term borrowings	(37,721) 7,876 (1,615) 5,626 (1,705) (151) 461 21,413 (2,869) (8,685)	(41,206) 2,537 (2,507) 1,081 (347) (910) 1,490 (1,940) (41,802) (28,670) (502)	(315,921) 65,963 (13,526) 47,119 (14,280) (1,265) 3,861 179,338 (24,028) (72,739) 10,829 10,829	
Proceeds from issuance of long-term debt	18,338	47,921	153,585	
Repayment of long-term debt	(77,128)	(71,303)	(645,963)	
Proceeds from issuance of bonds	32,462	31,055	271,876	
Repayment of bonds	(3,202)	(60,562)	(26,817)	
Other	(37)	95	(310)	
Net cash used in financing activities	(28,274)	(81,464)	(236,800)	
Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents	<u>951</u> 3,875	(86) (48,107)	7,965	
Cash and cash equivalents at beginning of the six months Cash and cash equivalents of	126,187	162,213	1,056,842	
Cash and cash equivalents of	410	7 010	2 /2/	
newly consolidated subsidiaries Cash and cash equivalents at end of the six months	410 ¥130,472	7,212 ¥121,318	3,434 \$1,092,730	

# Consolidated Interim Statement of Stockholders' Equity

Six Months ended September 30, 2001 (unaudited)

		Millions of yen						
						Net unrealized	Foreign	
			Additional			holding gains	currency	
	Shares of	Common	paid-in	Land	Accumulated	(losses) on	translation	
	common stock	stock	capital	revaluation	deficit	securities	adjustments	Treasury stock
Balance at April 1, 2001	2,835,981,926	¥213,667	¥ 132,309	¥ 126	¥ (62,344)	¥ 2,019	¥ (21,983)	¥ (432)
Net loss					(10,495)			
Foreign currency translation adjustments							2,625	
Net unrealized holding losses on securities						(8,347)		
Bonuses to directors					(33)			
Effect of subsidiaries newly consolidated and affiliates newly accounted for by the								
equity method					35			
Effect of company excluded from								
consolidation					(62)			
Effect of revaluation of land				13	(12)			
Treasury stock								57
Balance at September 30, 2001	2,835,981,926	¥213,667	¥ 132,309	¥ 139	¥ (72,911)	¥ (6,328)	¥ (19,358)	¥ (375)

	Thousands of U.S. dollars (Note 1)						
					Net unrealized	Foreign	
		Additional			holding gains	currency	
	Common	paid-in	Land	Accumulated	(losses) on	translation	
	stock	capital	revaluation	deficit	securities	adjustments	Treasury stock
Balance at April 1, 2001	\$ 1,789,506	\$ 1,108,116	\$ 1,055	\$ (522,144)	\$16,910	\$ (184,112)	\$ (3,618)
Net loss				(87,898)			
Foreign currency translation adjustments						21,985	
Net unrealized holding losses on securities					(69,908)		
Bonuses to directors				(276)			
Effect of subsidiaries newly consolidated and							
affiliates newly accounted for by the equity							
method				293			
Effect of company excluded from consolidation				(519)			
Effect of revaluation of land			109	(101)			
Treasury stock							477
Balance at September 30, 2001	\$ 1,789,506	\$ 1,108,116	\$ 1,164	\$ (610,645)	\$ (52,998)	\$ (162,127)	\$ (3,141)

See accompanying notes.

## Notes to Consolidated Interim Financial Statements

September 30, 2001 (Unaudited)

#### 1. Presentation of Financial Statements

Kobe Steel, Ltd. (the "Company") and its consolidated domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Japanese Commercial Code and the Securities and Exchange Law and in conformity with accounting principles and practices generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards. The accounts of overseas consolidated subsidiaries are based on their accounting records maintained in conformity with generally accepted accounting principles and practices prevailing in the respective countries of domicile.

The accompanying consolidated interim financial statements should be read in conjunction with the financial statements and related notes included in the Annual Report of the Company to stockholders for the year ended March 31, 2001. The accompanying consolidated interim financial statements are translations of the consolidated interim financial statements of the Company which were prepared in accordance with interim accounting principles and practices

generally accepted in Japan from the accounts and records maintained by the Company and were filed with the appropriate Local Finance Bureau of the Ministry of Finance ("MOF") as required by the Securities and Exchange Law.

In preparing the accompanying consolidated interim financial statements, certain reclassifications have been made in the consolidated interim financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

The translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of the reader, using the prevailing exchange rate at September 30, 2001, which was ¥119.40 to U.S. \$1.00. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

## 2. Contingent Liabilities

At September 30, 2001, the Company and its consolidated subsidiaries (the "Group") were contingently liable for guarantees of loans of \$16,314 million (\$136,633 thousand). This figure includes contingent guarantees and letters of awareness of \$1,036 million (\$8,677 thousand).

# **Investor Information**

Founded: September 1905

Incorporated: June 1911

Fiscal Year: April 1-March 31

Transfer Agent and Office:

The Mitsubishi Trust & Banking Corporation 11-1, Nagata-cho 2-chome, Chiyoda-ku, TOKYO 100-8212, JAPAN

## Listings and Quotations:

Kobe Steel is listed on the Tokyo Stock Exchange, the Osaka Securities Exchange, and the three other exchanges in Japan. Overseas, the Company's shares are listed on the London Stock Exchange. American Depositary Receipts for common stock are traded over the counter in the United States.

# Depositary for American Depositary Receipts:

The Bank of New York 620 Avenue of the Americas, 6th Floor New York, NY 10011, U.S.A. Tel: (646) 885-3296 (U.S. toll free: 888-269-2377) URL: http://www.adrbny.com

# Investor Inquiries:

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