# Summary of Kobe Steel's Consolidated Financial Results For First-Half Fiscal 2005 (April 1, 2005 - September 30, 2005) 

TOKYO, October 31, 2005 - Kobe Steel, Ltd. announced today its financial results for the first half of fiscal 2005, ended September 30, 2005.

| Consolidated financial summary | (in millions of yen) |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | FY2005 | FY2004 <br> First Half | First Half |$\quad$ Change

* Also known as pretax recurring profit

| Segment sales (in millions of yen) |  |  |
| :--- | ---: | ---: |
|  | FY2005 | FY2004 <br>  <br>  <br>  <br> First Half |
| First Half |  |  |

Overseas sales (in millions of yen)

Overseas sales

| FY2005 | FY2004 <br> First Half |
| ---: | ---: |
| 203,917 | 183,377 |
| 789,502 | 684,743 |
| $25.8 \%$ | $26.8 \%$ |

Production (in thousands of metric tons)

Crude steel
Rolled aluminum products
Rolled copper products

| FY2005 | FY2004 <br> First Half | \% change |
| ---: | ---: | ---: |
| First Half |  |  |
| 3,876 | 3,848 | $0.7 \%$ |
| 183 | 193 | $(5.3 \%)$ |
| 75 | 81 | $(7.6 \%)$ |

## (1) Operating Results

Japan's economy in the first half of fiscal 2005 continued to improve in the first half of fiscal 2005, ended September 30, 2005. Private-sector demand in capital investment and personal spending was robust on the back of higher corporate profitability. In addition, the U.S. and Asian economies, including China, continued to be strong.

On this background, Kobe Steel's consolidated net sales rose 104.7 billion yen to 789.5 billion yen, in comparison to the same period last year. Operating income increased 40.8 billion yen to 108.2 billion yen, and pretax ordinary income (also known as pretax recurring profit) went up 40.2 billion yen to 85.4 billion yen. Kobe Steel took an extraordinary loss on the separation of the real estate business from the parent company, effective October 1. Loss arising from a fire at Kakogawa Works in May was also
taken as an extraordinary loss. This led to aftertax net income of 36.7 billion yen.

## Interim dividends

Giving serious consideration to bolstering its financial foundation, Kobe Steel has decided to forgo interim dividends for the half-year period and asks its shareholders for their understanding.

## Results by Business Segment

## Iron \& Steel

Domestic steel demand for medium- and high-grade steel products, used mainly in the automotive and shipbuilding industries, was quite strong in the period under review. On the other hand, the supply and demand balance worsened as market conditions for general steel products weakened on the back of China's rising crude steel capacity, leading to a softening in the market. To maintain export prices in this situation, Kobe Steel decreased shipments of steel products, although overall shipments rose over the same period. Kobe Steel was able to steadily increase steel prices owing to the tight supply-demand situation for medium- and high-grade steel products.

Domestic demand for welding consumables was firm mainly in the automotive and shipbuilding industries. In the overseas market, demand from the automotive and shipbuilding industries and energy projects was strong.

As a result, segment sales increased $24.6 \%$ to 366.3 billion yen, and operating income increased by 34 billion yen to 68.9 billion yen.

## Wholesale Power Supply

At the Shinko Kobe Power Station, the two plants of which have a total generation capacity of 1.4 million kilowatts, segment sales rose $13.0 \%$ to 31 billion yen owing to an increase in the electricity price due to the rise in coal prices. Due to equipment inspection to maintain stable operation, operating income decreased by 1.3 billion yen to 8.3 billion yen.

## Aluminum \& Copper

Shipments of rolled aluminum products decreased over the same period last year. Domestic sales volume increased owing to higher shipments of aluminum can stock, a major product, due to further use in aluminum bottle cans, but exports fell considerably, which led to a decrease in overall can stock shipments. Due to higher demand in the previous year's summer season for aluminum fin stock used in air conditioners, shipments of fin stock decreased in the half-year period. Demand for aluminum extrusions was also weak.

Demand for rolled copper products was similar to the same period last year. Copper strip for automotive terminals continued to be strong, but strip for the semiconductor industry entered an adjustment phase. Demand for copper tube for air conditioners decreased in the first half of fiscal 2005, a reaction to the hot summer last year, and exports also fell.

Although sales volume decreased, higher ingot prices and an improvement in the product mix enabled segment sales to increase $4.4 \%$ to 152.4 billion yen. Operating income increased 3.7 billion yen to 12.2 billion yen.

## Machinery

Domestic orders increased $3.6 \%$ to 68.5 billion yen due to a rise in standard compressors used in private-sector capital investments. Overseas orders rose $32.8 \%$ b 41.8 billion yen. Orders were strong for non-standard rotating machinery used in the energy, petroleum and gas, as well as for tire machinery. Orders from the energy-related field, such as reactors and other products, were also robust. As a result, total orders increased $13.0 \%$ to 110.3 billion yen, and the backlog of orders was 244.7 billion yen.

Owing to strong orders, machinery segment sales went up $23.8 \%$ to 113.8 billion yen in the halfyear period. Operating income increased 2.9 billion yen to 3.1 billion yen.

## Construction Machinery

The Japanese market for construction machinery was strong due to the rise in private-sector capital investment and reduced inventories in Japan brought about by higher exports of used machines. Overseas, Indonesia entered an adjustment phase, but demand in Southeast Asia on the whole was firm. Europe and North America were on an expansion trend, and the falling Chinese market had
bottomed out. As a result, overall demand for construction machinery was firm.
Although the demand environment was in general favorable, the downturn in the Chinese market had a considerable effect. As a result, construction machinery sales dipped $0.2 \%$ to 106.3 billion yen, and operating income went down 0.7 billion yen, versus the same period last year, to 3.6 billion yen.

## Real Estate

The number of new condominiums sold in the Tokyo metropolitan area gradually increased owing to the upward trend of the economy. However, in the Osaka metropolitan area, the number of units sold was flat.

In this segment, as the number of housing starts and property handovers were low, segment sales were flat at 17.2 billion yen. Operating income went down 0.2 billion yen to 1.3 billion yen.

## Electronic Materials \& Other Businesses

Due to continued strong demand for target material used in LCDs, segment sales increased $11.5 \%$ to 28.2 billion yen and operating income rose 2 billion yen to 8.4 billion yen.

## Outlook for Fiscal 2005 (ending March 2006)

Japan's economy in the second half of the fiscal year is forecast to continue on an expansion trend. Although there is concern over a slowdown in the U.S. economy and rising inflation brought about by rising oil prices, domestic capital investment and personal spending are expected to continue to be strong. Kobe Steel's outlook for its business segments in the second half of the year is as follows:

## Iron \& Steel

Domestic demand for steel products, mainly from manufacturers, is forecast to be strong. In regard to a softening market for general steel products, he market is showing signs of bottoming out, with steelmakers looking to reduce production. However, for the time being, Kobe Steel, as a supplier, forecasts that it is necessary to continue a cautious stance and place a priority on maintaining prices.

In the second half of the fiscal year, Kobe Steel anticipates an increase in the average steel price will contribute to higher segment sales, in comparison to the first half.

## Wholesale Electricity Supply

Second-half sales are anticipated to be higher than in the first half, due to an increase in the electricity price brought about by the rise in coal prices.

## Aluminum \& Copper

Shipments of rolled aluminum products are expected to decrease in comparison to the first half of the fiscal year. Although the sales volume of automotive aluminum sheet is anticipated to increase, aluminum can stock is expected to decline due to lower seasonal demand.

For rolled copper products, shipments are forecast to go down in comparison to the first half. Demand is expected to be firm for copper strip for electronic materials terminals. However, exports of copper tube are anticipated to decrease due to the consolidation of production locations in Japan.

As a result, second-half segment sales are forecast to be lower than the first half.

## Machinery

Orders for compressors, rubber and tire machinery, and energy-related equipment are anticipated to continue being strong. As sales of environment-related orders tend to be concentrated in the second-half period, second-half sales are forecast to be higher than the first half.

## Construction Machinery

The domestic market for construction machinery is forecast to be strong on the back of firm private-sector investment in construction equipment. Overseas demand is anticipated to increase in the United States and Europe. Thus, second-half segment sales are forecast to be higher than first-half sales.

## Real Estate

Condominium construction starts and property handovers are anticipated to be concentrated in the

Tokyo and Osaka metropolitan areas. As a result, second-half segment sales are anticipated to be higher than first-half sales.

## Electronic Materials \& Other Businesses

Demand for target material for LCDs is expected to continue expanding. Thus, second-half segment sales are forecast to be higher than the first half.

## Overall Forecast

Owing to higher steel prices and, in the Machinery segment, the large number of orders and the concentration of sales in the second half of the fiscal year, second-half sales are forecast to be higher than first-half sales. In the Iron \& Steel and the Aluminum \& Copper segments, higher raw material costs are expected to dampen second-half profits, in comparison to the first half, as raw materials at fiscal 2004 prices were used in the first half. Fiscal 2005 sales for the full year are anticipated to rise to 1,660 billion yen. Pretax ordinary income is expected to reach 165 billion yen, with net income projected at 80 billion yen.

## (2) Financial Position

Capital investments have been centered on projects to enhance the Company's production capabilities of its distinctive products and increase its competitiveness. Although Kobe Steel has been reducing its assets, due to the rising stock prices of investment securities and a change in the method of evaluating inventories, total assets in the first-half period rose 60.2 billion yen to $1,961.4$ billion yen.

With a net income of 36.7 billion yen in the half-year period, total stockholders' equity increased 53.9 billion yen to 433.1 billion yen. As a result, the net worth ratio in the first half was $22.1 \%$, up 2.2 points from fiscal 2004, ended March 2005.

Net cash provided by operating activities was 104.9 billion yen. Income before income taxes reached 66.7 billion yen and depreciation was 39.2 billion yen. Net cash used in investing activities amounted to 38.6 billion yen, after purchases of tangible fixed assets. Free cash flow, the sum of net cash provided by operating activities and net cash used in investing activities, was 66.3 billion yen. Net cash used in financing activities amounted to 65.7 billion yen, due to repayment of debts and bonds.

As a result debt decreased 44.5 billion yen to 767.0 billion yen. Cash and cash equivalents increased 3.1 billion yen to 83.7 billion yen, in comparison to the same period last year.

Consolidated cash flow Indicators

|  | FY2001 | FY2002 | FY2003 | FY2004 | FY2005 <br> half year |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net worth ratio | $13.7 \%$ | $15.4 \%$ | $17.2 \%$ | $19.9 \%$ | $22.1 \%$ |
| Stockholders' equity ratio at market price | $6.9 \%$ | $10.9 \%$ | $24.7 \%$ | $29.6 \%$ | $52.4 \%$ |
| Debt redemption years | 19.5 | 8.4 | 9.0 | 3.6 | -- |
| Interest coverage ratio (times) | 1.8 | 3.8 | 4.1 | 9.3 | 9.5 |

* Net worth ratio: Stockholders' equity/total assets
* Stockholders' equity ratio at market price: Market capitalization/total assets
(Market capitalization is calculated by multiplying the share price at term-end by the number of outstanding shares at term-end.)
* Debt redemption years: Interest-bearing liabilities/operating cash flows
* Interest coverage ratio: Operating cash flows/interest expense
* Debt redemption years are not indicated in the half-year period.


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## Kobe Steel's FY2005 First-Half Consolidated Financial Results

(April 1, 2005 - September 30, 2005)
(Translated from the original Japanese document)
October 31, 2005

Company name:
Stock exchanges where shares are listed:
Code number:
Registered head office:
Website:
President \& CEO:
Board of Directors' meeting for FY2004 first-half results:
Financial information prepared in accordance
with generally accepted accounting
principles in the United States:

Kobe Steel, Ltd.
Tokyo, Osaka and Nagoya, Japan 5406
Hyogo Prefecture
www.kobelco.co.jp
Yasuo Inubushi
October 31, 2005

No (Information follows Japanese GAAP)

1. FY2005 first-half consolidated financial results (April 1, 2005 - September 30, 2005)
(in millions of yen)
(1) Consolidated financial results

|  | FY2005 First Half | FY2004 First Half | \% change | FY2004 <br> Full year |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 789,502 | 684,743 | 15.3\% | 1,443,771 |
| Operating income | 108,235 | 67,397 | 60.6\% | 166,576 |
| Ordinary income | 85,413 | 45,117 | 89.3\% | 116,028 |
| Net income | 36,712 | 15,690 | 134.0\% | 51,288 |
| Earnings per share | 12.37 yen | 5.28 yen |  | 17.27 yen |
| Diluted net income per share | 11.80 yen | 5.03 yen |  | 16.48 yen |

Equity value of net gain of affiliates in first-half FY2005: 5,038 million yen First-half FY 2004: 4,181 million yen Full-year FY2004: 10,011 million yen
Average number of shares in first-half FY2005: 2,967,084,387 First-half FY2004: 2,967,569,312
Full-year FY2004: 2,967,457,229
Changes have been made in accounting policies.
Percentages for net sales, operating income, ordinary income and net income show changes from the same half-year period in the previous fiscal year.
(2) Consolidated financial position

## Total assets

Total stockholders' equity
Net worth ratio
Stockholders' equity per share

| 2005 | FY2004 | FY2004 |
| :---: | :---: | :---: |
| First Half | First Half | Full Year |
| 1,961,486 | 1,885,120 | 1,901,202 |
| 433,177 | 340,533 | 379,213 |
| 22.1\% | 18.1\% | 19.9\% |
| 145.94 yen | 114.75 yen | 127.79 |

Number of shares issued at end of first-half FY2005: 2,968,143,656
First-half FY 2004: 2,967,432,455 Full-year FY2004: 2,967,115,082
(3) Consolidated cash flows

|  | FY2005 First Half | FY2004 <br> First Half | FY2004 Full Year |
| :---: | :---: | :---: | :---: |
| Net cash provided by operating activities | 104,924 | 100,475 | 225,751 |
| Net cash used in investing activities | $(38,619)$ | $(19,199)$ | $(50,543)$ |
| Net cash used in financing activities | $(65,727)$ | $(85,191)$ | $(163,945)$ |
| Cash \& cash equivalents at end of term | 83,716 | 65,555 | 80,591 |

(4) Scope of consolidation

Number of consolidated subsidiaries: 163
Number of unconsolidated, equity-valued subsidiaries: 1
Number of equity-valued affiliates: 54
(5) Changes in scope of consolidation

Newly consolidated subsidiaries: 9
Consolidated subsidiaries excluded: 5
New equity-valued affiliates: 0
Equity-valued affiliates excluded: 0
2. Consolidated forecast for fiscal 2005 (ending March 31, 2006, in millions of yen)

| Estimated net sales | $1,660,000$ |
| :--- | ---: |
| Estimated ordinary income | 165,000 |
| Estimated net income | 80,000 |
| Estimated earnings per share | 26.95 yen |

The above forecast is based on currently available information.
Actual results may differ considerably due to changeable conditions in the future.
For preconditions on the forecast and other related factors, please refer to pages 3 and 4 .

## Management Policies

## 1. Fundamental Management Strategy

The Kobe Steel Group aims to contribute to society through its materials business (steel, welding, aluminum and copper); the independent power producer (IPP) business; and the machinery business (industrial machinery, construction machinery, environmental solutions, and engineering). Recognized as a quality manufacturer, Kobe Steel endeavors to supply products, services and technologies of high renown throughout the world.

As well as continuing to supply the market with distinctive, high performance products that utilize the technologies of the Kobe Steel Group and securing the necessary profits for growth, Kobe Steel intends to continue its efforts in assuming its social responsibilities as a business to its shareholders, investors, customers, employees, communities and other stakeholders.

To achieve this vision, Kobe Steel, through the selection and consolidation of its businesses, is further strengthening its products and technologies in which it excels; expanding its head office functions across the Kobe Steel Group; and improving the efficiency of group management and integration.

Aiming to become a company trusted by society, Kobe Steel is strengthening its corporate governance, implementing compliance measures, contributing to reducing global warming, and promoting environmental management.

## 2. Policy for Profit Distribution

Kobe Steel regards the return of profits to its shareholders as one of the important management issues. Promoting business development over the long term, Kobe Steel endeavors to improve the corporate value of the overall Group.

In allocating the dividends, the financial condition, financial results and future capital needs are taken into consideration. While the basis is to provide dividends regularly, dividends are decided based on financial performance and the ability to issue dividends for each period.

As for retained earnings, by allocating the necessary investments for future growth, profitability is anticipated to increase and the financial position is expected to further improve.

## 3. Medium-Term Management Strategy

In June 2003, Kobe Steel unveiled a three-year Consolidated Medium-Term Business Plan, which ends in fiscal 2005. In the three-year period, Kobe Steel has been implementing reforms to improve its business profits and business foundation. The major measures of the Plan are as follows:

### 3.1. Create and expand sales of distinctive products

Continue and create distinctive, value-added products, services and technologies of excellence in quality and cost performance. Increase sales of distinctive, value-added products in the three main segments of Iron \& Steel, Aluminum \& Copper, and Machinery by 10 points to comprise over 40\% of total sales by fiscal 2005, in comparison to the $30 \%$ in fiscal 2002.

### 3.2. Further advance alliances

Deepen current alliances and increase benefits from the alliances. Also, promote alliances that contribute to higher profitability in the company's core businesses.

### 3.3. Respond to global markets

Make effective use of current alliances to meet customers' global procurement requirements. Build new supply systems, including independently developed systems based on market characteristics.

### 3.4. Reduce costs and undertake investments to improve competitiveness

Achieve cost reductions of 40 billion yen (non-consolidated) during the three-year period. Allocate 100 billion yen (on a non-consolidated basis) over the three-year period to improve the competitiveness of distinctive, value-added products and to continue the stable operation of facilities. Invest in research and development to commercialize distinctive, value-added products.

### 3.5. Measures to strengthen corporate governance

Strengthen corporate governance, establish compliance systems, and promote environmental management in harmony with society.

Fiscal 2004, Fiscal 2005 targets, and Fiscal 2005 first-half results

| (in billions of yen) | FY2004 | FY2005 target | FY2005 1st Half |
| :--- | ---: | ---: | ---: |
| Sales | $1,443.7$ | $1,250.0$ | 789.5 |
| Ordinary income | 116.0 | 80.0 | 85.4 |
| Net income | 51.2 | 36.0 | 36.7 |
| Ratio of ordinary income to sales | $8.0 \%$ | $6.4 \%$ | $10.8 \%$ |
| Return on assets | $7.4 \%$ | $6.0 \%$ | $9.8 \%$ |
| Debt (interest-bearing liabilities) | 669.2 | 640.0 | 629.9 |
| Debt, including IPP project finance | 811.5 | 780.0 | 767.0 |
| Debt -to-equity ratio (times) | 1.8 | 1.7 | 1.6 |
| D/E ratio including IPP project finance (times) | 2.1 | 2.1 | 1.8 |

In fiscal 2004, one year ahead of schedule, Kobe Steel achieved its targets for ordinary income, ratio of ordinary income to sales, and ROA. Targets for debt, the D/E ratio and other balance sheet indicators were achieved in the first half of fiscal 2005.

Kobe Steel is not satisfied with merely achieving the numerical targets. Aiming to further improve its corporate value, Kobe Steel intends to further strengthen its competitiveness and profitability and build a strong financial foundation.

## 4. Issues facing Kobe Steel

Production in the Kobe Steel Group, mainly in the steel business, continues at high levels, supported by recovery in the domestic market and the firm overseas market. On the back of China's substantial increase in steel capacity, the market for general steel products has softened, and rising raw material costs, typified by the high oil prices, has been a concern. As a result, the outlook for the business environment has become more opaque.

Kobe Steel intends to maintain safe and stable production and further promote the major policies of its medium-term business plan to create distinctive products and expand sales, to strengthen the profitability of the Kobe Steel Group, and to build a strong business organization. Strengthening its awareness for compliance, Kobe Steel is faithfully carrying out its social responsibilities.

## 5. Corporate Governance and Status of Measures

Kobe Steel uses a system of auditors, but has also introduced an internal company system to improve the profitability of each business unit and to reform its business structure through the selection and consolidation of its management resources.

The company recognizes that management decision-making and the execution of everyday operations have a close relationship. As the management system ought to be in step with the Company's aims, the board of directors consists of the top management, executives in charge of major head office functions, other executives in essential businesses, and the internal company presidents.

As for administering the operations, the board directors should have legal responsibility to the Company's shareholders and customers in carrying out the Company's business affairs. Consequently, directors oversee the administration of the business segments, while corporate officers are responsible for executing the business affairs of the segments. The corporate officers of Kobe Steel are not under a legal organization, but are appointed by the board of directors and are responsible for carrying out the tasks requested of them.

Kobe Steel has five corporate auditors, three of whom are from the outside, to strengthen its auditing capabilities and to increase the effectiveness of corporate administration. There are no business relationships or other interests between the outside auditors and the Company.

For internal auditing, Kobe Steel has established the Audit Department, which comprises seven people, as an independent auditing body. This department is responsible for conducting audits covering the
entire company. The appropriateness and effectiveness are examined and when necessary issues and problems are resolved. Compliance, the environment, information security and other audited areas are conducted in conjunction with the planning \& administration departments of each business.

In June 2004, the Audit Dept. was created to provide an independent audit organization that overlooks the entire company. In addition to reorganizing the compliance system, which started last year, Kobe Steel has been strengthening check functions on the overall business affairs and internal controls.

The financial audit is conducted by three certified public accountants that belong to Azsa \& Co.: Fumio Yasukawa, Masato Hinenoya and Hisae Kitayama. Assistant auditors consist of four CPAs and seven assistant CPAs.

As for coordinating with auditors, internal audits and financial audits, periodic meetings are held, information is shared, and efforts are made to effectively undertake the audits.

With regard to risk management measures, Kobe Steel regards the building of compliance systems to be the biggest management issue, as the company will not be viable unless it operates within the acceptable norms of society under established laws and regulations.

In June 2000, a Corporate Code of Ethics was formulated to provide guidelines for business conduct and was revised in March 2003 and April 2005. As a good corporate citizen under the Code of Ethics, laws and other social regulations must be followed. While giving attention to the environment and supplying superlative products and services to contribute to society, regulations and standards to be followed by the company, its executives and its employees must be placed in writing.

In June 2003, a Compliance Committee, of which the majority of the members consist of outside members, was formed and serves as the advisory body to the board of directors. In addition to proposing plans and confirming progress, a system for internal reporting (whistleblowing) was formed to heighten compliance management.

Compliance activities have also been spread within the Kobe Steel Group. Major group companies have established their own corporate codes of ethics and compliance committees. In addition to an internal reporting system for the Kobe Steel Group, in which outside lawyers can be contacted, manuals have been created and education programs have been implemented to increase awareness among executives and all employees in the group companies.

As for business risks, to analyze and evaluate risks in decision-making, clear standards must be in place and the Company must operate under those standards. Risk management measures, including prevention measures, monitoring systems and areas of responsibilities were implemented in October 2003. Kobe Steel is building risk management systems in each of the company's business segments to avoid anticipated risks and minimize damage when incidents occur.

Through these measures, Kobe Steel is promoting corporate governance and the establishment of a thorough compliance system.

Consolidated Balance Sheets
(in millions of yen)

| Assets | FY2005 <br> First Half | $\begin{aligned} & \text { FY2004 } \\ & \text { First Half } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FY2004 } \\ & \text { Full Year } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |
| Cash and cash equivalents | 84,401 | 66,333 | 81,824 |
| Notes and accounts receivable | 282,162 | 266,711 | 281,238 |
| Inventories | 292,245 | 251,153 | 252,823 |
| Other | 78,500 | 85,465 | 77,716 |
| Allowance for doubtful accounts | $(1,025)$ | $(1,498)$ | (792) |
| Total current assets | 736,285 | 668,164 | 692,809 |
| Tangible fixed Assets |  |  |  |
| Buildings and structures | 291,865 | 300,285 | 294,849 |
| Machinery and equipment | 421,020 | 431,781 | 419,981 |
| Land | 196,845 | 216,790 | 207,986 |
| Other | 37,753 | 31,491 | 43,816 |
| Total tangible fixed assets | 947,484 | 980,350 | 966,634 |
| Intangible fixed assets | 14,720 | 13,853 | 13,912 |
| Investments and other assets |  |  |  |
| Investments in securities | 183,203 | 115,668 | 136,197 |
| Other | 88,218 | 116,950 | 100,320 |
| Allowance for doubtful accounts | $(8,427)$ | $(9,866)$ | $(8,672)$ |
|  | 262,995 | 222,752 | 227,845 |
|  | 1,961,486 | 1,885,120 | 1,901,202 |


| Liabilities, Minority Interests, and Stockholders' Equity | FY2005 <br> First Half | $\begin{aligned} & \hline \text { FY2004 } \\ & \text { First Half } \end{aligned}$ | $\begin{aligned} & \text { FY2004 } \\ & \text { Full Year } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |
| Notes and accounts payable | 396,809 | 335,260 | 358,120 |
| Short-term borrowings | 162,557 | 210,768 | 187,731 |
| Bonds and notes due within one year | 80,336 | 25,930 | 30,456 |
| Commercial paper | 32,000 | 10,000 | 15,000 |
| Allowances | 16,595 | 13,444 | 12,214 |
| Other | 197,393 | 177,062 | 190,236 |
| Total current liabilities | 885,692 | 772,466 | 793,758 |
| Long-term liabilities |  |  |  |
| Bonds and notes | 218,247 | 289,500 | 283,563 |
| Long-term borrowings | 272,223 | 326,137 | 293,736 |
| Employees' severance and retirement benefits | 51,645 | 48,059 | 49,142 |
| Other | 64,662 | 73,555 | 67,568 |
| Total long-term liabilities | 606,779 | 737,253 | 694,010 |
| Total current and long-term liabilities | 1,492,472 | 1,509,720 | 1,487,768 |
| Minority interests | 35,835 | 34,866 | 34,220 |
| Stockholders' equity |  |  |  |
| Common stock | 218,314 | 218,163 | 218,163 |
| Capital surplus | 68,131 | 67,975 | 67,979 |
| Retained earnings | 109,428 | 45,996 | 81,633 |
| Land revaluation | 432 | 966 | 409 |
| Net unrealized holding gains on securities | 48,843 | 18,091 | 25,376 |
| Foreign currency translation adjustments | $(10,677)$ | $(9,246)$ | $(13,150)$ |
| Treasury stock, at cost | $(1,295)$ | $(1,412)$ | $(1,198)$ |
| Total stockholders' equity | 433,177 | 340,533 | 379,213 |
|  | 1,961,486 | 1,885,120 | 1,901,202 |

## Consolidated Statements of Income

(in millions of yen)

|  | $\begin{aligned} & \text { FY2005 } \\ & \text { First Half } \end{aligned}$ | FY2004 <br> First Half | FY2004 <br> Full Year |
| :---: | :---: | :---: | :---: |
| Net sales | 789,502 | 684,743 | 1,443,771 |
| Cost of sales | $(608,010)$ | $(549,563)$ | $(1,140,421)$ |
| Gross profit | 181,491 | 135,179 | 303,349 |
| Selling, general and administrative expenses | $(73,256)$ | $(67,782)$ | $(136,773)$ |
| Operating income | 108,235 | 67,397 | 166,576 |
| Non-operating income |  |  |  |
| Interest and dividend income | 2,124 | 1,555 | 2,571 |
| Other income | 19,710 | 17,666 | 33,264 |
|  | 21,835 | 19,221 | 35,836 |
| Non-operating expense |  |  |  |
| Interest expense | $(10,639)$ | $(12,315)$ | $(23,772)$ |
| Other expenses | $(34,017)$ | $(29,186)$ | $(62,612)$ |
|  | $(44,656)$ | $(41,501)$ | $(86,384)$ |
| Ordinary income | 85,413 | 45,117 | 116,028 |
| Extraordinary income |  |  |  |
| Amortization of prior service costs of pension plans | -- | 3,487 | 6,975 |
| Gain on sale of securities | -- | 2,676 | 2,676 |
| Gain on sale of fixed assets | -- | -- | 2,693 |
|  | -- | 6,163 | 12,344 |
| Extraordinary loss |  |  |  |
| Loss on separation of real estate business | $(14,100)$ | -- | -- |
| Casualty loss | $(4,539)$ | -- | -- |
| Loss on impairment of fixed assets | -- | $(9,075)$ | $(9,075)$ |
| Effect of applying new accounting standard for retirement benefits | -- | $(6,367)$ | $(12,735)$ |
| Loss on sale of fixed assets | -- | (930) | (930) |
| Loss on write down of inventories | -- | -- | $(10,944)$ |
|  | $(18,640)$ | $(16,373)$ | $(33,685)$ |
| Income before income taxes | 66,773 | 34,907 | 94,687 |
| Income taxes |  |  |  |
| Current | $(23,322)$ | $(6,665)$ | $(25,740)$ |
| Deferred | $(5,235)$ | $(11,965)$ | $(16,225)$ |
| Minority interests in income of subsidiaries | $(1,503)$ | (586) | $(1,432)$ |
| Net income | 36,712 | 15,690 | 51,288 |

## Consolidated Statements of Cash Flows

(in millions of yen)

## Cash flows from operating activities

Income before income taxes
Depreciation
Interest and dividend income
Interest expense
Gain on sale of securities
Equity in income of unconsolidated subsidiaries and affiliates
Loss on separation of real estate business

| $\begin{aligned} & \text { FY2005 } \\ & \text { First Half } \\ & \hline \end{aligned}$ | FY2004 <br> First Half | $\begin{aligned} & \text { FY2004 } \\ & \text { Full Year } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
| 66,773 | 34,907 | 94,687 |
| 39,246 | 40,582 | 80,289 |
| $(2,124)$ | $(1,555)$ | $(2,571)$ |
| 10,639 | 12,315 | 23,772 |
| -- | $(2,676)$ | (2.676) |
| $(5,038)$ | $(4,181)$ | $(10,011)$ |
| 14,100 | -- |  |
| 3,270 |  |  |
| 1,708 | 9,075 | 9,075 |
| -- | -- | 10,944 |
| -- | 6,367 | 12,735 |
| -- | $(3,487)$ | $(6,975)$ |
| -- | 930 | $(1,763)$ |
| 1,433 | 1,541 | 4,145 |
| 13,889 | 22,490 | 7,696 |
| $(39,584)$ | $(15,996)$ | $(29,508)$ |
| 28,856 | 16,703 | 44,233 |
| $(1,509)$ | $(2,029)$ | 21,082 |
| 131,733 | 114,988 | 255,157 |
| 3,809 | 2,313 | 3,460 |
| $(10,987)$ | $(12,812)$ | $(24,248)$ |
| $(19,630)$ | $(4,013)$ | $(8,618)$ |
| 104,924 | 100,475 | 225,751 |

Cash flows from investing activities
Purchase of plant, equipment and other assets
Proceeds from sale of plant, equipment and other assets
Purchase of investments in securities
Proceeds from sale of investments in securities
Decrease (increase) in short-term loans receivable
Long-term loans receivable
Proceeds from collection of long-term loans
Other
Net cash provided by (used in) investing activities

| $(34,415)$ | $(23,374)$ | $(56,175)$ |
| ---: | ---: | ---: |
| 477 | 2,225 | 7,739 |
| $(5,779)$ | $(1,969)$ | $(8,491)$ |
| 1,455 | 3,567 | 3,684 |
| 39 | 16 | 1,246 |
| $(416)$ | $(193)$ | $(164)$ |
| 107 | 660 | 2,194 |
| $(87)$ | $(132)$ | $(576)$ |
| $(38,619)$ | $(19,199)$ | $(50,543)$ |

## Cash flows from financing activities

Increase (decrease) in short-term borrowings
$(5,948)$
17,000
2,290
$(46,523)$
10,000
$(25,378)$
$(8,840)$
$\begin{array}{r}(8,326) \\ \hline(65,727) \\ \hline\end{array}$
$(39,694)$
10,000
$(45,897)$
Increase (decrease) from commercial paper
Proceeds from issuance of long-term debt
Repayment of long-term debt
Proceeds from issuance of bonds
Repayment of bonds
Payment of dividends
Other
Net cash used in financing activities

| 969 |
| ---: |
| 1,546 |
| 80,591 |
| 1,578 |
| 83,716 |


| 56 | $(98)$ |
| ---: | ---: | ---: |
| $(3,858)$ | 11,164 |
| 68,503 | 68,503 |
| 911 | 924 |
| 65,555 | 80,591 |

## Segment Information

1. By business segment (in millions of yen)
Sales to outside customers.
Iron \& Steel
Wholesale Electricity Supply
Aluminum \& Copper

| FY2005 <br> First half | FY2004 <br> First half | FY2004 <br> Full year |
| :---: | :---: | :---: |
| 356,239 | 285,815 | 613,802 |
| 31,043 | 27,462 | 58,600 |
| 151,906 | 145,508 | 282,091 |
| 108,180 | 86,522 | 215,206 |
| 106,107 | 106,270 | 206,065 |
| 15,338 | 14,936 | 28,561 |
| 20,686 | 18,228 | 39,442 |
| 789,502 | 684,743 | 1,443,771 |

Inter-segment sales:
Iron \& Steel
Wholesale Electricity Supply
Aluminum \& Copper
Machinery
Construction Machinery
Real Estate
Electronic Materials \& Other Businesses

| 10,125 | 8,211 | 17,524 |
| ---: | ---: | ---: |
| -- | - |  |
| 525 | 436 | 891 |
| 5,637 | 5,397 | 11,683 |
| 277 | 315 | 583 |
| 1,899 | 1,983 | 3,910 |
| 7,518 | 7,060 | 14,565 |
|  | 23,983 |  |

## Total sales

Iron \& Steel
Wholesale electricity supply
Aluminum \& Copper
Machinery
Construction Machinery
Real Estate
Electronic Materials \& Other Businesses
Eliminations

| 366,365 | 294,027 | 631,327 |
| ---: | ---: | ---: |
| 31,043 | 27,462 | 58,600 |
| 152,432 | 145,944 | 282,983 |
| 113,818 | 91,920 | 226,845 |
| 106,384 | 106,585 | 206,648 |
| 17,238 | 16,920 | 32,472 |
| 28,205 | 25,289 | 54,008 |
| $(25,983)$ | $(23,406)$ | $(49,113)$ |
|  | 684,743 | $1,443,771$ |


| Operating costs \& expenses: |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Iron \& Steel | 297,369 | 259,096 | 539,458 |
| Wholesale Electricity Supply | 22,698 | 17,815 | 39,104 |
| Aluminum \& Copper | 140,197 | 137,466 | 266,073 |
| Machinery | 110,698 | 91,708 | 216,529 |
| Construction Machinery | 102,738 | 102,163 | 199,428 |
| Real Estate | 15,855 | 15,253 | 29,394 |
| Electronic Materials \& Other Businesses | 19,706 | 18,813 | 39,941 |
| Eliminations | $(27,996)$ | $(24,970)$ | $(52,736)$ |
|  | 681,267 | 617,345 | $1,277,195$ |
| Consolidated operating costs \& expenses |  |  |  |
|  |  |  |  |
| Operating income: |  |  |  |
| Iron \& Steel | 68,995 | 34,930 | 91,868 |
| Wholesale Electricity Supply | 8,344 | 9,646 | 19,496 |
| Aluminum \& Copper | 1,234 | 8,478 | 16,910 |
| Machinery | 3,119 | 212 | 10,315 |
| Construction Machinery | 3,645 | 4,422 | 7,219 |
| Real Estate | 1,383 | 1,667 | 3,078 |
| Electronic Materials \& Other Businesses | 8,498 | 6,475 | 14,066 |
| Eliminations | 2,012 | 1,564 | 3,622 |
| Consolidated operating income | 108,235 | 67,397 | 166,576 |

[^0]2. Overseas Sales (in millions of yen)

First-half FY2005, ended Sep. 30, 2005

|  | Asia | Other Areas | Total |
| :--- | ---: | ---: | ---: |
| Overseas sales | 128,760 | 75,157 | 203,917 |
| Total consolidated sales |  |  |  |
| $\%$ of sales | $16.3 \%$ | 989,502 |  |

First half FY2004, ended Sep. 30, 2004

|  | Asia | Other Areas | Total |
| :--- | ---: | ---: | ---: |
| Overseas sales | 120,729 | 62,648 | 183,377 |
| Total consolidated sales |  |  |  |
| $\%$ of sales | $17.6 \%$ | 984,743 |  |

FY2004 full year, ended Mar. 31, 2005

|  | Asia | Other Areas | Total |
| :--- | ---: | ---: | ---: |
| Overseas sales | 229,764 | 136,160 | 365,924 |
| Total consolidated sales |  |  |  |
| $\%$ of sales | $15.9 \%$ | $1,443,771$ |  |

1. Countries and regions have been grouped according to geographical proximity.
2. Asia includes China, Taiwan, South Korea, Thailand, and Malaysia.

Other Areas include the United States, Canada, Australia and Italy.
3. Overseas sales consist of sales of Kobe Steel and its consolidated subsidiaries derived from countries and regions other than Japan.

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## Supplementary Information

1. Forecast for FY2005 (in billions of yen)

|  | FY2005 |  | FY2004 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st Half | 2nd Half | Full Year |  |
| Sales | 789.5 | 870.5 | $1,660.0$ | $1,443.7$ |
| Operating income | 108.2 | 104.8 | 213.0 | 166.5 |
| Ordinary income | 85.4 | 79.6 | 165.0 | 116.0 |
| Net income | 36.7 | 43.3 | 80.0 | 51.2 |

Forecast for FY2005 by Segment (In billions of yen)

| Segment |  | FY2005 |  |  | FY2004 |
| :--- | :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half | Full Year | Full Year |  |
| Iron \& Steel | Sales | 366.3 | 398.7 | 765.0 | 631.3 |
|  | Operating Income | 68.9 | 61.1 | 130.0 | 91.8 |
| Wholesale | Sales | 31.0 | 34.0 | 65.0 | 58.6 |
| Power Supply | Operating Income | 8.3 | 10.7 | 19.0 | 19.4 |
| Aluminum \& | Sales | 152.4 | 137.6 | 290.0 | 282.9 |
| Copper | Operating Income | 12.2 | 7.8 | 20.0 | 16.9 |
| Machinery | Sales | 113.8 | 156.2 | 270.0 | 226.8 |
|  | Operating Income | 3.1 | 7.9 | 11.0 | 10.3 |
| Construction | Sales | 106.3 | 113.7 | 220.0 | 206.6 |
| Machinery | Operating Income | 3.6 | 4.9 | 8.5 | 7.2 |
| Real Estate | Sales | 17.2 | 27.8 | 45.0 | 32.4 |
|  | Operating Income | 1.3 | 2.7 | 4.0 | 3.0 |
| Electronic Materials \& | Sales | 28.2 | 31.8 | 60.0 | 54.0 |
| Other Businesses | Operating Income | 8.4 | 8.6 | 17.0 | 14.0 |
| Eliminations | Sales | $(25.9)$ | $(29.1)$ | $(55.0)$ | $(49.1)$ |
|  | Operating Income | 2.0 | 1.5 | 3.5 | 3.6 |
| Total | Sales | 789.5 | 870.5 | $1,660.0$ | $1,443.7$ |
|  | Operating Income | 108.2 | 104.8 | 213.0 | 166.5 |

2. Crude Steel Production (non-consolidated, in millions of metric tons)

|  | FY2005 | FY2004 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half Estimates | 1st Half | 2nd Half | Full Year |
| Industry total $^{*}$ | 56.7 | 56.38 | 56.52 | 112.90 |
| Kobe Steel | 3.83 | 3.80 | 3.91 | 7.71 |

* Total crude steel production by Japan's steel industry

Sales Prices of Steel Products at Kobe Steel (in yen per metric ton)

|  | FY2005 | FY2004 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Domestic \& export average | 71,300 | 53,500 | 60,900 | 57,300 |

3. Sales Volume of Rolled Aluminum \& Copper Products at Kobe Steel (non-consolidated)

| (in thousands of metric tons) | FY2005 | FY2004 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Rolled aluminum products | 175 | 191 | 165 | 356 |
| Rolled copper products | 31 | 31 | 31 | 62 |

Sales Volume of Copper Tube (consolidated, in thousands of metric tons)

|  | FY2005 | FY2004 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Copper tube | 43 | 49 | 41 | 90 |

4. Machinery Segment Orders (consolidated, in billions of yen)

|  | FY2005 | FY2004 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Domestic | 68.5 | 66.1 | 83.9 | 150.0 |
| Exports | 41.8 | 31.4 | 94.5 | 126.0 |
| Total orders | 110.3 | 97.6 | 178.5 | 276.1 |

Machinery Segment Backlog of Orders (consolidated, in billions of yen)

|  | FY2005 | FY2004 |  |
| :--- | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half |
| Domestic | 129.3 | 141.2 | 133.5 |
| Exports | 115.3 | 37.2 | 101.5 |
| Total orders | 244.7 | 178.5 | 235.1 |

5. Factors Affecting Pretax Ordinary Income (in billions of yen)

|  | FY2004 1st Half | FY2005 1st Half | Difference |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 45.1 billion yen | 85.4 billion yen | +40.2 billion yen |


| Factors Increasing Profits |  | Factors decreasing Profits |  |
| :---: | :---: | :---: | :---: |
| Production/Shipments | 64.0 | Raw material costs | (26.5) |
| Overall cost reduction | 7.0 | Costs for maintaining high-level production | (4.0) |
| Consolidated subsidiaries and |  | Higher bonuses | (3.5) |
| equity-valued affiliates | 7.0 | Disposal and dismantling of fixed assets | (2.5) |
|  |  | Others | (1.3) |
| Total | 78.0 | Total | (37.8) |

6. Debt (consolidated, in billions of yen)

|  | FY2005 |  | FY2004 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half Est. | 1st Half | 2nd Half |
| Debt | 629.9 | 600.0 | 716.9 | 669.2 |
| Debt, including IPP project finance | 767.0 | 732.0 | 864.4 | 811.5 |

Debt-to-Equity Ratio (consolidated, in billions of yen)

|  | FY2005 |  | FY2004 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half Est. | 1st Half | 2nd Half |
| D/E ratio | 1.6 | 1.4 | 2.2 | 1.8 |
| D/E ratio, inc. IPP project finance | 1.8 | 1.5 | 2.5 | 2.1 |


[^0]:    The business segments are based on the grouping of similar products following Kobe Steel's management organization.

