K obe Steel, Ltd.
Tokyo, J apan
Tokyo Stock Exchange No. 5406
November 21, 2001

## KOBE STEELSCONSOLIDATEDFINANCIALRESULTS <br> FORTHE FIRST HALFOFFISCAL 2001 <br> (April 1, 2001-SEPTEMBER 30, 2001)

TOKYO (November 21, 2001) - K obe Steel, Ltd. reported its financial results for the first half of fiscal 2001, ended September 30, 2001.

| CONSOLIDATED FINANCIAL SUMMARY |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (in millions of yen) | FY2001 | FY2000 | \% Change | FY2000 |
|  | First half | First half | FY01/00 | Full year |
| Net sales | 578,003 | 654,690 | $(11.7 \%)$ | $1,373,090$ |
| Operating income | 15,249 | 52,455 | $(70.9 \%)$ | 106,404 |
| Ordinary income | $(8,871)$ | 24,380 | --- | 50,003 |
| (loss)* |  |  |  |  |
| Net income (loss) | $(10,494)$ | 5,201 | --- | 6,503 |
| Net income per share | $(3.70$ yen) | 1.83 yen |  | 2.29 yen |

NON-CONSOLIDATED FINANCIAL SUMMARY

| (in millions of yen) | FY2001 | FY2000 | \% change | FY2000 |
| :--- | ---: | ---: | ---: | ---: |
|  | First half | First half | FY01/00 | Full year |
| Net sales | 389,231 | 385,868 | $0.9 \%$ | 816,877 |
| Operating income | 19,485 | 25,917 | $(24.8 \%)$ | 54,277 |
| Ordinary income* | 1,186 | 5,959 | $(80.1 \%)$ | 14,648 |
| Net income (loss) | $(4,692)$ | $(50,584)$ | ---- | $(60,588)$ |
| Net income per share | $(1.65$ yen $)$ | $(17.83$ yen $)$ |  | $(21.36$ yen) |

Notes: * Also known as pretax recurring profit (or loss).
Figures in parentheses denotelosses or decreases.

OVERSEAS SALES (in millions of yen)

|  | FY2001 <br> First half <br> 111,167 | Percentage <br> of net sales | FY2000 <br> First half <br> 151,702 | Percentage <br> of net sales |
| :--- | ---: | ---: | ---: | ---: |
| Total | 578,003 |  | 654,690 |  |

J apan's weak economy is deteriorating further amid a decelerating U.S. economy, sagging exports brought about by the slump in the world IT market, stagnant private-sector capital investment due to the sharp drop in domestic IT demand, a decrease in public works projects, and a slowdown in consumer spending.

Amid this background, K obe Steel, Ltd. and its group companies placed their full effort into improving profitability. For the half year period ended September 30, 2001, K obe Steel had consolidated net sales of 578 billion yen, down $11.7 \%$ from the same period last year. Ordinary loss (also known as pretax recurring loss) was 8.8 billion yen and aftertax net loss was 10.4 billion yen.

Regarding cash flows, net cash from operating activities decreased 35.8 billion yen to 39.8 billion yen, due to the sale of a semiconductor company. Net cash used in investing activities went down 33.1 billion yen to 8.6 billion yen, due in part to the collection of loans from that semiconductor company. Net cash used in financing activities was 28.2 billion yen. Cash and cash equivalents at the end of the interim period increased 9.1 billion yen to 130.4 billion yen.

## DIVIDENDS

As the company had undisposed deficits in fiscal 2000, K obe Steel regrets that it must forgo interim dividend payments in accordance with J apan's Commercial Code.

## PERFORMANCE BY BUSINESS SEGMENT

## IRON \& STEEL

Steel demand dropped rapidly due to stagnant construction and low exports brought about by a decelerating U.S. economy. While steel shipments were higher than the same period last year, growing signs of oversupply pushed down prices in the weak domestic market. As a result, steel sales decreased over the same period last year. Sales of steel castings and forgings, titanium products, and welding consumables were firm on account of rising demand. However, in general subsidiary companies saw a drop in sales and profits.

As a result, I ron \& Steel segment sales decreased 11.8\% from the same period last year to 241.6 billion yen. Operating income decreased 16.7 billion yen to 7.6 billion yen.

## ALUMINUM \& COPPER

Shipments of rolled aluminum products increased slightly. A rise in aluminum can stock due to the warm summer was offset by a decrease in aluminum plate for semiconductor manufacturing equipment due to weak IT demand. In rolled copper products, shipments went down due to a decrease in copper sheet and strip for electronic applications and a decrease in copper tube for air conditioners due to growing overseas production of air conditioners for the domestic market.

As a result, sales remained nearly the same at 132.5 billion yen. While overall shipments decreased over the same period last year, higher aluminum ingot and copper cathode prices bolstered sales. However, operating income fell 1.6 billion yen to 4.6 billion yen due to lower shipments.

## MACHINERY

Domestic Machinery orders decreased 19.5\% to 79.2 billion yen due to a decrease in demand for municipal solid waste treatment plants. Overseas, orders for optical fiber manufacturing equipment and gas compressors were firm, but plant engineering projects were stagnant, leading to a $21.7 \%$ decrease to 10.6 billion yen. Total orders decreased $19.8 \%$ to 89.8 billion yen and the backlog of orders was 240.5 billion yen.

As for Machinery sales, higher orders in the previous year contributed to higher sales, but overseas plant orders continued to be severely curtailed and subsidiary companies performed sluggishly. Thus, segment sales were 93.9 billion yen, on par with the same period last year, as was operating loss at 1.9 billion yen.

## CONSTRUCTION MACHINERY

The domestic market was extremely severe due to long slump in public works investment, housing starts, and private-sector construction. In addition, growth in the equipment lease and rental business lowered demand for new machines. Overseas, the slow recovery in the Asian market, the decelerating U.S. economy, and stagnant European demand led to an overall decrease.

Construction machinery sales were $10.1 \%$ lower at 74.1 billion yen in comparison to the same period last year. Operating income was 1.4 million yen lower at 1.1 billlion yen.

## REAL ESTATE

Sales in this segment went down $11.0 \%$ to 23.2 billion yen, with operating income of 3.6 billion yen, down 2.8 billion yen. Factors include tough competition brought about by a large housing supply amid low interest rates, Iow land prices, and low sale prices.

OTHER BUSINESSES
The sale of a semiconductor subsidiary led to a $51.4 \%$ decrease in sales to 39.6 billion yen. Operating income was zero in comparison to 15.2 billion yen last year.
(Until fiscal 2000, Electronics \& Information was a separate segment. After the transfer of the semiconductor company, remaining IT businesses have been included in the Other Businesses segment.)

OUTLOOK FOR FISCAL 2001 (ending March 2002)

J apan's economic outlook is likely to remain extremely severe for the rest of the fiscal year, ending March 2002. The terrorist acts in the United States had added to anxiety of a worldwide recession. In Japan recovery in private-sector capital investment and growth in personal spending are not anticipated. Kobe Steel's outlook on its business segments for the second half of fiscal 2001 are as follows:

## IRON \& STEEL

Domestic demand is anticipated to be similar to the first half of the fiscal year. While seasonal increases from the civil engineering and automotive markets are expected, demand is likely to decrease in the industrial machinery and construction sectors, on account of weak capital expenditure and housing investments. Exports
will be further dampened due to increasing signs of oversupply brought about by the weak U.S. economy and slumping world IT demand. Steel shipments are anticipated to decrease over the first half, as production decreases are planned to improve the market.
Although sales from subsidiaries are anticipated to be higher owing to seasonal demand, second half segment sales are expected to be similar to first half sales.

## ALUMINUM \& COPPER

Demand for both rolled aluminum and rolled copper products are expected to decrease. The IT market is forecast to be sluggish and can stock is expected to dedine due to lower seasonal demand. As a result, segment sales are anticipated to be lower than in the first half of the fiscal year.

## MACHINERY

Domestic and overseas market conditions will continue to be difficult. As domestic sales for municipal solid waste treatment plants and wastewater treatment plants tend to concentrate in the second half of the fiscal year, segment sales are anticipated to improve considerably in comparison to the first half period.

## CONSTRUCTION MACHINERY

Market conditions in the second half will continue to be severe. Expanded excavator sales owing to the addition of new models and sales networks and the alliance in the crane business with Tadano Ltd. are major factors that are anticipated to increase sales over the first half of fiscal 2001.

## REAL ESTATE

Condominium sales in O's Town South Square in Akashi, Hyogo are anticipated to be offset by lower revenue from real estate rentals and remodeling work. Consequently, second half sales are anticipated to be lower than first half sales.

## FISCAL 2001 FULL YEAR FORECAST

Higher machinery segment sales are expected to increase second half consolidated sales to 620 billion yen, up 40 billion yen, from the first half. As a result, full year sales are expected to be 1.2 trillion yen.

Ordinary loss for fiscal 2001 is forecast at 6 billion yen. Higher profitability in the Machinery segment and cost reduction measures primarily in the ferrous and nonferrous metal segments are expected to lead to an almost 12 billion yen improvement, to a pretax ordinary income of 3 billion yen in the second half fiscal 2001. First half aftertax net loss of roughly 10 billion yen is anticipated to improve to net income of zero in the second half. For the year net loss is expected to be 10 billion yen.

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## MANAGEMENT POLICIES

## 1. Fundamental Management Strategy

K obe Steel is focusing on three core areas of business. These areas are 1) materials (steel, welding, aluminum and copper); 2) the independent power producer (IPP) business, which utilizes the infrastructure of the Iron \& Steel segment; and 3) the machinery and engineering segments (urban infrastructure, engineering and machinery). The company intends to improve the corporate value of the entire K obe Steel group by becoming a unified company centered on high return on assets (ROA) and business units with high cash flow.

In fiscal 1999, Kobe Steel turned its business divisions into internal companies, appointed corporate officers, and implemented other measures to improve its management structure. One of management's priorities is to quickly and aggressively rebuild the company's business structure to improve ROA. While strengthening the company by channeling management resources into core businesses, K obe Steel has been divesting businesses without synergy to the core businesses or those that are unprofitable under a policy called selection and consolidation.

## 2. Policy for Profit Distribution

Subject to its retained earnings and financial performance, the company aims for an early resumption of dividend payments to its shareholders as soon as possible.

## 3. Issues on Midterm Management Strategy

In May 2000, Kobe Steel unveiled a three-year Consolidated Midterm Management Plan to rapidly and decisively deal with changes in the business environment.

The plan is centered on reducing interest-bearing liabilities and enhancing ROA by increasing cash flow. By improving its financial position and building a solid business base, K obe Steel intends to increase its corporate value, an issue of utmost importance. The priority areas in which Kobe Steel excels are automotive lightweighting, the IPP business and the environmental business. The company foresees high growth and high cash flow in these three strategic areas and is focusing its management resources in the three core areas. A companywide theme being pursued is to apply information technology in the company's businesses to implement change in its business structure.

However, the business environment has rapidly deteriorated. In September, K obe Steel launched temporary cost-reduction measures to cover fiscal 2002 and 2003. Employees' annual income is to be decreased, remuneration of directors and corporate officers will be reduced, R\&D expenses will be curtailed, and general expenses will be lowered. In addition, more employees will be decreased, the overseas plant engineering business will be rebuilt, and the head office will become smaller. These and other measures are intended to reduce K obe Steel's accumulated deficits, improve its financial performance, and build a stable base for improved profitability. In fiscal 2004, the two IPP power plants will go into operation, providing a stable source of revenue. Through these steps, the company forecasts consolidated pretax ordinary income to reach 40 billion yen in fiscal 2004.

## 4. Corporate Governance

K obe Steel introduced an internal company system to improve the profitability of each business unit and to reform its business structure through the selection and consolidation of its assets. Also implemented was a system of corporate officers to separate management from operation and to clarify responsibility and authority, as well as speed up decision-making.

Kobe Steel has established a Corporate Ethics Committee, which includes members from outside the company. The company has established a Corporate Code of Ethics to ensure compliance with the law implemented procedures to formulate a Corporate Code of Ethics to set standards for ethical conduct.

In J une 2000, the Committee formulated the Corporate Code of Ethics to provide guidelines for business conduct. The guidelines provide parameters for operating within the acceptable norms of society under established laws and regulations. The Code of Ethics not only outlines policies and actions, but also describes corporate behavior and employee expectations, including contributing to society and creating a work environment that fosters employee individual ity and creativity.

In October 2001, the company established risk management standards to improve its capabilities to deal with risks faced by its businesses. The standards systematically organize risks and set risk prevention measures, monitoring systems, and responsibility systems. Emphasis is being placed on compliance management to observe the law, and concrete measures have been established for corporate ethics to take root.

Through these policies, Kobe Steel is striving to be an ethical, law-abiding and transparent company.

## 1. SUMMARY OF FISCAL 2001 CONSOLIDATED FIRST HALF RESULTS

(April 1, 2001 - September 30, 2001)
(in millions of yen)
Net sales
Operating income
Ordinary income*
Extraordinary gains
Extraordinary losses
Aftertax net income (loss)
Net income (loss) per share
Fully diluted earnings per
share

| FY2001 | FY2000 | \% change | FY2000 |
| ---: | ---: | ---: | ---: |
| First half | First half | FY01/00 | Full year |
| 578,003 | 654,690 | $(11.7 \%)$ | $1,373,090$ |
| 15,249 | 52,455 | $(70.9 \%)$ | 106,404 |
| $(8,871)$ | 24,380 | --- | 50,003 |
| 9,119 | 11,850 |  | 42,923 |
| $(9,019)$ | $(45,526)$ |  | $(98,261)$ |
| $(10,494)$ | 5,201 | --- | 6,503 |
| $(3.70$ yen $)$ | 1.83 yen |  | 2.29 yen |
| ---- | --- |  |  |

## 2. FINANCIAL POSITION

Total assets
Total stockholders' equity
Stockholders' equity/total assets
Stockholders' equity per share
FY2001 FY2000 FY2000
First half First half Full year 2,012,402 2,109,513 2,131,122
247,142 260,192 263,362
$12.3 \% \quad 12.3 \% \quad 12.4 \%$
87.34 yen 92.00 yen 93.07 yen

## 3. CONSOLIDATED CASH FLOWS

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by financing activities
Cash \& cash equivalents at end of year

FY2001 FY2000 FY2000
First half First half Full year
39,882 $\quad 75,244 \quad 137,356$
$(8,684) \quad(41,801) \quad(42,366)$
$(28,274) \quad(81,463) \quad(139,125)$
130,471 121,318 126,186

## 4. SCOPE OF CONSOLIDATION

Consolidation is based on 154 significant, majority-owned subsidiaries and 47 significant, equity-valued affiliates.
5. CHANGES IN CONSOLIDATION

Newly consolidated subsidiaries: 8
Consolidated subsidiaries excluded: 3
New equity-valued affiliates 2
Equity-valued affiliates excluded: 3
6. CONSOLIDATED FORECAST FOR FISCAL 2001 (ending March 31, 2002) (in millions of yen)

Estimated net sales
1,200,000
Estimated ordinary income*
Estimated net income (loss)
Estimated net income (loss) per share
$(6,000)$
$(10,000)$
(3.52 yen)

Notes for FY2001 Consolidated First H alf Summary
i. Equity value of net gain of affiliates in first half 2001: 620 million yen Equity value of net gain of affiliates in first half 2000: 297 million yen Equity value of net gain of affiliates in fiscal 2000: 1,426 million yen
ii. Average number of shares in first half 2001: 2,829,629,832 Average number of shares in first half 2000: 2,828,817,737 Average number of shares in fiscal 2000: 2,829,637,237
iii No changes have been made in accounting policies.
iv. Number of shares issued in first half 2001: 2,829,630,069

Number of shares issued in first half 2000: 2,827,990,594
Number of shares issued in fiscal 2000: 2,829,629,594
iv. * Also known as pretax recurring profit

## 7. SEGMENT SALES

| SALE |  | FY2001 | FY2000 |
| :---: | :---: | :---: | :---: |
|  |  | First half | First half |
| Sales to outside customers | Iron \& Steel | 236,322 | 263,494 |
|  | Aluminum \& Copper | 132,303 | 131,575 |
|  | Machinery | 89,949 | 86,314 |
|  | Construction Machinery | 73,206 | 82,295 |
|  | Real Estate | 20,511 | 22,928 |
|  | Other Businesses | 25,710 | 68,081 |
|  | Consolidated net sales | 578,003 | 654,690 |
| Inter-segment sales | Iron \& Steel | 5,291 | 10,532 |
|  | Aluminum \& Copper | 238 | 199 |
|  | Machinery | 4,017 | 6,334 |
|  | Construction Machinery | 961 | 249 |
|  | Real Estate | 2,736 | 3,206 |
|  | Other Businesses | 13,906 | 13,503 |
|  | Total | 27,152 | 34,027 |
| Total sales | Iron \& Steel | 241,613 | 274,027 |
|  | Aluminum \& Copper | 132,541 | 131,775 |
|  | Machinery | 93,967 | 92,649 |
|  | Construction Machinery | 74,168 | 82,545 |
|  | Real Estate | 23,248 | 26,135 |
|  | Other Businesses | 39,616 | 81,585 |
|  | Eliminations | $(27,152)$ | $(34,027)$ |
|  | Consolidated net sales | 578,003 | 654,690 |
| Operating costs \& expenses | Iron \& Steel | 233,953 | 249,631 |
|  | Aluminum \& Copper | 127,878 | 125,493 |
|  | Machinery | 95,957 | 94,296 |
|  | Construction Machinery | 73,029 | 79,969 |
|  | Real Estate | 19,568 | 19,588 |
|  | Other Businesses | 39,614 | 66,301 |
|  | Eliminations | $(27,248)$ | $(33,046)$ |
|  | Consolidated operating costs | 562,754 | 602,234 |


| Operating income | Iron \& Steel | 7,660 | 24,396 |
| :--- | :--- | ---: | ---: |
|  | Aluminum \& Copper | 4,663 | 6,281 |
|  | Machinery | $(1,990)$ | $(1,647)$ |
|  | Construction Machinery | 1,138 | 2,575 |
|  | Real Estate | 3,679 | 6,547 |
|  | Other Businesses | 1 | 15,283 |
|  | Eliminations |  | 96 |
|  | Consolidated |  |  |
|  | income | operating | 15,249 |
|  |  |  | 52,455 |
|  |  |  |  |


| 8. SEGMENT INFORMAT (in millions of yen) | ION BY REGION | FY2001 <br> First half | FY2000 First half |
| :---: | :---: | :---: | :---: |
| Sales to outside customers | J apan | 520,910 | 592,556 |
|  | Asia | 12,611 | 11,394 |
|  | North America | 25,144 | 28,596 |
|  | Other areas | 19,337 | 22,143 |
|  | Total | 578,003 | 654,690 |
| Inter-segment sales | J apan | 15,009 | 20,426 |
|  | Asia | 653 | 598 |
|  | North America | 486 | 859 |
|  | Other areas | 9 | 1 |
|  | Total | 16,158 | 21,885 |
| Total sales | J apan | 535,919 | 612,982 |
|  | Asia | 13,264 | 11,993 |
|  | North America | 25,631 | 29,455 |
|  | Other areas | 19,346 | 22,144 |
|  | Eliminations | $(16,158)$ | $(21,885)$ |
|  | Total | 578,003 | 654,690 |
| Operating costs \& expenses | J apan | 552,786 | 562,346 |
|  | Asia | 12,958 | 11,478 |
|  | North America | 24,734 | 27,832 |
|  | Other areas | 18,543 | 22,236 |
|  | Eliminations | $(16,268)$ | $(21,659)$ |
|  | Total | 562,754 | 602,234 |
| Operating income | J apan | 13,133 | 50,636 |
|  | Asia | 305 | 515 |
|  | North America | 897 | 1,622 |
|  | Other areas | 803 | (91) |
|  | Eliminations | 109 | (226) |
|  | Total | 15,249 | 52,455 |

9. OVERSEAS SALES BY REGION (in millions of yen)

|  | FY2001 | Percentage | FY2000 | Percentage |
| :--- | ---: | :---: | ---: | :---: |
|  | First half | of net sales | First half | of net sales |

Overseas sales consist of export sales of Kobe Steel and its domestic consolidated subsidiaries and sales of overseas consolidated subsidiaries, excluding sales toJ apan. Asia includes China, Taiwan, South K orea, Malaysia and Indonesia. North America consists of the United States and Canada. Other areas include Venezuela and Australia.

## SUMMARY OF FISCAL 2000 NON-CONSOLIDATED HALF-YEAR RESULTS (April 1, 2001 - September 30, 2001)

1. FINANCIAL HIGHLIGHTS
(in millions of yen)

Net sales
Operating income
Ordinary income*
Extraordinary gains
Extraordinary losses
Aftertax net income (loss)
Net income (loss) per share

| FY2001 | FY2000 | \% change | FY2000 |
| ---: | ---: | ---: | ---: |
| First half | First half | FY01/00 | Full year |
| 389,231 | 385,868 | $0.9 \%$ | 816,877 |
| 19,485 | 25,917 | $(24.8 \%)$ | 54,277 |
| 1,186 | 5,959 | $(80.1 \%)$ | 14,648 |
| 4,474 | 11,850 |  | 36,097 |
| $(14,056)$ | $(106,188)$ |  | $(154,596)$ |
| $(4,692)$ | $(50,584)$ | ---- | $(60,588)$ |
| $(1.65$ yen $)$ | $(17.83$ yen $)$ |  | $(21.36$ yen $)$ |

2. DIVIDENDS
Dividends per share (yen)

| FY2001 | FY2000 | FY2000 |
| :---: | :---: | :---: |
| First half | First half | Full year |
| $-0-$ | $-0-$ | $-0-$ |

3. FINANCIAL POSITION

Total assets
Total stockholders' equity
Stockholders' equity/total assets
Stockholders' equity per share

FY2001 FY2000 FY2000
First half First half Full year 1,467,887 1,551,404 1,520,815 295,435 320,669 307,013 20.1\% 20.7\% 20.2\% 104.17 yen 113.07 yen 108.25 yen

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4. FORECAST FOR FY2001 NON-CONSOLIDATED RESULTS (ending March 2002)
(in millions of yen)
Net sales
Ordinary income
Net income
Estimated net income (loss) per -0-
share
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## Notes

i. Average number of shares in first half 2001: 2,835,978,228 Average number of shares in first half 2000: 2,835,981,926 Average number of shares in 2000: 2,835,981,926
iii. No changes have been made in accounting policies.
iv. * Ordinary income is also known as pretax recurring profit. Number of shares issued in first half 2001: 2,835,979,786 Number of shares issued in first half 2000: 2,835,981,926 Number of shares issued in fiscal 2000: 2,835,981,926
v. Figures in parentheses denote losses or decreases.

INVESTOR INFORMATION
By the end of J anuary 2001, K obe Steel intends to send semi-annual reports for fiscal 2001 to its overseas shareholders through their proxies in J apan. This report will also be available upon request from:

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