# Kobe Steel's Consolidated Financial Results Summary for First Quarter Fiscal 2008 (April 1 - June 30, 2008) 

July 31, 2008

Company name:
Code number:
Stock exchanges where shares are listed:
Website:
President \& CEO:

Kobe Steel, Ltd.
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Tokyo, Osaka and Nagoya, Japan
www.kobelco.com
Yasuo Inubushi

## 1. First Quarter FY2008 Consolidated Financial Results (April 1 - June 30, 2008)

(1) Consolidated operating results

| (In millions of yen) | FY2008 1Q | \% change* | FY2007 1Q | \% change* |
| :--- | ---: | ---: | ---: | ---: |
| Net sales | 543,035 | -- | 477,804 | $10.4 \%$ |
| Operating income | 45,252 | -- | 40,102 | $(19.4 \%)$ |
| Ordinary income | 42,660 | -- | 37,598 | $(20.4 \%)$ |
| Net income | 25,292 | - | 23,022 | $(14.6 \%)$ |
| Net income per share | 8.42 yen |  | 7.67 yen |  |
| Diluted net income per share | -- |  |  |  |
|  |  |  |  |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year.
(2) Consolidated financial position

| (In millions of yen) | FY2008 1Q | FY2007 |
| :--- | ---: | ---: |
| Total assets | $2,346,130$ | $2,329,005$ |
| Net assets | 667,214 | 647,797 |
| Net worth ratio | $26.4 \%$ | $25.8 \%$ |
| Net assets per share | 206.52 yen | 199.80 yen |

Shareholders' equity at June 30, 2008: 620,087 million yen FY2007: 599,948 million yen

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | $1 Q$ | 2 Q | 3 Q | 4 Q | Full year |
| FY2007 | -- | 3.50 | - | 3.50 | 7.00 |
| FY2008 | -- | -- | -- | -- | -- |
| FY2008 forecast | -- | 3.50 | -- | -- | -- |

Revision to dividend forecast in1Q: Yes
The dividend for the end of fiscal 2008 is undetermined.

## 3. Consolidated Forecast for Fiscal 2008 (ending March 31, 2009)

| (In millions of yen) | FY2008 1st half | \% change* | FY2008 Full year | \% change* |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,185,000 | -- | 2,460,000 | 15.4\% |
| Operating income | 85,000 | -- | 180,000 | (11.1\%) |
| Ordinary income | 60,000 | -- | 130,000 | (17.7\%) |
| Net income | 35,000 | -- | 68,000 | (23.5\%) |
| Net income per share | 11.65 yen |  | 22.64 yen |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year.

Revision to consolidated forecast in 1Q: Yes

## 4. Other

(1) Changes in number of material subsidiaries in fiscal year
(Changes in specified subsidiaries due to changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes: Yes
(4) Number of issued shares

|  | FY 2008 1Q | FY2007 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,537,989$ | $112,460,419$ |
| Average number of shares in 1Q | $3,002,562,779$ | $3,001,498,950$ |

## Nonconsolidated forecast for fiscal 2008 (ending March 31, 2009)

| (In millions of yen) | FY2008 1st half | \% change* | FY2008 Full year | \% change* |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 765,000 | -- | 1,570,000 | 22.3\% |
| Operating income | 50,000 | -- | 95,000 | (13.6\%) |
| Ordinary income | 40,000 | -- | 70,000 | (18.8\%) |
| Net income | 30,000 | -- | 40,000 | (6.9\%) |
| Net income per share | 9.97 yen |  | 13.29 yen |  |
| * Indicates percentage of | ge from the corresp | onding perio | previous fiscal year. |  |
| Revision to nonconsolidated forecast in 1Q: Yes |  |  |  |  |

## Qualitative Information, Financial Statements and Other Items

## 1. Qualitative Information on Consolidated Operating Results

Japan's economy continues to slow down as corporate profits, which had previously remained high, worsened due to escalating raw material prices. In overseas markets, the U.S. economy continues to be sluggish and the EU economy is slowing moderately, while China and other emerging countries are sustaining high growth as a whole. However, the high cost of raw materials may exert a further negative impact on the world economy.

In this economic environment, the Kobe Steel Group's consolidated sales in the first quarter (April-June) of fiscal 2008, ended June 30, 2008, increased 65.2 billion yen to 543.0 billion yen, in comparison to the same period last year, mainly owing to continued firm demand in the Iron \& Steel and Construction Machinery segments. Operating income went up 5.1 billion yen to 45.2 billion yen, in comparison to the same period last year. In addition to further cost reductions and higher sales prices of products, profits were supported by a gain on inventory valuation from the increase in raw material prices. Ordinary income went up 5.0 billion yen to 42.6 billion yen, in comparison to the same period last year. Net income for the quarter increased 2.2 billion yen to 25.2 billion yen, in comparison to the same period last year.

## Iron \& Steel

The supply and demand situation for steel products is tight as a whole. Both domestic and overseas demand from the automotive, shipbuilding and other manufacturing industries continue to be strong. On the other hand, iron ore and coal prices increased sharply in comparison to the previous year, and market conditions for metals and ocean freight continue to remain high.

Brisk demand continues for steel castings and forgings mainly from the shipbuilding industry. Demand also remains high for titanium mill products and welding consumables.

Under these conditions, Kobe Steel is continuing a high level of operation to fulfill its responsibility in supplying its customers. As well, the company is channeling its efforts into reducing costs and increasing sales prices in the face of high raw material prices.

## Wholesale Power Supply

The Wholesale Power Supply segment is operating as planned. Kobe Steel is making full efforts to maintain stable operation of the power plant to ensure projected profits.

## Aluminum \& Copper

In aluminum rolled poducts, demand for aluminum can stock continues to be firm. Demand for
aluminum plate used in LCD manufacturing equipment, which was weak last year, has been recovering. However the semiconductor market continues to undergo an adjustment phase. As a result, recovery in demand for copper sheet and strip for electronic materials has been delayed.

## Machinery

On the back of high crude oil prices, capital investments in the oil refining, petrochemical and energy fields are active worldwide. Thus, orders for compressors and energy-related equipment are strong. In addition, dee to the tight market for iron units, inquiries are increasing for direct reduction plants. Sales in the current fiscal year, for the most part, are progressing as planned. However, some orders incurred cost increases due to the higher cost of materials and components.

## Construction Machinery

Demand for hydraulic excavators is strong in China, Southeast Asia, the Middle East and Russia. However, demand is going down in Japan. Demand for cranes continues to remain strong worldwide. The rising cost of materials and components is a concern, and the Construction Machinery segment plans to increase sales prices.

## Real Estate

Business conditions for real estate sales continue to be severe. However, profits in real estate leasing are steady. As a result, the Real Estate segment as a whole is performing as planned.

## Electronic Materials \& Other Businesses

Target material for thin-film wiring faced competition from alternative materials, but the testing and analysis business, centered on the transport and electronics industries, is performing well.

## 2. Qualitative Information on Consolidated Financial Position

While accounts receivable decreased, inventories and investments in securities increased. As a result, total assets at the end of the first quarter of fiscal 2008 increased 17.1 billion yen to $2,346.1$ billion yen, in comparison to the end of fiscal 2007, ended March 2008. Foreign currency translation adjustments went down, but a rise in retained earnings and higher net unrealized holding gains on securities led to an increase of 19.4 billion yen in net assets to 667.2 billion yen, in comparison to the end of fiscal 2007. As a result, the net worth ratio at the end of the first quarter of fiscal 2008, ended June 2008, was $26.4 \%$, an increase of $0.6 \%$ in comparison to the end of fiscal 2007.

In the first quarter of fiscal 2008, interest-bearing debt decreased 35.4 billion yen to 787.9 billion yen, in comparison to the end of fiscal 2007.

## 3. Qualitative Information on Consolidated Forecast

In the Iron \& Steel segment, Kobe Steel intends to further reduce costs and increase sales prices to deal with rising raw material costs. In the Machinery segment and the Construction Machinery segment, however, profits are anticipated to decrease due to the high cost of materials and components. Under these conditions, Kobe Steel has revised its consolidated forecast from the previous forecast made on April 25, 2008.

## Investor Relations:

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## 4. Summary of Quarterly Consolidated Financial Statements

(1) Summary of Quarterly Consolidated Balance Sheets
(In millions of yen)

| Assets | FY2008 1Q <br> Ended Jun. 30, 2008 | FY2007 <br> Ended Mar. 31, 2008 |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and cash equivalents | 72,494 | 68,738 |
| Notes and accounts receivable | 338,976 | 380,041 |
| Merchandise and finished goods | 147,791 | 135,042 |
| Work in progress | 174,675 | 154,921 |
| Raw materials and supplies | 129,986 | 119,460 |
| Other | 100,938 | 99,863 |
| Allowance for doubtful debts | (879) | (981) |
| Total current assets | 963,983 | 957,086 |
| Tangible fixed assets |  |  |
| Buildings and structures | 290,058 | 294,194 |
| Machinery and equipment | 452,899 | 465,671 |
| Land | 201,654 | 202,093 |
| Other | 68,007 | 65,253 |
| Total tangible fixed assets | 1,012,619 | 1,027,213 |
| Intangible fixed assets |  |  |
| Goodwill | -- | 549 |
| Other | 17,081 | 17,469 |
| Total intangible fixed assets | 17,081 | 18,019 |
| Investments and other assets |  |  |
| Investments in securities | 257,794 | 232,371 |
| Other | 98,527 | 98,133 |
| Allowance for doubtful debts | $(3,877)$ | $(3,819)$ |
| Total investments and other assets | 352,445 | 326,686 |
| Total fixed assets, investments and other assets | 1,382,147 | 1,371,919 |
| Total assets | 2,346,130 | 2,329,005 |
| Current liabilities |  |  |
| Notes and accounts payable | 521,775 | 488,250 |
| Short-term borrowings | 169,453 | 173,926 |
| Commercial paper | 74,000 | 110,000 |
| Bonds due within one year | 35,236 | 58,236 |
| Income and enterprise taxes payable | 11,805 | 26,763 |
| Other reserves | 15,777 | 13,065 |
| Other | 218,348 | 216,829 |
| Total current liabilities | 1,046,396 | 1,087,071 |
| Long-term liabilities |  |  |
| Bonds and notes | 224,891 | 214,951 |
| Long-term borrowings | 283,848 | 266,290 |
| Employees' severance and retirement benefits | 44,805 | 44,749 |
| Other reserves | 4,423 | 4,423 |
| Negative goodwill | 34 | -- |
| Other | 74,516 | 63,722 |
| Total long-term liabilities | 632,519 | 594,136 |
| Total liabilities | 1,678,915 | 1,681,208 |

## Net Assets

|  | FY2008 1Q <br> Ended Jun. 30, 2008 | FY2007 <br> Ended Mar. 31, 2008 |
| :---: | :---: | :---: |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,258 | 83,264 |
| Retained earnings | 319,783 | 305,334 |
| Treasury stock, at cost | $(51,534)$ | $(51,514)$ |
| Total stockholders' equity | 584,820 | 570,398 |
| Valuation and translation adjustments |  |  |
| Net unrealized holding gains on securities | 52,704 | 35,628 |
| Deferred gains on hedges | 3,883 | 4,029 |
| Land revaluation | $(4,899)$ | $(4,899)$ |
| Foreign currency translation adjustments | $(16,422)$ | $(5,207)$ |
| Total valuation and translation adjustments | 35,266 | 29,549 |
| Minority interests | 47,127 | 47,849 |
| Total net assets | 667,214 | 647,797 |
| Total liabilities and net assets | 2,346,130 | 2,329,005 |

(2) Summary of Quarterly Consolidated Statements of Income (In millions of yen)

|  | FY2008 Q1 <br> Ended Jun. 30, 2008 |
| :---: | :---: |
| Net sales | 543,035 |
| Cost of sales | 453,454 |
| Gross profit | 89,580 |
| Selling, general and administrative expenses |  |
| Transportation cost | 12,250 |
| Salaries, wages and other benefits | 10,375 |
| Research and development expenses | 2,440 |
| Other | 19,261 |
| Total selling, general and administrative expenses | 44,328 |
| Operating income | 45,252 |
| Non-operating income |  |
| Interest income | 469 |
| Dividend income | 1,980 |
| Reimbursement of seconded employees' salaries | 2,213 |
| Equity method investment gain | 3,222 |
| Other | 6,821 |
| Total non-operating income | 14,706 |
| Non-operating expenses |  |
| Interest expense | 4,876 |
| Salaries for seconded employees | 5,785 |
| Other | 6,635 |
| Total non-operating expenses | 17,298 |
| Ordinary income | 42,660 |
| Income before income taxes | 42,660 |
| Income taxes |  |
| Current | 13,472 |
| Deferred | 1,689 |
| Total income taxes | 15,161 |
| Minority interests in income of subsidiaries | 2,206 |
| Net income | 25,292 |

(3) Notes on premise of a going concern:

None

## (4) Segment Information

Quarterly information by business segment

(In millions of yen) | FY2008 1Q |
| :---: |
| Ended Jun. 30, 2008 |

| Sales to outside customers: | Iron \& Steel | 253,294 |
| :---: | :---: | :---: |
|  | Wholesale Power Supply | 16,952 |
|  | Aluminum \& Copper | 113,476 |
|  | Machinery | 56,660 |
|  | Construction Machinery | 87,868 |
|  | Real Estate | 5,988 |
|  | Electronic Materials \& Other Businesses | 8,794 |
|  | Total | 543,035 |


| Intersegment sales: | Iron \& Steel | 5,851 |
| :--- | :--- | ---: |
|  | Wholesale Power Supply | - |
|  | Aluminum \& Copper | 331 |
|  | Machinery | 1,178 |
|  | Construction Machinery | 124 |
|  | Real Estate | 1,669 |
|  | Electronic Materials \& Other Businesses | 4,588 |
|  | 13,744 |  |

Total sales:
Iron \& Steel 259,146
Wholesale Power Supply 16,952
Aluminum \& Copper 113,808
Machinery $\quad 57,838$
Construction Machinery 87,992
Real Estate 7,658
Electronic Materials \& Other Businesses 13,382
Eliminations $\quad(13,744)$
Total
543,035
Operating income: Iron \& Steel 28,686
Wholesale Power Supply 4,041
Aluminum \& Copper 2,103
Machinery 1,015
Construction Machinery 6,711
Real Estate 722
Electronic Materials \& Other Businesses 1,062
Eliminations 909
Total 45,252
(5) Notes in the case of a significant change in shareholders' equity:

None

## Consolidated Financial information for FY2007 1Q

(1) Summary of Quarterly Consolidated Statements of Income
(In millions of yen)

|  | FY2007 Q1 <br> Ended Jun. 30, 2007 |
| :--- | ---: | ---: |
| Net sales | 477,804 |
| Cost of sales | $(395,749)$ |
| Gross profit | 82,055 |
| Selling, general and administrative expenses | $(41,952)$ |
| Operating income | 40,102 |
| Non-operating income | 16,280 |
| Non-operating expenses | $(18,784)$ |
| Ordinary income | 37,598 |
| Income before income taxes | 37,598 |
| Income taxes | $(13,513)$ |
| Minority interests in income of subsidiaries | $(1,061)$ |
| Net income | 23,022 |

## (2) Quarterly information by business segment (In millions of yen)

|  | FY2007 Q1 <br> Ended Jun. 30, 2007 |
| :--- | ---: |
| Iron \& Steel | 213,845 |
| Wholesale Power Supply | 15,128 |
| Aluminum \& Copper | 116,876 |
| Machinery | 48,955 |
| Construction Machinery | 73,952 |
| Real Estate | 6,685 |
| Electronic Materials \& Other Businesses | 13,458 |
| Eliminations | $(11,097)$ |
| Total | 477,804 |
|  |  |
| Iron \& Steel | 18,118 |
| Wholesale Power Supply | 4,539 |
| Aluminum \& Copper | 7,408 |
| Machinery | 2,747 |
| Construction Machinery | 4,003 |
| Real Estate | 715 |
| Electronic Materials \& Other Businesses | 1,482 |
| Eliminations | 1,086 |
| $\quad$ Total | 40,102 |

## (April 1 - June 30, 2008)

First Quarter Results
(In billions of yen)

|  | FY2008 1Q | FY2007 1Q | Change | \% change |
| :--- | ---: | ---: | ---: | ---: |
| Net Sales | 543.0 | 477.8 | 65.2 | $13.7 \%$ |
| Operating income | 45.2 | 40.1 | 5.1 | $12.8 \%$ |
| Ordinary income | 42.6 | 37.5 | 5.0 | $13.5 \%$ |
| Net income | 25.2 | 23.0 | 2.2 | $9.9 \%$ |

Forecast for Fiscal 2008 (ending March 2009)
(In billions of yen)

| Consolidated | FY2008 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | forecast |  |  |  |
|  | Current forecast | Apr. 25 forecast |  |  |
|  | 1st half | Year | 1st half | Year |
| Net sales | $1,185.0$ | $2,460.0$ | $1,160.0$ | $2,430.0$ |
| Operating income | 85.0 | 180.0 | 65.0 | 170.0 |
| Ordinary income | 60.0 | 130.0 | 40.0 | 120.0 |
| Extraordinary gains/losses | -- | -- | -- | -- |
| Net income | 35.0 | 68.0 | 24.0 | 65.0 |


| FY2007 |  |
| ---: | ---: |
|  |  |
| 1st half | Year |
| $1,034.6$ | $2,132.4$ |
| 95.7 | 202.3 |
| 75.9 | 157.9 |
| -- | $(4.5)$ |
| 47.0 | 88.9 |


| Nonconsolidated | FY2008 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Forecast |  |  |  |
|  | Current forecast | Apr. 25 forecast |  |  |
|  | 1st half | Year | 1st half | Year |
| Net sales | 765.0 | $1,570.0$ | 730.0 | $1,530.0$ |
| Operating income | 50.0 | 95.0 | 30.0 | 85.0 |
| Ordinary income | 40.0 | 70.0 | 20.0 | 55.0 |
| Extraordinary gains/losses | -- | -- | -- | -- |
| Net income | 30.0 | 40.0 | 18.0 | 30.0 |


| FY2007 |  |
| ---: | :---: |
|  |  |
| 1st half | Year |
| 626.1 | $1,283.6$ |
| 52.5 | 109.9 |
| 49.0 | 86.2 |
| -- | 2.8 |
| 25.0 | 42.9 |

(1) Forecast for FY2008 Consolidated Net Sales and Operating Income by Segment (In billions of yen)

|  |  |  | FY20081st half <br> forecast | Full year forecast |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | 1Q |  |  |
| Iron \& Steel | Sales | 259.1 | 555.0 | 1,165.0 |
|  | Operating Income | 28.6 | 51.0 | 92.0 |
| Wholesale Power Supply | Sales | 16.9 | 35.0 | 85.0 |
|  | Operating Income | 4.0 | 7.0 | 16.0 |
| Aluminum \& Copper | Sales | 113.8 | 220.0 | 440.0 |
|  | Operating Income | 2.1 | 3.0 | 8.0 |
| Machinery | Sales | 57.8 | 165.0 | 350.0 |
|  | Operating Income | 1.0 | 9.0 | 28.0 |
| Construction Machinery | Sales | 87.9 | 195.0 | 395.0 |
|  | Operating Income | 6.7 | 10.0 | 21.0 |
| Real Estate | Sales | 7.6 | 17.0 | 45.0 |
|  | Operating Income | 0.7 | 1.0 | 4.5 |
| Electronic Materials \& Other Businesses | Sales | 13.3 | 28.0 | 60.0 |
|  | Operating Income | 1.0 | 2.0 | 6.5 |
| Eliminations | Sales | (13.7) | (30.0) | (80.0) |
|  | Operating Income | 0.9 | 2.0 | 4.0 |
| Total | Sales | 543.0 | 1,185.0 | 2,460.0 |
|  | Operating Income | 45.2 | 85.0 | 180.0 |

Previous Forecast (April 25, 2008) for FY2008 Consolidated Net Sales and Operating Income by Segment
(In billions of yen)

|  |  | FY2008 |  |
| :---: | :---: | :---: | :---: |
|  |  | 1st half forecast | Full year forecast |
| Iron \& Steel | Sales | 535.0 | 1,140.0 |
|  | Operating Income | 30.0 | 79.0 |
| Wholesale Power Supply | Sales | 35.0 | 85.0 |
|  | Operating Income | 7.0 | 16.0 |
| Aluminum \& Copper | Sales | 215.0 | 435.0 |
|  | Operating Income | 3.0 | 8.0 |
| Machinery | Sales | 165.0 | 350.0 |
|  | Operating Income | 11.0 | 30.0 |
| Construction Machinery | Sales | 195.0 | 395.0 |
|  | Operating Income | 10.0 | 23.0 |
| Real Estate | Sales | 17.0 | 45.0 |
|  | Operating Income | 1.0 | 4.5 |
| Electronic Materials \& Other Businesses | Sales | 28.0 | 60.0 |
|  | Operating Income | 2.0 | 6.5 |
| Eliminations | Sales | (30.0) | (80.0) |
|  | Operating Income | 1.0 | 3.0 |
| Total | Sales | 1,160.0 | 2,430.0 |
|  | Operating Income | 65.0 | 170.0 |

(2) Production and Sales of Steel Products (Nonconsolidated)

Production and Sales Volume
(In millions of metric tons)

|  | FY2008 |  | FY2007 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 1st half forecast | 1st half | 2nd half | Full year |
| Crude steel production | 2.07 | 4.21 | 1.99 | 4.10 | 8.07 |
| Sales volume | 1.75 | 3.54 | 1.65 | 3.35 | 6.86 |
| Export ratio (value basis) | $21.0 \%$ | $21.7 \%$ | $23.8 \%$ | $23.8 \%$ | $23.1 \%$ |

## Average Steel Price

(In yen per metric ton)

|  | FY2008 |  | FY2007 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 1st half forecast | 1st half | 2nd half |  |
| Full year |  |  |  |  |  |
| Domestic \& export average | 86,500 | 95,700 | 76,500 | 77,400 |  |

(3) Analysis of Factors Affecting Ordinary Income: FY2008 1Q vs. FY2007 1Q
(Consolidated, in billions of yen)

|  | FY2008 1Q | FY2007 1Q | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income | 42.6 | 37.5 | 5.0 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 27.0 | Higher raw material prices | $(41.5)$ |
| Cost reductions | 2.5 | Increase in fixed costs | $(2.5)$ |
| Effect of inventory valuation* | 15.0 | Change in service life for depreciation | $(2.0)$ |
| Other | 6.5 |  |  |
| Total | 51.0 | Total | $(46.0)$ |

* Effect of inventory valuation: Iron \& Steel 17.0 billion yen Aluminum \& Copper (2.0) billion yen

Analysis of Factors Affecting Ordinary Income : Current Forecast vs. Previous Forecast
(Consolidated, in billions of yen)

|  | Current forecast | Previous forecast | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income | 130.0 | 120.0 | 10.0 |


| Factors Increasing Profits | Factors Decreasing Profits |  |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 24.5 | Higher raw material prices | $(30.0)$ |
| Cost reduction | 6.0 | Other | $(1.0)$ |
| Effect of inventory valuation* | 10.5 |  | $(31.0)$ |
| Total | 41.0 | Total |  |

Effect of inventory valuation: Iron \& Steel 9.0 billion yen Aluminum \& Copper 1.5 billion yen

Analysis of Factors Affecting Ordinary Income: FY2008 Forecast vs. FY2007
(Consolidated, in billions of yen)

|  | FY2008 forecast | FY2007 | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income | 130.0 | 157.9 | $(27.9)$ |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 204.0 | Higher raw material prices | $(260.0)$ |
| Cost reduction | 13.0 | Higher fixed costs | $(20.0)$ |
| Effect of inventory valuation* | 28.0 | Change in service life for depreciation | $(9.0)$ |
| Other | 16.1 |  | $(289.0)$ |
| Total | 261.1 | Total |  |

Effect of inventory valuation: Iron \& Steel 32.0 billion yen Aluminum \& Copper (4.0) billion yen
(4) Interest-bearing Debt

| (in billions of yen) | FY2007 | FY08 1st half Forecast | FY08 Forecast |
| :--- | :---: | :---: | :---: |
| Consolidated debt | 713.3 | 610.0 | About 670.0 |
| Consolidated D/E ratio (times) | 1.3 | 1.0 | 1.1 |
| Non-consolidated debt | 619.0 | 510.0 | 560.0 |

For Reference: Historical Quarterly Production and Sales of Steel Products (Non-consolidated)
Production and Sales Volume

| (In millions of metric tons) | FY2007 |  |  |  | FY2008 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | 2 Q | 3 Q | 4 Q | Year | 1Q | 1st half |
| Crude steel production | 1.99 | 2.11 | 1.94 | 2.03 | 8.07 | 2.07 | 4.21 |
| Sales volume | 1.65 | 1.70 | 1.73 | 1.78 | 6.86 | 1.75 | 3.54 |
| Export ratio (value basis) | $23.8 \%$ | $23.9 \%$ | $22.9 \%$ | $22.1 \%$ | $23.1 \%$ | $21.0 \%$ | $21.7 \%$ |

## Average Steel Price

| (in yen per metric ton) | FY2007 |  |  |  | Full <br> Year | FY2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q |  | 1Q | 1st half |
| Domestic \& export average | 76,500 | 78,400 | 77,600 | 77,800 | 77.600 | 86,500 | 95,700 |

## Note:

Portions of this material referring to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.

