## Kobe Steel's Consolidated Financial Results Summary for First Half of Fiscal 2008 (April 1 - September 30, 2008)

October 30, 2008

Company name:
Code number:
Stock exchanges where shares are listed: Website:
President \& CEO:
Filing of quarterly report:
Start of dividend payments:

Kobe Steel, Ltd.
5406
Tokyo, Osaka and Nagoya, Japan
www.kobelco.com
Yasuo Inubushi
November 7, 2008
December 1, 2008
(Sums of less than 1 million yen have been omitted.)

1. Consolidated Financial Results for First Half of Fiscal 2008 (April 1 - September 30, 2008)
(1) Consolidated operating results

| (In millions of yen) | FY2008 1H | \% change* | FY2007 1H | \% change* |
| :--- | ---: | :---: | ---: | ---: |
| Net sales | $1,191,798$ | -- | $1,034,655$ | $15.1 \%$ |
| Operating income | 106,493 | -- | 95,715 | $(3.2 \%)$ |
| Ordinary income | 85,555 | -- | 75,929 | $(13.1 \%)$ |
| Net income | 46,277 | -- | 47,015 | $(8.8 \%)$ |
| Net income per share | 15.41 yen |  | 15.66 yen |  |
| Diluted net income per share | -- | -- |  |  |
| * Indicates percentage of change from the corresponding period of the previous fiscal year. |  |  |  |  |

(2) Consolidated financial position

| (In millions of yen) | FY2008 1H | FY2007 |
| :--- | ---: | ---: |
| Total assets | $2,344,833$ | $2,329,005$ |
| Net assets | 651,844 | 647,797 |
| Net worth ratio | $25.9 \%$ | $25.8 \%$ |
| Net assets per share | 202.27 yen | 199.80 yen |

Shareholders' equity at September 30, 2008: 607,319 million yen FY2007: 599,948 million yen

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | 1Q | $2 Q$ | $3 Q$ | 4Q | Full year |
| FY2007 | --- | 3.50 | --- | 3.50 | 7.00 |
| FY2008 | --- | 3.50 | --- | --- | --- |
| FY2008 forecast | --- | --- | --- | --- | --- |

Revision to dividend forecast in FY2008 1H: No
The dividend for the end of fiscal 2008 is undetermined.
3. Consolidated Forecast for Fiscal 2008 (April 1, 2008 - March 31, 2009)

| (In millions of yen) | FY2008 | \% change* |
| :--- | ---: | ---: |
| Net sales | $2,420,000$ | $13.5 \%$ |
| Operating income | 200,000 | $(1.2 \%)$ |
| Ordinary income | 160,000 | $1.3 \%$ |
| Net income | 80,000 | $(10.0 \%)$ |
| Net income per share | 26.64 yen |  |
| * Indicates percentage of change from the corresponding period of the previous fiscal year. |  |  |
| Revision to consolidated forecast in FY2008 1H: Yes |  |  |

## 4. Other

(1) Change in number of material subsidiaries in fiscal year:
(Changes in specified subsidiaries accompanying changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes: Yes
(4) Number of issued shares

|  | FY 2008 1H | FY2007 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,653,804$ | $112,460,419$ |
| Average number of shares in FY2008 1H | $3,002,501,084$ | $3,001,345,845^{*}$ |

Nonconsolidated forecast for fiscal 2008 (ending March 31, 2009)

| (In millions of yen) | FY2008 | \% change ${ }^{*}$ |
| :--- | ---: | ---: |
| Net sales | $1,540,000$ | $20.0 \%$ |
| Operating income | 120,000 | $9.2 \%$ |
| Ordinary income | 100,000 | $15.9 \%$ |
| Net income | 55,000 | $28.0 \%$ |
| Net income per share | 18.29 yen |  |
| * Indicates percentage of change from the corresponding period of the previous fiscal year. |  |  |
| Revision to nonconsolidated forecast in FY2008 1H: Yes |  |  |

## Qualitative Information, Financial Statements and Other Items

## 1. Qualitative Information on Consolidated Operating Results

Japan's economy in the first half of fiscal 2008 was faced with high energy and natural resource prices and slack exports. With corporate earnings worsening, economic conditions have become stagnant. Overseas markets have been affected by the financial crisis, and the economies of the United States and Europe have clearly slowed down. However, China, the Middle East and Russia were able to sustain growth, although their economies slowed moderately.

In this economic environment, Kobe Steel was able to raise steel product prices in response to the sharp cost increase of raw materials in the Iron \& Steel segment. As a result, Kobe Steel's consolidated net sales in the first half of fiscal 2008, ended September 30, 2008, rose 157.1 billion yen compared with the same period last year to $1,191.7$ billion yen. Although all business segments, including the Iron \& Steel segment, were hit by substantial cost increases, Kobe Steel continued cost-saving activities and increased sales prices in response. As a result, operating income increased 10.7 billion yen over the same period last year to 106.4 billion yen, and ordinary income rose 9.6 billion yen compared with the same period last year to 85.5 billion yen. Extraordinary loss, consisting of loss from writedown of investments in securities, led to a slight dip in net income to 46.2 billion yen.

## Results by Business Segment

## Iron \& Steel

Demand for steel products continued to be strong from the automotive, shipbuilding and other manufacturing industries. Under these conditions, production at Kobe Steel continued at a high level to meet active demand centered on upper-end steel products, resulting in higher shipments compared with the same period last year. Iron ore and coal prices rose significantly compared with the same period last year, and market conditions for metals and ocean freight remained high. As a result of passing these higher costs on to steel products, the prices of steel products rose compared with the same period last year.

Demand continued to be active for steel castings and forgings mainly from the shipbuilding industry. Demand also continued to be strong for titanium products and welding consumables.

As a result, segment sales increased $25.2 \%$ over the same period last year to 555.5 billion. Operating income, including a gain on inventory valuation led by the higher prices of raw materials, went up 23.5
billion yen compared with the same period last year to 63.7 billion yen.

## Wholesale Power Supply

Segment sales went up $3.7 \%$ in comparison to the same period last year to 35.3 billion yen as higher coal prices led to a higher unit price of electricity. Operating income decreased 0.4 billion yen in comparison to the same period last year to 7.7 billion yen due to higher depreciation costs brought about by the shorter legal useful life of machinery and equipment under the revised Corporate Tax Law.

## Aluminum \& Copper

Shipments of rolled aluminum products decreased over the same period last year. The sales volume of aluminum can stock for beverage containers remained strong, and shipments of aluminum plate used in the production of liquid crystal manufacturing equipment recovered from the weak market last year. However, the sales volume of aluminum fin stock went down due to weak demand for air conditioners in Europe.

The sales volume of rolled copper products remained low. It was flat in comparison to the same period last year as the semiconductor market continued to remain in an adjustment phase.

Aluminum castings and forgings saw higher sales compared with the same period last year, as demand recovered for liquid crystal manufacturing equipment.

Under these conditions, segment sales decreased $2.3 \%$ compared with the same period last year to 227.4 billion yen due to lower ingot prices, which led to lower sales prices. Operating income went down 10.3 billion yen compared with the same period last year to 3.6 billion yen due to lower inventory valuation, which had pushed up profits last year and higher depreciation costs brought about by the shorter legal useful life of machinery and equipment under the revised Corporate Tax Law.

## Machinery

Owing to high oil prices, capital investments continued to be active in the oil refining, petrochemical and energy fields. Oders continued to be strong mainly for compressors as well as for equipment for the energy industry. In addition, due to the tight market for iron units, inquiries increased for direct reduction plants.

However, compared with the same period last year, which saw a concentration of orders for a pellet plant and other large projects, domestic orders in the first half of fiscal 2008 decreased $5.2 \%$ to 70.7 billion yen and overseas orders fell $45.3 \%$ compared with the same period last year to 69.9 billion yen.

As a result, overall orders in the Machinery segment dropped $30.5 \%$ compared with the same period last year to 140.6 billion yen and the backlog of orders at the end of September was 371.4 billion yen.

Segment sales increased $23.5 \%$ compared with the same period last year to 164.4 billion yen. Operating income increased only 0.6 billion yen compared with the same period last year to 13.2 billion yen, owing to higher equipment prices.

## Construction Machinery

Demand for hydraulic excavators continued to be brisk in China and Southeast Asia, but declined in the United States, Europe and domestic markets. Demand for cranes continued to be strong in all world markets. Owing to these conditions, segment sales increased $11.9 \%$ compared with the same period last year to 195.5 billion yen. Operating income was 13.1 billion yen, which remained similar to the same period last year, due to higher equipment prices.

## Real Estate

Segment sales went down $11.3 \%$ from the same period last year to 15.8 billion yen as fewer condominiums were handed over. Operating income decreased 0.5 billion yen to 1.4 billion yen.

## Electronic Materials \& Other Businesses

The testing and analysis business, centered on the transport and energy industries, continued to perform well. However, this segment was largely affected by lower sales volume of target material for thin-film wiring due to competition from alternative materials. As a result, segment sales were 28.1 billion yen, similar to the same period last year. Operating income decreased 1.2 billion yen to 2.3 billion yen.

## 2. Qualitative information on Consolidated Financial Position

Although accounts receivable and investments in securities decreased, inventories went up. As a result, total assets at the end of the first half of fiscal 2008 increased 15.8 billion yen compared with the end of fiscal 2007, ended March 2008, to 2,344.8 billion yen. In addition, net assets went up 4.0 billion yen to 651.8 billion yen, owing to increased retained earnings, although net unrealized holding gains on securities went down. As a result, the net worth ratio at the end of the first half of fiscal 2008, ended in September, was $25.9 \%$, an increase of $0.1 \%$ compared with the end of fiscal 2007 ended March 2008.

At the end of the first half of fiscal 2008, interest-bearing debt went down 113.6 billion yen, compared with the end of fiscal 2007, to 709.7 billion yen.

## 3. Qualitative Information on Consolidated Forecast

Until now, the world economy had continued to grow, supported by the growth of developing countries. However, the financial crisis triggered in the United States has adversely affected the real economy, reducing corporate capital investment and damping personal spending. The world economy is showing growing signs of slowing down. On this background, Kobe Steel's outlook for its business segments in fiscal 2008 is as follows:

## Iron \& Steel

Although demand for some upper-end steel products has begun to show signs of slowing down, a large decline is unlikely in fiscal 2008. However, as production trends among customers and a softening of the overseas market for general-purpose steel make it difficult to predict conditions for upper-end steel products, Kobe Steel is closely watching market trends in Japan and overseas.

On the other hand, demand continues to be strong for steel castings and forgings, titanium products and welding consumables.

## Aluminum \& Copper

The sales volumes of aluminum sheet for panels, copper sheet for terminals, and other products for the automotive industry are forecast to go down due to sluggish demand for large vehicles and luxury cars, which use aluminum to reduce weight and include large amounts of electrical components made of copper. In addition, due to sharp drops in aluminum ingot and copper cathode prices since the beginning of the third quarter (covering October to December), Kobe Steel anticipates incurring a loss on inventory valuation.

## Machinery

Orders for compressors in the oil refining and energy fields, energy-related equipment and other machinery are expected to continue being firm.

## Construction Machinery

Demand for hydraulic excavators in China is forecast to continue being strong owing to development of inland areas. However, market recovery is not anticipated for Japan, the United States and Europe. Crane demand on the other hand, excluding small cranes in Japan, is forecast to continue being strong.

## Overall Forecast

Based on this outlook, consolidated annual sales at Kobe Steel are anticipated to reach approximately 2,420 billion yen and operating income is forecast at about 200 billion yen. Ordinary income is projected at roughly 160 billion yen, with net income of about 80 billion yen.

After the previous forecast announced on September 30, 2008, prices decreased for steel raw materials such as metal commodities; aluminum ingot; and copper cathode, leading to the revised outlook announced today.

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CONSOLIDATED FINANCIAL STATEMENTS
(1) Quarterly Consolidated Balance Sheets
(In millions of yen)

## ASSETS Current assets

Cash and cash equivalents
Notes and accounts receivable
Merchandise and finished goods
Work in progress
Raw materials and supplies
Other
Allowance for doubtful debts
Total current assets

## Tangible fixed assets

Buildings and structures
Machinery and equipment
Land
Other
Total tangible fixed assets
Intangible fixed assets
Goodwill
Other
Total intangible fixed assets

## Investments and other assets

Investments in securities
Other
Allowance for doubtful debts
Allowance for doubtful debts
Total investments and other assets
Total fixed assets, investments and other assets

## Total assets

## LIABILITIES AND NET ASSETS

## Current liabilities

Notes and accounts payable
Short-term borrowings
Commercial paper
Bonds due within one year
Income and enterprise taxes payable
Other reserves
Other
Total current liabilities

| 615,776 |
| ---: |
| 168,061 |
| -- |
| 50,236 |
| 33,660 |
| 15,702 |
| 219,534 |
| $1,102,972$ |


| 488,250 |
| ---: |
| 173,926 |
| 110,000 |
| 58,236 |
| 26,763 |
| 13,065 |
| 216,829 |
| $1,087,071$ |

## Long-term liabilities

Bonds and notes

| 214,833 | 214,951 |  |
| ---: | ---: | ---: |
| 276,604 | 266,290 |  |
| 41,427 | 44,749 |  |
| 4,270 | 4,423 |  |
| 52,878 | 63,722 |  |
|  |  | 594,136 |

Total liabilities
1,692,988
$1,681,208$

Net Assets (In millions of yen)

| FY2008 1st Half <br> Ended Sep. 30, 2008 | $\begin{gathered} \text { FY2007 } \\ \text { Ended Mar. 31, } 2008 \end{gathered}$ |
| :---: | :---: |
| 233,313 | 233,313 |
| 83,241 | 83,264 |
| 340,751 | 305,334 |
| $(51,548)$ | $(51,514)$ |
| 605,757 | 570,398 |
| 20,795 | 35,628 |
| $(2,813)$ | 4,029 |
| $(4,899)$ | $(4,899)$ |
| $(11,520)$ | $(5,207)$ |
| 1,561 | 29,549 |
| 44,525 | 47,849 |
| 651,844 | 647,797 |
| 2,344,833 | 2,329,005 |

## (2) Half-Year Consolidated Statements of Income

| (In millions of yen) |  |
| :---: | :---: |
|  | FY2008 1st Half Ended Sep. 30, 2008 |
| Net sales | 1,191,798 |
| Cost of sales | 995,100 |
| Gross profit | 196,698 |
| Selling, general and administrative expenses | 90,205 |
| Operating income | 106,493 |
| Non-operating income |  |
| Interest income | 1,098 |
| Dividend income | 2,026 |
| Reimbursement of seconded employees' salaries | 4,420 |
| Equity method investment gain | 6,067 |
| Other | 10,435 |
| Total non-operating income | 24,048 |
| Non-operating expenses |  |
| Interest expense | 9,784 |
| Salaries for seconded employees | 11,589 |
| Other | 23,613 |
| Total non-operating expenses | 44,986 |
| Ordinary income | 85,555 |
| Extraordinary loss |  |
| Loss from write-down of investments in securities | 3,470 |
| Total extraordinary loss | 3,470 |
| Income before income taxes | 82,084 |
| Income taxes |  |
| Current | 35,550 |
| Deferred | $(3,685)$ |
| Total income taxes | 31,865 |
| Minority interests in income of subsidiaries | 3,941 |
| Net income | 46,277 |

From this consolidated accounting year, fiscal 2008, Kobe Steel has adopted Accounting Standard for Quarterly Financial Reporting (ASBJ Statement No. 12) and Guidance on Accounting Standard for Quarterly Financial Reporting (ASBJ Guidance No. 14).

Quarterly consolidated financial statements have been prepared in accordance with the Regulation for Quarterly Consolidated Financial Statements.
(3) Notes on premise of a going concern: None
(4) Segment Information (April 1 - September 30, 2008)
(In millions of yen)

|  |  | FY2008 1st Half Ended Sep. 30, 2008 |
| :---: | :---: | :---: |
| Sales to outside customers: | Iron \& Steel | 541,966 |
|  | Wholesale Power Supply | 35,365 |
|  | Aluminum \& Copper | 226,774 |
|  | Machinery | 162,164 |
|  | Construction Machinery | 195,410 |
|  | Real Estate | 11,943 |
|  | Electronic Materials \& Other Businesses | 18,174 |
|  | Total | 1,191,798 |
| Intersegment sales: | Iron \& Steel | 13,539 |
|  | Wholesale Power Supply | --- |
|  | Aluminum \& Copper | 687 |
|  | Machinery | 2,266 |
|  | Construction Machinery | 157 |
|  | Real Estate | 3,904 |
|  | Electronic Materials \& Other Businesses | 9,967 |
|  | Total | 30,521 |
| Total sales: | Iron \& Steel | 555,505 |
|  | Wholesale Power Supply | 35,365 |
|  | Aluminum \& Copper | 227,461 |
|  | Machinery | 164,430 |
|  | Construction Machinery | 195,567 |
|  | Real Estate | 15,848 |
|  | Electronic Materials \& Other Businesses | 28,141 |
|  | Eliminations | $(30,521)$ |
|  | Total | 1,191,798 |
| Operating income: | Iron \& Steel | 63,722 |
|  | Wholesale Power Supply | 7,755 |
|  | Aluminum \& Copper | 3,677 |
|  | Machinery | 13,216 |
|  | Construction Machinery | 13,190 |
|  | Real Estate | 1,453 |
|  | Electronic Materials \& Other Businesses | 2,399 |
|  | Eliminations | 1,078 |
|  | Total | 106,493 |

(5) Notes in the case of a significant change in shareholders' equity: None

## (FOR REFERENCE)

(1) Fiscal 2007 Half-Year Consolidated Statements of Income (In millions of yen)

|  | FY2007 1st Half <br> Ended Sep. 30, 2007 | (\%) |
| :---: | :---: | :---: |
| Net sales | 1,034,655 | 100.0\% |
| Cost of sales | $(853,617)$ | 82.5\% |
| Gross profit | 181,037 | 17.5\% |
| Selling, general and administrative expenses | $(85,322)$ | 8.2\% |
| Operating income | 95,715 | 9.3\% |
| Non-operating income |  |  |
| Interest and dividend income | 2,755 |  |
| Other | 18,334 |  |
| Total non-operating income | 21,089 | 2.0\% |
| Non-operating expenses |  |  |
| Interest expense | $(10,619)$ |  |
| Other | $(30,256)$ |  |
| Total non-operating expenses | $(40,875)$ | 4.0\% |
| Ordinary income | 75,929 | 7.3\% |
| Income before income taxes | 75,929 | 7.3\% |
| Income taxes |  |  |
| Current | $(27,599)$ | 2.7\% |
| Deferred | 1,580 | 0.2\% |
| Minority interests in income of subsidiaries | $(2,894)$ | 0.3\% |
| Net income | 47,015 | 4.5\% |

(2) Segment Information for First Half of Fiscal 2007 (April 1 - September 30, 2007) (In millions of yen)

|  |  | $\begin{gathered} \hline \text { FY2007 1st Half } \\ \text { Ended Sep. 30, } 2007 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Sales to outside customers: | Iron \& Steel | 429,865 |
|  | Wholesale Power Supply | 34,107 |
|  | Aluminum \& Copper | 232,077 |
|  | Machinery | 131,027 |
|  | Construction Machinery | 174,776 |
|  | Real Estate | 14,110 |
|  | Electronic Materials \& Other Businesses | 18,690 |
|  | Total | 1,034,655 |
| Intersegment sales: | Iron \& Steel | 13,825 |
|  | Wholesale Power Supply | --- |
|  | Aluminum \& Copper | 797 |
|  | Machinery | 2,064 |
|  | Construction Machinery | 29 |
|  | Real Estate | 3,756 |
|  | Electronic Materials \& Other Businesses | 9,053 |
|  | Total | 29,526 |
| Total sales: | Iron \& Steel | 443,691 |
|  | Wholesale Power Supply | 34,107 |
|  | Aluminum \& Copper | 232,874 |
|  | Machinery | 133,092 |
|  | Construction Machinery | 174,805 |
|  | Real Estate | 17,866 |
|  | Electronic Materials \& Other Businesses | 27,744 |
|  | Eliminations | $(29,526)$ |
|  | Total | 1,034,655 |
| Operating costs \& expenses: | Iron \& Steel | 403,552 |
|  | Wholesale Power Supply | 25,945 |
|  | Aluminum \& Copper | 218,838 |
|  | Machinery | 120,498 |
|  | Construction Machinery | 161,748 |
|  | Real Estate | 15,901 |
|  | Electronic Materials \& Other Businesses | 24,120 |
|  | Eliminations | $(31,665)$ |
|  | Total | 938,939 |
| Operating income: | Iron \& Steel | 40,138 |
|  | Wholesale Power Supply | 8,162 |
|  | Aluminum \& Copper | 14,036 |
|  | Machinery | 12,594 |
|  | Construction Machinery | 13,056 |
|  | Real Estate | 1,964 |
|  | Electronic Materials \& Other Businesses | 3,623 |
|  | Eliminations | 2,138 |
|  | Total | 95,715 |

## SUPPLEMENTAL INFORMATION

## 1. Operating Results for First Half of FY2008

(In billions of yen)
Consolidated Results

|  | FY2008 1st Half | FY2007 1st Half | \% change |
| :--- | ---: | ---: | ---: |
| Net sales | $1,191.7$ | $1,034.6$ | $15.2 \%$ |
| Operating income | 106.4 | 95.7 | $11.3 \%$ |
| Ordinary income | 85.5 | 75.9 | $12.7 \%$ |
| Extraordinary gain/loss | $(3.4)^{*}$ | --- | --- |
| Net income | 46.2 | 47.0 | $(1.6 \%)$ |

* Loss from write-down of investments in securities

Nonconsolidated Results

|  | FY2008 1st Half | FY2007 1st Half | \% change |
| :--- | ---: | ---: | ---: |
| Net sales | 761.0 | 626.1 | $21.6 \%$ |
| Operating income | 65.6 | 52.5 | $24.9 \%$ |
| Ordinary income | 63.1 | 49.0 | $28.8 \%$ |
| Extraordinary gain/loss | $(3.7)^{*}$ | --- | --- |
| Net income | 40.7 | 25.0 | $62.6 \%$ |

* Loss from write-down of investments in securities

Half-year dividend: 3.5 yen per share

## 2. FY2008 Forecast

FY2008 Consolidated Forecast

|  | FY2008 |  |  | FY2007 |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st Half | 2nd Half | Full Year |  |
| Net sales | $1,191.7$ | $1,228.3$ | $2,420.0$ | $2,132.4$ |
| Operating income | 106.4 | 93.6 | 200.0 | 202.3 |
| Ordinary incone | 85.5 | 74.5 | 160.0 | 157.9 |
| Extraordinary gain/loss | $(3.4)$ | --- | $(3.4)$ | $(4.5)$ |
| Net income | 46.2 | 33.8 | 80.0 | 88.9 |

FY2008 Nonconsolidated Forecast

|  | FY2008 |  |  | FY2007 |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st Half | 2nd Half | Full Year |  |
| Net sales | 761.0 | 779.0 | $1,540.0$ | $1,283.6$ |
| Operating income | 65.6 | 54.4 | 120.0 | 109.9 |
| Ordinary incone | 63.1 | 36.9 | 100.0 | 86.2 |
| Extraordinary gain/loss | $(3.7)$ | --- | $(3.7)$ | 2.8 |
| Net income | 40.7 | 14.3 | 55.0 | 42.9 |

3. Sales \& Operating Income by Segment (Consolidated, in billions of yen)

| Segment |  | $\begin{aligned} & \text { FY2008 } \\ & \text { 1st Half } \end{aligned}$ | FY2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half | 2nd Half | Full Year |
| Iron \& Steel | Sales |  | 555.5 | 443.6 | 480.1 | 923.7 |
|  | Operating Income | 63.7 | 40.1 | 51.7 | 91.9 |
| Wholesale Power Supply | Sales | 35.3 | 34.1 | 37.7 | 71.8 |
|  | Operating Income | 7.7 | 8.1 | 9.9 | 18.0 |
| Aluminum \& Copper | Sales | 227.4 | 232.8 | 217.2 | 450.0 |
|  | Operating Income | 3.6 | 14.0 | 7.9 | 22.0 |
| Machinery | Sales | 164.4 | 133.0 | 169.1 | 302.2 |
|  | Operating Income | 13.2 | 12.5 | 17.9 | 30.5 |
| Construction Machinery | Sales | 195.5 | 174.8 | 165.1 | 339.9 |
|  | Operating Income | 13.1 | 13.0 | 9.7 | 22.8 |
| Real Estate | Sales | 15.8 | 17.8 | 26.4 | 44.3 |
|  | Operating Income | 1.4 | 1.9 | 2.9 | 4.9 |
| Electronic Materials \& Other Businesses | Sales | 28.1 | 27.7 | 32.9 | 60.7 |
|  | Operating Income | 2.3 | 3.6 | 4.5 | 8.1 |
| Eliminations | Sales | (30.5) | (29.5) | (30.9) | (60.4) |
|  | Operating Income | 1.0 | 2.1 | 1.7 | 3.9 |
| Total | Sales | 1,191.7 | 1,034.6 | 1,097.7 | 2,132.4 |
|  | Operating Income | 106.4 | 95.7 | 106.6 | 202.3 |

## 4. Production, Sales \& Orders

### 4.1. Steel Products

Production \& Sales Volume at Kobe Steel (Nonconsolidated, in million of metric tons)

|  | $\begin{aligned} & \text { FY2008 } \\ & \text { 1st Half } \end{aligned}$ | FY2007 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half | 2nd Half | Full Year |
| Crude steel | 4.18 | 4.10 | 3.97 | 8.07 |
| Sales volume | 3.48 | 3.35 | 3.51 | 6.86 |
| Export ratio (value basis) | 21.7\% | 23.8\% | 22.5\% | 23.1\% |

Sales Prices of Steel Products at Kobe Steel (In yen per metric ton)

|  | FY2008 | FY2007 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Domestic \& export average | 96,400 | 77,400 | 77,700 | 77,600 |

### 4.2. Aluminum \& Copper Rolled Products at Kobe Steel

Sales Volume (Nonconsolidated, in thousands of metric tons)

|  | FY2008 <br> 1st Half | FY2007 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half | Full Year |  |
| Aluminum rolled products | 170 | 177 | 158 | 335 |
| Copper rolled products | 33 | 33 | 34 | 67 |

Sales Volume of Copper Tube (Consolidated, in thousands of metric tons)

|  | FY2008 | FY2007 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 1st Half | 2nd Half | Full Year |
| Copper tube | 41 | 41 | 37 | 78 |

### 4.3. Machinery-related Businesses

Orders (Consolidated, in billions of yen)
\(\left.\begin{array}{|l|c|c|c|c|}\hline \& FY2008 <br>

\& 1st Half\end{array}\right)\) 1st Half | 2nd Half | Full Year |  |
| :---: | :---: | :---: |
| Domestic | 70.7 | 74.6 |
| 82.9 | 157.5 |  |
| Exports | 69.9 | 127.7 |
| Total orders | 140.6 | 202.3 |

Backlog of Orders (Consolidated, in billions of yen)

|  | FY2008 |  |  |
| :--- | :---: | :---: | :---: |
|  | 1st Half | FY2007 |  |
|  | 155.4 | 162.2 | 2nd Half |
| Domestic | 2163.0 | 229.6 | 224.2 |
| Exports | 371.4 | 391.9 | 377.5 |
| Total orders |  |  |  |

5. Factors Affecting Pretax Ordinary Income (Consolidated, in billions of yen)

|  | FY2008 1st Half | FY2007 1st Half | Amount of Increase |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 85.5 | 75.9 | 9.6 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 91.0 | Higher raw material prices | $(110.0)$ |
| Cost reduction | 8.5 | Higher fixed costs | $(6.0)$ |
| Effect of inventory valuation* | 20.5 | Change in service life for depreciation | $(4.0)$ |
| Other | 9.6 |  | $(120.0)$ |
| Total | 129.6 | Total |  |

* Effect of inventory valuation: Iron \& Steel 25.0 billion yen Aluminum \& Copper (4.5) billion

6. FY2008 Forecast by Segment (Consolidated, in billions of yen)

| Segment |  | FY2008 |  | Full Year | FY2007 <br> Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half | 2nd Half |  |  |
| Iron \& Steel | Sales | 555.5 | 614.5 | 1,170.0 | 923.7 |
|  | Operating Income | 63.7 | 58.3 | 122.0 | 91.9 |
| Wholesale Power Supply | Sales | 35.3 | 44.7 | 80.0 | 71.8 |
|  | Operating Income | 7.7 | 8.3 | 16.0 | 18.0 |
| Aluminum \& Copper | Sales | 227.4 | 162.6 | 390.0 | 450.0 |
|  | Operating Income | 3.6 | (5.6) | (2.0) | 22.0 |
| Machinery | Sales | 164.4 | 185.6 | 350.0 | 302.2 |
|  | Operating Income | 13.2 | 17.8 | 31.0 | 30.5 |
| Construction Machinery | Sales | 195.5 | 199.5 | 395.0 | 339.9 |
|  | Operating Income | 13.1 | 6.9 | 20.0 | 22.8 |
| Real Estate | Sales | 15.8 | 26.2 | 42.0 | 44.3 |
|  | Operating Income | 1.4 | 2.6 | 4.0 | 4.9 |
| Electronic Materials \& Other Businesses | Sales | 28.1 | 31.9 | 60.0 | 60.7 |
|  | Operating Income | 2.3 | 4.2 | 6.5 | 8.1 |
| Eliminations | Sales | (30.5) | (36.5) | (67.0) | (60.4) |
|  | Operating Income | 1.0 | 1.5 | 2.5 | 3.9 |
| Total | Sales | 1,191.7 | 1,228.3 | 2,420.0 | 2,132.4 |
|  | Operating Income | 106.4 | 93.6 | 200.0 | 202.3 |

7. Factors Affecting FY2008 Pretax Ordinary Income (Consolidated, in billions of yen)

|  | FY2008 | FY2007 | Amount of Increase |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 160.0 | 157.9 | 2.1 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 218.0 | Higher raw material prices | $(240.0)$ |
| Cost reduction | 16.0 | Higher fixed costs | $(1.5)$ |
| Effect of inventory valuation* | 21.0 | Change in service life for depreciation | $(9.0)$ |
| Other | 9.6 |  |  |
| Total | 264.6 | Total | $(262.5)$ |

* Effect of inventory valuation: Iron \& Steel 33.0 billion yen Aluminum \& Copper (12.0) billion

8. Cash Flow, Interest-bearing Debt \& D/E Ratio (Consolidated, in billions of yen)

|  | FY2008 |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | FY2007 |  |  |
| Full Year |  |  |  |  |
|  | 132.8 | 1st Half | 2nd Half | $(73.3)$ |

Excludes cash flow from IPP project financing.
(In billions of yen, unless otherwise indicated)

|  | FY2008 |  | Forecast $^{c \mid}$ FY2007 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half Forecast | 1st Half | 2nd Half |
| Consolidated debt | 605.2 | About 630.0 | 641.5 | 713.3 |
| D/E ratio (times) |  |  |  |  |
| Nonconsolidated debt | 1.0 | 1.0 | 1.2 | 1.3 |

1. Excludes debt from IPP project financing.
2. D/E ratio: Debt (excluding IPP project financing)/stockholders' equity
3. Exchange Rates (Nonconsolidated)

|  | FY2008 |  | FY2007 <br> Full Year |
| :--- | :---: | :---: | :---: |
|  | 1st Half | 2nd Half Forecast | 105 yen |
| Excess of imports over exports (In billions of U.S. dollars) | 106 yen | 1.0 | 1.2 |

10. Capital Investment (In billions of yen)

|  | FY2008 |  |  | FY2007 |
| :--- | :---: | :---: | :---: | :---: |
|  | 1st Half | 2nd Half | Full Year |  |
| Consolidated |  |  |  |  |
| Capital investment | 55.3 | 84.7 | 140.0 | 150.5 |
| Depreciation | 62.2 | 71.8 | 134.0 | 111.5 |
| Nonconsolidated |  |  |  |  |
| Capital investment | 38.0 | 57.0 | 95.0 | 114.6 |
| Depreciation | 43.8 | 49.2 | 93.0 | 76.4 |

## Historical Quarterly Production and Sales of Steel Products (Non-consolidated)

Production and Sales Volume

| (In millions of metric tons) | FY2007 |  |  |  | FY2008 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1 Q$ | 2 Q | 3 Q | 4 Q | 1 Q | 2 Q |
| Crude steel production | 1.99 | 2.11 | 1.94 | 2.03 | 2.07 | 2.11 |
| Sales volume | 1.65 | 1.70 | 1.73 | 1.78 | 1.75 | 1.73 |
| Export ratio (value basis) | $23.8 \%$ | $23.9 \%$ | $22.9 \%$ | $22.1 \%$ | $21.0 \%$ | $22.3 \%$ |

## Average Steel Price

| (In yen per metric ton) | FY2007 |  |  |  | FY2008 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1 Q$ | $2 Q$ | $3 Q$ | $4 Q$ | $1 Q$ | $2 Q$ |
| Domestic \& export average | 76,500 | 78,400 | 77,600 | 77,800 | 86,500 | 106,300 |

## Note:

Portions of this material referring to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.

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