# Kobe Steel's Consolidated Financial Results Summary for Third Quarter Fiscal 2008 (April 1, 2008 - December 31, 2008) 

Company name:
Stock exchanges where shares are listed:
Code number:
Website:
President \& CEO:
Filing of quarterly report:

Kobe Steel, Ltd.
Tokyo, Osaka and Nagoya, Japan
5406
www.kobelco.com
Yasuo Inubushi
February 6, 2009
(Sums of less than 1 million yen have been omitted.)

## 1. Consolidated results for nine months ended December 31, 2008

(1) Consolidated operating Results (In millions of yen, unless otherwise indicated)

|  | FY2008 9 months <br> ended Dec. 31, 2008 | FY2007 9 months <br> ended Dec. 31, 2007 |  |
| :--- | ---: | ---: | ---: |
| Net sales | $1,715,376$ | $1,539,127$ |  |
| Operating income | 141,379 | 140,966 |  |
| Ordinary income | 104,468 | 112,520 |  |
| Net income | 42,037 | 68,691 |  |
| Earnings per share | 14.00 yen | 22.88 yen |  |
| Diluted earnings per share | ---- |  |  |

(2) Consolidated financial position (In millions of yen, unless otherwise indicated)

|  | FY2008 9 months ended Dec. 31, 2008 | FY2007 <br> Ended Mar. 31, 2008 |
| :---: | :---: | :---: |
| Total assets | 2,404,810 | 2,329,005 |
| Net assets | 603,098 | 647,797 |
| Ratio of shareholders' equity | 23.5\% | 25.8\% |
| Net assets per share | 188.25 yen | 199.80 yen |

Shareholders' equity in FY2008 for 9 months ended Dec. 31, 2008: 565,211 million yen
Shareholders equity in FY2007 ended Mar. 31, 2008:
599,948 million yen

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | 1Q | 2Q | $3 Q$ | 4Q | Full year |
| FY2007 | --- | 3.50 | --- | 3.50 | 7.00 |
| FY2008 | --- | 3.50 | --- | --- | --- |
| FY2008 forecast | --- | --- | --- | 0.00 | 3.50 |

Revision to dividend forecast in FY2008 3Q: Yes
3. Consolidated forecast for fiscal 2008 (ending March 31, 2009)

| (In millions of yen) | Fiscal 2008 | \% change* |
| :--- | ---: | ---: |
|  |  |  |
| Estimated net sales | $2,200,000$ | $3.2 \%$ |
| Estimated operating income | 119,000 | $(41.2 \%)$ |
| Estimated ordinary income | 71,000 | $(55.0 \%)$ |
| Estimated net income | 13,000 | $(85.4 \%)$ |
| Estimated earnings per share | 4.32 yen |  |

* Denotes change from FY2007

Revision to consolidated forecast in FY2008 3Q: Yes

## 4. Other

(1) Changes in material subsidiaries in period under review
(Changes in specified subsidiaries accompanying changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting pinciples, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes: Yes
(4) Number of issued shares

|  | FY 2008 3Q | FY2007 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,628,933$ | $112,460,419$ |
| Average number of shares in 9-month period | $3,002,488,298$ | $3,001,272,561^{*}$ |

*In FY2007 3Q

## Explanation on the Appropriate Use of the Earnings Forecast and Other Special Items

1. The forecasts above are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.
2. From this consolidated accounting year, fiscal 2008, Kobe Steel has adopted Accounting Standard for Quarterly Financial Reporting (ASBJ Statement No. 12) and Guidance on Accounting Standard for Quarterly Financial Reporting (ASBJ Guidance No. 14).

Quarterly consolidated financial statements have been prepared in accordance with the Regulation for Quarterly Consolidated Financial Statements.
(For Reference) Nonconsolidated Forecast for Fiscal 2008 (April 1, 2008 - March 31, 2009)

| (In millions of yen) | FY2008 forecast | \% change* |
| :--- | ---: | :---: |
| Estimated net sales | $1,395,000$ | $8.7 \%$ |
| Estimated operating income | 64,000 | $(41.8 \%)$ |
| Estimated ordinary income | 44,000 | $(49.0 \%)$ |
| Estimated net income | 11,000 | $(74.4 \%)$ |
| Estimated earnings per share | 3.65 yen |  |

* Denotes change from FY2007

Revision to nonconsolidated forecast in FY2008 3Q: Yes

## Qualitative Information, Financial Statements and Other Items

## 1. Qualitative Information on Consolidated Operating Results

The Japanese economy in the first two quarters of fiscal 2008 became stagnant due to the high prices for energy and natural resources. In the third quarter, it faced a rapid deterioration as the U.S. financial crisis adversely affected the real economy. The overseas economy also slowed down, including China, the Middle East and Russia, which had previously been able to maintain growth.

In this economic environment, although the stagnant economy affected a portion of the Kobe Steel Group's business up to the second quarter (July-September 2008), demand on the whole remained firm. However, in the third quarter demand dropped dramatically in all business segments, except for the Wholesale Power Supply segment. As a result, Kobe Steel was forced to reduce production.

Due to these conditions, consolidated net sales in the first nine months of fiscal 2008 (April 1 December 31,2008 ) increased 176.2 billion yen to $1,715.3$ billion yen in comparison to the same period last year. Operating income was nearly the same at 141.3 billion yen. Ordinary income decreased 8.0 billion yen to 104.4 billion yen in comparison to the same period last year. Net income decreased 26.6 billion yen to 42.0 billion yen in comparison to the same period last year, due to extraordinary loss on the write-down of investments in securities.

## Iron \& Steel

Iron \& steel segment sales in the nine-month period were 826.6 billion yen. Operating income was 96.3 billion yen.

Production of steel products remained high owing to firm demand in the first two quarters. However, in the third quarter demand in the manufacturing sector fell sharply, with the exception of the shipbuilding industry. On the up side, demand remained strong for steel castings and forgings, mainly for the shipbuilding industry. On the other hand, demand went down for welding consumables.

Keeping an eye on users' production and trends in inventory adjustment, Kobe Steel is striving to match production with demand.

## Wholesale Power Supply

The Wholesale Power Supply segment is operating as planned. Segment sales in the first nine months of fiscal 2008 were 54.7 billion yen, and operating income was 12.6 billion yen.

## Aluminum \& Copper

This segment in the first nine months of fiscal 2008 had sales of 312.8 billion yen and an operating loss of 8.2 billion yen. With the exception of aluminum can stock, of which demand continued to be firm, demand in the automotive, liquid crystal, and semiconductor industries fell sharply.

In addition, in the third quarter aluminum and copper ingot prices fell sharply. This affected inventory valuation and pushed down profits markedly.

## Machinery

Machinery segment sales in the first nine months of fiscal 2008 were 233.1 billion yen and operating income was 19.7 billion yen. On the whole, sales progressed as planned. However, in addition to retrenchment of capital investments in the manufacturing sector and moderation in the demand and supply situation for ferrous raw materials, customers also faced increasing difficulties in obtaining financing. As a result, some orders for tire and rubber machinery, direct reduction plants, and other products were postponed or even cancelled.

## Construction Machinery

Construction machinery segment sales in the first nine months of fiscal 2008 were 268.6 billion yen and operating income was 13.9 billion yen. Demand for hydraulic excavators in Japan, the United States and Europe worsened markedly and the Southeast Asian market, which previously had been firm, saw a decline. Demand for cranes also began showing signs of change. Although sales volume was only mildly affected, some orders were canceled.

## Real Estate

Real estate segment sales in the first nine months of the year were 24.0 billion yen and operating income was 1.8 billion yen. Real estate sales faced an increasingly difficult business environment. Fewer properties were handed over to their owners and sales prices also dropped.

## Electronic Materials \& Other Business

Segment sales in the first nine months of fiscal 2008 were 41.5 billion yen and operating income was 2.8 billion yen. The sales volume of target material for thin-film wiring went down due to low demand for liquid crystal panels. The testing and analysis business also saw a drop off in orders, mainly in the automotive sector.

## 2. Qualitative Information on Consolidated Financial Position

While accounts receivable and investment in securities decreased, cash, cash equivalents and inventories went up. As a result, total assets at the end of the third quarter of fiscal 2008 increased 75.8 billion yen compared to the end of fiscal 2007, ended March 2008, to 2,404.8 billion yen. Net assets decreased 44.6 billion yen compared to the end of fiscal 2007, to 603.0 billion yen. Although retained earnings increased, net unrealized holding gains on securities went down. As a result, the net worth ratio at the end of the third quarter of fiscal 2008 decreased $2.3 \%$ to $23.5 \%$, compared with the end of fiscal 2007, ended March 2008.

At the end of the third quarter of fiscal 2008, interest-bearing debt increased 26.1 billion yen, compared with the end of fiscal 2007, ended March 2008, to 849.5 billion yen.

## 3. Qualitative Information on Consolidated Forecast

Due to the worldwide economic slump, the business environment for the Kobe Steel Group is anticipated to become increasingly severe in the fourth quarter (January - March 2009). Kobe Steel today revises its forecast for fiscal 2008 from the previous forecast made on October 30, 2008 when it announced its half-year operating results.

Sales volume (amount of tonnage sold) in the Iron \& Steel segment and Aluminum \& Copper segment and unit sales of hydraulic excavators in the Construction Machinery segment are expected to decrease. As a result, consolidated net sales are anticipated to decrease 220.0 billion yen to about 2,200.0 billion yen.

Consolidated operating income will be affected by lower sales volume and unit sales. In addition, in the Aluminum \& Copper segment, loss on inventory valuation due to a fall in ingot prices is expected to widen. As a result, operating income is forecast to decrease 81.0 billion yen to about 119.0 billion yen, and ordinary income anticipated to go down 89.0 billion yen to about 71.0 billion yen.

Net income is expected to go down 67.0 billion yen to about 13.0 billion yen, on the basis of additional extraordinary loss on the write-down of investments in securities in the third quarter.

On a nonconsolidated basis, net sales are anticipated to decline 145.0 billion yen to about $1,395.0$ billion yen. Operating income is projected to decrease 56.0 billion yen to about 64.0 billion yen, and ordinary income is expected to go down 56.0 billion yen to about 44.0 billion yen.

Net income for fiscal 2008 is forecast to go down 44.0 billion yen to about 11.0 billion yen, on the basis of additional extraordinary loss on the write-down of investments in securities in the third quarter.

## Investor Relations:

Tel +81 (0)3 5739-6045
Fax +81 (0)3 5739-5973
Kobe Steel, Ltd.
9-12 Kita-Shinagawa 5-chome
Shinagawa-ku, Tokyo 141-8688
JAPAN
Email aapress@kobelco.com
Website www.kobelco.com

## Media Contact:

Gary Tsuchida
Publicity Group
Tel +81 (0)3 5739-6010
Fax +81 (0)3 5739-5971
Email aapress@kobelco.com

## CONSOLIDATED FINANCIAL STATEMENTS

(1) Quarterly Consolidated Balance Sheets (In millions of yen)

| ASSETS | FY2008 <br> 9 months ended Dec. 31, 2008 | FY2007 <br> Year ended Mar. 31, 2008 |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and cash equivalents | 147,386 | 68,738 |
| Notes and accounts receivable | 322,921 | 380,041 |
| Merchandise and finished goods | 176,279 | 135,042 |
| Work in progress | 182,080 | 154,921 |
| Raw materials and supplies | 149,646 | 119,460 |
| Other | 139,410 | 99,863 |
| Allowance for doubtful debts | (926) | (981) |
| Total current assets | 1,116,797 | 957,086 |
| Tangible fixed assets |  |  |
| Buildings and structures | 286,896 | 294,194 |
| Machinery and equipment | 442,520 | 465,671 |
| Land | 199,633 | 202,093 |
| Other | 56,456 | 65,253 |
| Total tangible fixed assets | 985,507 | 1,027,213 |
| Intangible fixed assets |  |  |
| Goodwill | 4 | 549 |
| Other | 19,967 | 17,469 |
| Total intangible fixed assets | 19,972 | 18,019 |
| Investments and other assets |  |  |
| Investments in securities | 176,023 | 232,371 |
| Other | 110,198 | 98,133 |
| Allowance for doubtful debts | $(3,688)$ | $(3,819)$ |
| Total investments and other assets | 282,533 | 326,686 |
| Total fixed assets, investments and other assets | 1,288,013 | 1,371,919 |
| Total assets | 2,404,810 | 2,329,005 |
| LIABILITIES AND NET ASSETS |  |  |
| Current liabilities |  |  |
| Notes and accounts payable | 619,050 | 488,250 |
| Short-term borrowings | 144,769 | 173,926 |
| Commercial paper | 82,000 | 110,000 |
| Bonds due within one year | 59,958 | 58,236 |
| Income and enterprise taxes payable | 17,246 | 26,763 |
| Other reserves | 16,007 | 13,065 |
| Other | 206,316 | 216,829 |
| Total current liabilities | 1,145,349 | 1,087,071 |
| Long-term liabilities |  |  |
| Bonds and notes | 199,880 | 214,951 |
| Long-term borrowings | 360,961 | 266,290 |
| Employees' severance and retirement benefits | 42,322 | 44,749 |
| Other reserves | 3,893 | 4,423 |
| Other | 49,306 | 63,722 |
| Total long-term liabilities | 656,363 | 594,136 |
| Total liabilities | 1,801,712 | 1,681,208 |


| Net assets (In millions of yen) | FY2008 <br> 9 months ended Dec. 31, 2008 | FY2007 <br> Year ended Mar. 31, 2008 |
| :---: | :---: | :---: |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,172 | 83,264 |
| Retained earnings | 325,981 | 305,334 |
| Treasury stock, at cost | $(51,476)$ | $(51,514)$ |
| Total stockholders' equity | 590,991 | 570,398 |
| Valuation and translation adjustments |  |  |
| Net unrealized holding gains on securities | 4,776 | 35,628 |
| Deferred gains on hedges | $(10,170)$ | 4,029 |
| Land revaluation | $(4,840)$ | $(4,899)$ |
| Foreign currency translation adjustments | $(15,545)$ | $(5,207)$ |
| Total valuation and translation adjustments | $(25,779)$ | 29,549 |
| Minority interests | 37,886 | 47,849 |
| Total net assets | 603,098 | 647,797 |
| Total liabilities and net assets | 2,404,810 | 2,329,005 |

(2) Consolidated Statements of Income (In millions of yen)

| Net sales | 1,715,376 |
| :---: | :---: |
| Cost of sales | 1,441,698 |
| Gross profit | 273,678 |
| Selling, general and administrative expenses | 132,299 |
| Operating income | 141,379 |
| Non-operating income |  |
| Interest income | 1,747 |
| Dividend income | 3,528 |
| Reimbursement of seconded employees' salaries | 6,465 |
| Equity method investment gain | 8,845 |
| Other | 10,824 |
| Total non-operating income | 31,411 |
| Non-operating expenses |  |
| Interest expense | 14,667 |
| Salaries for seconded employees | 17,534 |
| Other | 36,120 |
| Total non-operating expenses | 68,322 |
| Ordinary income | 104,468 |
| Extraordinary loss |  |
| Loss from write-down of investments in securities | 15,795 |
| Total extraordinary loss | 15,795 |
| Income before income taxes | 88,672 |
| Income taxes |  |
| Current | 42,000 |
| Deferred | 2,617 |
| Total income taxes | 44,617 |
| Minority interests in income of subsidiaries | 2,017 |
| Net income | 42,037 |

From this consolidated accounting year, fiscal 2008, Kobe Steel has adopted Accounting Standard for Quarterly Financial Reporting (ASBJ Statement No. 12) and Guidance on Accounting Standard for Quarterly Financial Reporting (ASBJ Guidance No. 14).

Quarterly consolidated financial statements have been prepared in accordance with the Regulation for Quarterly Consolidated Financial Statements.
(3) Notes on premise of a going concern: None
(4) Segment Information: April 1 - December 31, 2008 (In millions of yen)

|  |  | FY2008 9 months ended Dec. 31, 2008 |
| :---: | :---: | :---: |
| Sales to outside customers: | Iron \& Steel | 806,195 |
|  | Wholesale Power Supply | 54,786 |
|  | Aluminum \& Copper | 311,851 |
|  | Machinery | 229,093 |
|  | Construction Machinery | 268,421 |
|  | Real Estate | 18,295 |
|  | Electronic Materials \& Other Businesses | 26,732 |
|  | Total | 1,715,376 |
| Intersegment sales: | Iron \& Steel | 20,452 |
|  | Wholesale Power Supply | --- |
|  | Aluminum \& Copper | 1,007 |
|  | Machinery | 4,073 |
|  | Construction Machinery | 188 |
|  | Real Estate | 5,781 |
|  | Electronic Materials \& Other Businesses | 14,769 |
|  | Total | 46,271 |
| Total sales: | Iron \& Steel | 826,648 |
|  | Wholesale Power Supply | 54,786 |
|  | Aluminum \& Copper | 312,858 |
|  | Machinery | 233,167 |
|  | Construction Machinery | 268,609 |
|  | Real Estate | 24,076 |
|  | Electronic Materials \& Other Businesses | 41,501 |
|  | Eliminations | $(46,271)$ |
|  | Total | 1,715,376 |
| Operating income: | Iron \& Steel | 96,391 |
|  | Wholesale Power Supply | 12,618 |
|  | Aluminum \& Copper | $(8,219)$ |
|  | Machinery | 19,747 |
|  | Construction Machinery | 13,998 |
|  | Real Estate | 1,821 |
|  | Electronic Materials \& Other Businesses | 2,823 |
|  | Eliminations | 2,198 |
|  | Total | 141,379 |

(5) Notes in the case of a significant change in shareholders' equity: None

Consolidated Statements of Income
(1) Summary of First 9 months of Fiscal 2007 (In millions of yen)

|  | FY2007 <br> 9 months ended Dec. 31, 2007 |
| :---: | :---: |
| Net sales | 1,539,127 |
| Cost of sales | $(1,272,078)$ |
| Gross profit | 267,048 |
| Selling, general and administrative expenses | $(126,082)$ |
| Operating income | 140,966 |
| Non-operating income | 32,973 |
| Non-operating expenses | $(61,419)$ |
| Ordinary income | 112,520 |
| Income before income taxes | 112,520 |
| Income taxes | $(38,714)$ |
| Minority interests in income of subsidiaries | $(5,114)$ |
| Net income | 68,691 |

(2) Segment Information for First 9 Months of Fiscal 2007 (In millions of yen)

FY2007
9 months ended
Dec. 31, 2007

| Net sales: | Iron \& Steel | 677,271 |
| :--- | :--- | ---: |
|  | Wholesale Power Supply | 51,283 |
|  | Aluminum \& Copper | 339,366 |
| Machinery | 192,190 |  |
| Construction Machinery | 252,772 |  |
| Real Estate | 27,408 |  |
| Electronic Materials \& Other Businesses | 42,302 |  |
| Eliminations | $(43,467)$ |  |
|  | $1,539,127$ |  |
|  |  |  |
|  |  |  |
| Operating income: |  |  |
|  | 63,826 |  |
|  | 13,336 |  |
|  | Wholesale Power Supply | 17,389 |
| Aluminum \& Copper | 16,602 |  |
| Machinery | 18,309 |  |
| Construction Machinery | 2,876 |  |
| Real Estate | 5,632 |  |
| Electronic Materials \& Other Businesses | 2,992 |  |
| Eliminations | 140,966 |  |
| Consolidated operating income |  |  |

## Supplemental Information

1. Consolidated Operating Results for 9-month period (In billions of yen)

|  | FY2008 <br> 9 months ended <br> Dec. 31, 2008 | FY2007 <br> 9 months ended <br> Dec. 31, 2007 | \% change |
| :--- | ---: | ---: | :---: |
| Net sales | $1,715.3$ | $1,539.1$ | $11.5 \%$ |
| Operating income | 141.3 | 140.9 | $0.3 \%$ |
| Ordinary income | 104.4 | 112.5 | $(7.2 \%)$ |
| Extraordinary gain (loss) | $(15.7)^{\star}$ | --- | --- |
| Net income | 42.0 | 68.6 | $(38.8 \%)$ |

* Write-down on investments in securities


## 2. Fiscal 2008 Forecast (year ending March 2009)

Consolidated forecast (In billions of yen)

|  | FY2008 forecast |  | FY2007 results |
| :--- | ---: | ---: | ---: |
|  | Previous forecast <br> (Oct. 30, 2008) | Current forecast |  |
| Net sales | $2,420.0$ | $2,200.0$ | $2,132.4$ |
| Operating income | 200.0 | 119.0 | 202.3 |
| Ordinary income | 160.0 | 71.0 | 157.9 |
| Extraordinary gain/loss | $(3.4)$ | $(15.7)$ | $(4.5)$ |
| Net income | 80.0 | 13.0 | 88.9 |

Nonconsolidated forecast (In billions of yen)

|  | FY2008 forecast |  | FY2007 results |
| :--- | ---: | ---: | ---: |
|  | Previous forecast <br> (Oct. 30, 2008) | Current forecast |  |
| Net sales | $1,540.0$ | $1,395.0$ | $1,283.6$ |
| Operating income | 120.0 | 64.0 | 109.9 |
| Ordinary income | 100.0 | 44.0 | 86.2 |
| Extraordinary gain/loss | $(3.7)$ | $(15.7)$ | 2.8 |
| Net income | 55.0 | 11.0 | 42.9 |

3. FY2008 Forecast by Segment (Consolidated, in billions of yen)

|  | FY2008 |  |  | FY2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Previous FY2008 forecast | FY2008 9-month results | Current <br> FY2008 <br> forecast | 9-month results | $\begin{aligned} & \text { FY2007 } \\ & \text { results } \end{aligned}$ |
| Iron \& Steel Sales Operating income | $\begin{array}{r} 1,170.0 \\ 122.0 \end{array}$ | $\begin{array}{r} 826.6 \\ 96.3 \\ \hline \end{array}$ | $\begin{array}{r} 1,040.0 \\ 82.0 \end{array}$ | $\begin{array}{r} 677.2 \\ 63.8 \\ \hline \end{array}$ | $\begin{array}{r} 923.7 \\ 91.9 \\ \hline \end{array}$ |
| Wholesale Power Supply Sales <br> Operating income | $\begin{aligned} & 80.0 \\ & 16.0 \\ & \hline \end{aligned}$ | $\begin{array}{r} 54.7 \\ 12.6 \\ \hline \end{array}$ | $\begin{aligned} & 80.0 \\ & 16.0 \end{aligned}$ | $\begin{aligned} & 51.2 \\ & 13.3 \end{aligned}$ | $\begin{aligned} & 71.8 \\ & 18.0 \\ & \hline \end{aligned}$ |
| Aluminum \& Copper Sales <br> Operating income | $\begin{array}{r} 390.0 \\ (2.0) \\ \hline \end{array}$ | $\begin{array}{r} 312.8 \\ (8.2) \\ \hline \end{array}$ | $\begin{array}{r} 365.0 \\ (28.0) \\ \hline \end{array}$ | $\begin{array}{r} 339.3 \\ 17.3 \\ \hline \end{array}$ | $\begin{array}{r} 450.0 \\ 22.0 \\ \hline \end{array}$ |
| Machinery Sales Operating income | $\begin{array}{r} 350.0 \\ 31.0 \\ \hline \end{array}$ | $\begin{array}{r} 233.1 \\ 19.7 \\ \hline \end{array}$ | $\begin{array}{r} 340.0 \\ 29.0 \\ \hline \end{array}$ | $\begin{array}{r} 192.1 \\ 16.6 \\ \hline \end{array}$ | $\begin{array}{r} 302.2 \\ 30.5 \\ \hline \end{array}$ |
| Construction Machinery Sales <br> Operating income | $\begin{array}{r} 395.0 \\ 20.0 \\ \hline \end{array}$ | $\begin{array}{r} 268.6 \\ 13.9 \\ \hline \end{array}$ | $\begin{array}{r} 330.0 \\ 11.0 \\ \hline \end{array}$ | $\begin{array}{r} 252.7 \\ 18.3 \\ \hline \end{array}$ | $\begin{array}{r} 339.9 \\ 22.8 \\ \hline \end{array}$ |
| Real Estate Sales Operating income | 42.0 4.0 | $\begin{array}{r} 24.0 \\ 1.8 \end{array}$ | 39.0 3.0 | 27.4 2.8 | 44.3 4.9 |
| Electronic Materials \& Other Businesses Sales Operating income | $\begin{array}{r} 60.0 \\ 6.5 \\ \hline \end{array}$ | $\begin{array}{r} 41.5 \\ 2.8 \\ \hline \end{array}$ | $\begin{array}{r} 56.0 \\ 3.0 \\ \hline \end{array}$ | 42.3 5.6 | $\begin{array}{r}60.7 \\ 8.1 \\ \hline\end{array}$ |
| Eliminations <br> Sales <br> Operating income | $\begin{array}{r} (67.0) \\ 2.5 \end{array}$ | $\begin{array}{r} (46.2) \\ 2.1 \\ \hline \end{array}$ | $\begin{array}{r} (50.0) \\ 3.0 \end{array}$ | $\begin{array}{r} (43.4) \\ 2.9 \\ \hline \end{array}$ | $\begin{array}{r}\text { (60.4) } \\ 3.9 \\ \hline\end{array}$ |
| Total Sales Operating income | $\begin{array}{r} 2,420.0 \\ 200.0 \\ \hline \end{array}$ | $\begin{array}{r} 1,715.3 \\ 141.3 \end{array}$ | $\begin{array}{r} 2,200.0 \\ 119.0 \\ \hline \end{array}$ | $\begin{array}{r} 1,539.1 \\ 140.9 \\ \hline \end{array}$ | $\begin{array}{r} 2,132.4 \\ 202.3 \\ \hline \end{array}$ |

4. Kobe Steel's Production of Crude Steel and Sales Volume (Nonconsolidated)
(In millions of metric tons unless otherwise indicated)

|  | FY2008 |  | FY2007 results |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 9 months | Full-year forecast | 9 months | Full-year results |
| Crude steel production | 6.01 | 7.31 | 6.04 | 8.07 |
| Sales volume | 5.15 | 6.15 | 5.08 | 6.86 |
| Export ratio (value basis) | $21.7 \%$ | $21.1 \%$ | $23.5 \%$ | $23.1 \%$ |

5. Sales Prices of Steel Products (In yen per metric ton)

|  | FY2008 |  | FY2007 results |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 9 months | Full-year forecast | 9 months | Full-year results |
| Domestic \& export average | 99,600 yen | 100,600 yen | 77,500 yen | 77,600 yen |

## 6. Factors Affecting Pretax Ordinary Income (Consolidated, in billions of yen)

Comparison of FY2008 9 months and FY2007 9 months

|  | FY2008 9 months | FY2007 9 months | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 104.4 | 112.5 | $(8.0)$ |


| Factors Increasing Profits | Factors Decreasing Profits |  |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 140.0 | Higher raw material prices | $(170.0)$ |
| Cost reduction | 13.0 | Higher fixed costs | $(7.0)$ |
| Effect of inventory valuation* | 30.0 | Effect of aluminum \& copper inventory valuation | $(12.5)$ |
| Other | 16.0 | Change in service life for depreciation | $(6.5)$ |
|  |  | Consolidated subsidiaries \& equity-valued affiliates | $(11.0)$ |
| Total | 199.0 | Total | $(207.0)$ |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

Comparison of Previous Forecast and Current Forecast for FY2008

|  | Current forecast | Previous forecast | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 71.0 | 160.0 | $(89.0)$ |


| Factors Increasing Profits | Factors Decreasing Profits |  |
| :--- | :--- | ---: |
|  | Production \& shipments | $(38.0)$ |
|  | Effect steel inventory valuation* | $(6.0)$ |
|  | Effect of aluminum \& copper inventory valuation | $(10.0)$ |
|  | Consolidated subsidiaries \& equity-valued affiliates | $(29.5)$ |
|  | Other | $(5.5)$ |
| Total | Total | $(89.0)$ |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

Comparison of FY2008 forecast and FY2007 results

|  | FY2008 forecast | FY2007 results | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 71.0 | 157.9 | $(86.9)$ |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 180.5 | Higher raw material prices | $(235.0)$ |
| Cost reduction | 15.5 | Higher fixed costs | $(14.0)$ |
| Effect of steel inventory valuation* | 24.0 | Effect of aluminum \& copper inventory valuation | $(22.0)$ |
| Other | 10.6 | Change in service life for depreciation | $(9.0)$ |
|  |  | Consolidated subsidiaries \& equity-valued affiliates | $(37.5)$ |
| Total | 230.6 | Total | $(317.5)$ |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

Debt \& D/E ratio
(In billions of yen, unless otherwise indicated)

|  | FY2008 forecast | FY2007 |
| :--- | :---: | :---: |
| ${\text { Consolidated debt }{ }^{*}}^{\text {About 810.0 }}$ | 713.3 |  |
| D/E ratio (times) ${ }^{* *}$ | 1.4 | 1.3 |
| Nonconsolidated debt | 690.0 | 619.0 |

* Excludes debt from IPP project financing.
** D/E ratio: Debt (excluding IPP project financing)/stockholders' equity


## (For Reference)

Quarterly Steel Production and Sales Volume (Nonconsolidated)

FY2008 Steel Production and Sales Volume (In millions of metric tons unless otherwise indicated)

|  | FY2008 |  |  |  |  |  | $\begin{gathered} \text { FY2008 } \\ \text { Total } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  | 9-month total |
| Crude steel | 2.07 | 2.11 | 4.18 | 1.83 | 1.30 | 3.13 | 7.31 | 6.01 |
| Sales volume | 1.75 | 1.73 | 3.48 | 1.67 | 1.00 | 2.67 | 6.15 | 5.15 |
| Export ratio (value basis) | 21.0\% | 22.3\% | 21.7\% | 21.6\% | 18.6\% | 20.4\% | 21.1\% | 21.7\% |

Note: Fiscal 2008 fourth quarter, second half, and full-year figures are forecasts.

FY2007 Steel Production and Sales Volume (In millions of metric tons unless otherwise indicated)

|  | FY2007 |  |  |  |  |  | $\begin{gathered} \text { FY2007 } \\ \text { Total } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  | 9-month total |
| Crude steel | 1.99 | 2.11 | 4.10 | 1.94 | 2.03 | 3.97 | 8.07 | 6.04 |
| Sales volume | 1.65 | 1.70 | 3.35 | 1.73 | 1.78 | 3.51 | 6.86 | 5.08 |
| Export ratio (value basis) | 23.8\% | 23.9\% | 23.8\% | 22.9\% | 22.1\% | 22.5\% | 23.1\% | 23.5\% |

FY2008 Sales Prices of Steel Products (in yen per metric ton)

|  | FY2008 |  |  |  |  |  | FY2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |  |
| Domestic \& | 1Q | 2Q |  | 3Q | 4Q |  | Total | 9-month total |
| overseas average | 86,500 | 106,300 | 96,400 | 106,400 | 105,200 | 105,900 | 100,600 | 99,600 |

Note: Fiscal 2008 fourth quarter, second half, and full-year figures are forecasts.

FY2007 Sales Prices of Steel Products (in yen per metric ton)

|  | FY2007 |  |  |  |  |  | FY2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |  |
| Domestic \& | 1Q | 2Q |  | 3Q | 4Q |  | Total | 9-month total |
| overseas average | 76,500 | 78,400 | 77,400 | 77,600 | 77,800 | 77,700 | 77,600 | 77,500 |

References in this supplemental material to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.

