## Kobe Steel's Consolidated Financial Results Summary for Third Quarter Fiscal 2010 (April 1 - December 31, 2010)

| Company name: | Kobe Steel, Ltd. |
| :--- | :--- |
| Code number: | 5406 |
| Stock exchanges where shares are listed: | Tokyo, Osaka and Nagoya, Japan |
| Website: | www.kobelco.com |
| President \& CEO: | Hiroshi Sato |
| Filing of quarterly report: | February 9, 2011 |
| Dividend payments begin: | --- |
| Supplemental information available: | Yes |
| IR briefing: | Yes (in Japanese only) |

(Sums of less than 1 million yen have been omitted.)

1. Consolidated Financial Results for Nine Months Ended December 31, 2010
(1) Consolidated operating results

| (In millions of yen) | FY2010 9 Months <br> Ended Dec. 31, 2010 | \% change** | FY2009 9 Months <br> Ended Dec. 31, 2009 |  |
| :--- | ---: | ---: | ---: | ---: |
| Net sales change* |  |  |  |  |

(2) Consolidated financial position

| (In millions of yen) | FY2010 9 Months Ended Dec. 31, 2010 | FY2009 Ended Mar. 31, 2010 |
| :---: | :---: | :---: |
| Total assets | 2,311,131 | 2,249,345 |
| Net assets | 590,587 | 557,002 |
| Net worth ratio | 23.5\% | 23.0\% |
| Net assets per share | 180.78 yen | 172.08 yen |
| Shareholders' equity at D | 2010: 542,780 million | FY2009: 516,671 m |

2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | 1Q | 2Q | 3Q | 4Q | Full year |
| FY2009 | --- | 0.00 | --- | 1.50 | 1.50 |
| FY2010 | --- | 1.50 | --- |  |  |
| FY2010 Forecast |  |  |  | 1.50 | 3.00 |

Revision to dividend forecast in 3Q FY2010: Yes
3. Consolidated Forecast for Fiscal 2010 (April 1, 2010 - March 31, 2011)

| (In millions of yen) | FY2010 | \% change* |
| :--- | ---: | ---: |
| Net sales | $1,890,000$ | $13.1 \%$ |
| Operating income | 115,000 | $149.9 \%$ |
| Ordinary income | 80,000 | $679.9 \%$ |
| Net income | 45,000 | $613.7 \%$ |
| Net income per share | 14.98 yen |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year. Revision to consolidated forecast in 3Q FY2010: Yes


## 4. Other

(1) Change in number of material subsidiaries in fiscal year: No
(Changes in specified subsidiaries accompanying changes in scope of consolidation)
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of the quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes: No
(4) Number of issued shares

|  | FY 2010 3Q | FY2009 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,767,938$ | $112,684,172$ |
| Average number of shares in 9-month period | $3,002,332,785$ | $3,002,470,115^{*}$ |

*In 3Q FY2009
Nonconsolidated Forecast for Fiscal 2010 (April 1, 2010 - March 31, 2011)

| (In millions of yen) | FY2010 | \% change* |
| :--- | ---: | :---: |
| Net sales | $1,110,000$ | $12.0 \%$ |
| Operating income | 43,000 | --- |
| Ordinary income | 22,000 | --- |
| Net income | 25,000 | $792.7 \%$ |
| Net income per share | 8.31 yen |  |
| * Indicates percentage of change from the corresponding period of the previous fiscal year. <br> Revision to nonconsolidated forecast in 3Q FY2010: Yes |  |  |

## Qualitative Information on consolidated Operating Results

Japan's economy in the nine months ended December 31, 2010 saw a pause in the pace of recovery due to a retrenchment in economic measures and the effect of the high yen from the third quarter (October-December). However, on the back of improvement in overseas economies, domestic conditions on the whole continued to gradually recover. In overseas markets, too, the Chinese economy expanded and the United States and Europe continued to gradually recover.

In this economic environment, the Kobe Steel Group achieved higher sales volume of steel products and aluminum and copper rolled products, in comparison to the same period in the previous year, owing to strong demand from domestic and overseas manufacturing industries. In addition, unit sales of hydraulic excavators increased considerably, in comparison to the same period in the previous year, owing to expanding demand in China.

As a result, consolidated net sales in the nine-month period increased 149.4 billion yen, in comparison to the same period in the previous year, to $1,355.7$ billion yen. Operating income increased 97.1 billion yen, in comparison to the same period in the previous year, to 100.5 billion yen. Ordinary income rose 102.8 billion yen to 78.8 billion yen. Net income went up 85.1 billion yen to 47.2 billion yen.

Since the first quarter of fiscal 2010, in accordance with the Accounting Standards Board of Japan's "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, March 27, 2009), Kobe Steel has changed segment classifications from a system based on product similarities to one based on a management approach. To compare figures on a year-on-year basis, figures for the first nine months of fiscal 2009 were recalculated to match the new classifications used from this fiscal year.

Conditions in the business segments under the new classifications are as follows.

## Iron \& Steel Business

The sales volume (in terms of tons sold) of steel products increased in the first nine months in comparison to the same period in the previous year. In comparison to the nine-month period in fiscal 2009, at which time the economy began to recover following the Lehman Shock, both domestic and overseas demand from manufacturing industries continued to remain strong. Sales prices increased over the same period in the previous year mainly owing to higher raw material prices.

Sales of steel castings and forgings decreased, compared with the same period in the previous year, due to the decline in demand from the shipbuilding industry. On the other hand, sales of titanium products rose, in comparison to the same period in the previous year, as customers made progress in reducing their inventories.

As a result, segment sales increased $16.3 \%$, compared with the same period in the previous year, to 622.7 billion yen. Ordinary income increased 68.2 billion yen, compared with the same period in the previous year, to 22.0 billion yen due to considerable improvement in inventory valuation.

## Welding Business

The sales volume of welding consumables increased in comparison to the same period in the previous year owing to strong demand in Asia, including China, Southeast Asia and South Korea. Demand for welding robot systems was firm for China's construction machinery market, but was sluggish for Japan's construction market. As a result, segment sales were almost flat at 58.0 billion yen, in comparison to the same period in the previous year. Ordinary income increased 2.5 billion yen, compared with the same period in the previous year, to 3.4 billion yen owing to higher sales volume of welding consumables.

## Aluminum \& Copper Business

The sales volume of aluminum rolled products and sales of aluminum castings and forgings increased compared with the same period in the previous year, due to strong demand mainly for use in automobiles, air conditioners, and LCD and semiconductor manufacturing equipment.

The demand for copper sheet and strip in the third quarter (October-December) fell off due to inventory adjustments mainly in the semiconductor industry. However, demand continued to be firm throughout the nine-month period. In addition, demand for copper tube for use in air conditioners increased due to the intense heat in the summer season. As a result, the sales volume of copper rolled products increased compared with the same period in the previous year.

In addition to the above conditions, due to higher ingot prices, which were passed on to product prices, segment sales in the nine-month period increased $21.9 \%$, compared with the same period in the previous year, to 229.4 billion yen. Ordinary income increased 13.5 billion yen compared with the same period in the previous year to 13.4 billion yen.

## Machinery Business

Capital investments in industries like automotive, oil refining and petrochemicals gradually recovered and orders for products in these fields increased compared with the same period in the previous year.

Due to the above conditions, orders in the nine-month period increased $35.7 \%$, compared with the same period in the previous year, to 98.5 billion yen, and the backlog of orders was 155.2 billion yen at the end of the nine-month period.

However, segment sales in the nine-month period decreased $17.2 \%$ to 104.4 billion yen, compared with the same period in the previous year, which saw a concentration of sales of heavy-wall pressure vessels used in the oil refining industry. Ordinary income decreased 4.5 billion yen, compared with the same period in the previous year, to 11.4 billion yen.

## Natural Resources \& Engineering Business

In the nine-month period, orders increased in comparison to the same period in the previous year, due to an order for a large-scale direct reduction plant.

As a result, orders in the nine-month period increased $217.4 \%$, compared with the same period in the previous year, to 62.4 billion yen, and the backlog of orders was 100.1 billion yen at the end of the nine-month period.

However, segment sales in the nine-month period decreased $23.3 \%$ to 30.2 billion yen. In comparison, segment sales in the same period in the previous year were higher due to sales from a large-scale pellet plant. Ordinary income decreased 1.0 billion yen, compared with the same period in the previous year, to 2.8 billion yen.

## Kobelco Eco-Solutions

In the nine-month period, orders increased in comparison to the same period in the previous year, due to an order for a large-scale sewage sludge incineration facility

As a result, orders for the first nine months increased $9.4 \%$, compared with the same period in the previous year, to 50.3 billion yen and the backlog of orders was 44.4 billion yen.

However, segment sales decreased 14.6\%, compared with the same period in the previous year, to 45.6 billion yen as sales of a large-scale waste treatment plant were posted in the previous year. Ordinary income increased 1.4 billion yen, compared with the same period in the previous year, to 2.1 billion yen owing to cost reductions.

## Kobelco Construction Machinery

Unit sales of hydraulic excavators in China, a major market, increased substantially, compared with the same period in the previous year. Unit sales also increased in Southeast Asia, which saw continued recovery in demand, and Japan, where demand began to recover.

As a result, segment sales increased $53.6 \%$, in comparison to the same period in the previous year, to 241.3 billion yen. Ordinary income increased 20.4 billion yen, compared with the same period in the previous year, to 22.3 billion yen.

## Kobelco Cranes

Except for only a few areas, demand was sluggish and unit sales were lower than the same period in the previous year.

As a result, segment sales decreased $26.1 \%$, compared with the same period last year, to 30.5 billion yen. Ordinary income decreased 1.7 billion yen, compared with the same period in the previous year, to a loss of 0.7 billion yen.

## Other Businesses

Due to the decrease in handovers of condominiums in the real estate business, segment sales decreased 20.7\%, compared with the same period in the previous year, to 45.8 billion yen. However, ordinary income went up 2.0 billion yen to 3.7 billion yen, mainly due to a recovery in demand in the testing and analysis business for the transport and electronics industries.

## Qualitative Information on Consolidated Earnings Forecast

In comparison to the previous forecast on October 28, 2010, the consolidated and nonconsolidated sales forecast for fiscal 2010 is anticipated to go downward, on the basis of both lower sales volume and prices of steel products in the third quarter affected by a softening in the steel market.

On the other hand, operating income for fiscal 2010 is forecast to remain unchanged from the previous forecast due to changes in the product mix in the Machinery Business. Ordinary income and net income are also anticipated to remain unchanged from the previous forecast.

## Investor Information

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## CONSOLIDATED FINANCIAL STATEMENTS

## (1) Summary of Consolidated Balance Sheets (In millions of yen)

| ASSETS | FY2010 <br> 9 Months Ended Dec. 31, 2010 | FY2009 <br> Year Ended Mar. 31, 2010 |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and cash equivalents | 175,277 | 131,939 |
| Notes and accounts receivable | 273,363 | 283,619 |
| Merchandise and finished goods | 140,296 | 126,811 |
| Work in progress | 149,092 | 138,070 |
| Raw materials and supplies | 121,691 | 102,179 |
| Other | 219,631 | 190,808 |
| Allowance for doubtful debts | (779) | (818) |
| Total current assets | 1,078,573 | 972,611 |
| Tangible fixed assets |  |  |
| Buildings and structures | 279,754 | 288,284 |
| Machinery and equipment | 367,042 | 395,641 |
| Land | 206,377 | 204,298 |
| Other | 79,843 | 79,845 |
| Total tangible fixed assets | 933,016 | 968,070 |
| Intangible fixed assets | 22,741 | 21,385 |
| Investments and other assets |  |  |
| Investments in securities | 187,104 | 196,565 |
| Other | 92,944 | 94,599 |
| Allowance for doubtful debts | $(3,250)$ | $(3,886)$ |
| Total investments and other assets | 276,799 | 287,278 |
| Total fixed assets, investments and other assets | 1,232,557 | 1,276,734 |
| Total assets | 2,311,131 | 2,249,345 |
| Current liabilities |  |  |
| Notes and accounts payable | 547,667 | 434,819 |
| Short-term borrowings | 137,673 | 167,876 |
| Bonds due within one year | 17,036 | 235 |
| Income and enterprise taxes payable | 5,826 | 6,518 |
| Other reserves | 22,058 | 34,748 |
| Other | 151,301 | 163,974 |
| Total current liabilities | 881,564 | 808,173 |
| Long-term liabilities |  |  |
| Bonds and notes | 196,149 | 213,186 |
| Long-term borrowings | 505,929 | 525,170 |
| Employees' severance and retirement benefits | 32,236 | 33,247 |
| Other reserves | 2,542 | 2,780 |
| Other | 102,121 | 109,786 |
| Total long-term liabilities | 838,980 | 884,170 |
| Total liabilities | 1,720,544 | 1,692,343 |


| NET ASSETS | FY2010 <br> 9 Months Ended Dec. 31, 2010 | FY2009 Year Ended Mar. 31, 2010 |
| :---: | :---: | :---: |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,125 | 83,125 |
| Retained earnings | 296,692 | 258,853 |
| Treasury stock, at cost | $(51,385)$ | $(51,378)$ |
| Total stockholders' equity | 561,745 | 523,913 |
| Valuation and translation adjustments |  |  |
| Net unrealized holding gains on securities | 16,766 | 22,529 |
| Deferred gains on hedges | 1,485 | 882 |
| Land revaluation | $(4,756)$ | $(4,866)$ |
| Foreign currency translation adjustments | $(32,459)$ | $(25,787)$ |
| Total valuation and translation adjustments | $(18,964)$ | $(7,242)$ |
| Minority interests | 47,806 | 40,330 |
| Total net assets | 590,587 | 557,002 |
| Total liabilities and net assets | 2,311,131 | 2,249,345 |


| (2) Consolidated Statements of Income fo <br> (In millions of yen) | Months Ende <br> FY2010 <br> 9 Months Ended <br> Dec. 31, 2010 | FY2009 <br> 9 Months Ended <br> Dec. 31, 2009 |
| :---: | :---: | :---: |
| Net sales | 1,355,790 | 1,206,336 |
| Cost of sales | 1,136,717 | 1,093,003 |
| Gross profit | 219,073 | 113,333 |
| Selling, general and administrative expenses | 118,494 | 109,912 |
| Operating income | 100,578 | 3,421 |
| Non-operating income |  |  |
| Interest income | 1,995 | 1,771 |
| Dividend income | 2,223 | 2,169 |
| Reimbursement of seconded employees' salaries | 4,955 | 5,300 |
| Equity method investment gain | 2,927 | 218 |
| Other | 11,605 | 11,557 |
| Total non-operating income | 23,707 | 21,016 |
| Non-operating expenses |  |  |
| Interest expense | 15,459 | 16,291 |
| Salaries for seconded employees | 12,674 | 13,918 |
| Other | 17,259 | 18,195 |
| Total non-operating expenses | 45,393 | 48,405 |
| Ordinary income (loss) | 78,892 | $(23,967)$ |
| Extraordinary Income |  |  |
| Gain on sales of investment securities | 2,203 | --- |
| Total extraordinary Income | 2,203 | --- |
| Extraordinary loss |  |  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 2,380 | --- |
| Impairment loss | --- | 2,796 |
| Total extraordinary loss | 2,380 | 2,796 |
| Income (loss) before income taxes | 78,715 | $(26,764)$ |
| Income taxes |  |  |
| Current | 10,839 | 5,238 |
| Deferred | 7,623 | 4,327 |
| Total income taxes | 18,462 | 9,565 |
| Income before minority interests | 60,253 | --- |
| Minority interests in income of subsidiaries | 13,029 | 1,583 |
| Net income (loss) | 47,223 | $(37,913)$ |

(3) Notes on premise of a going concern: None

## (4) Segment Information

| (In millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | $\underset{\substack{\text { MY2010 } \\ \text { Menths Ended } \\ \text { D1 } 2010}}{\text { FY2 }}$ | FY2009 9 Months Ended |
| Sales to outside customers: | Iron \& Steel | 596,015 | 513,010 |
|  | Welding | 56,649 | 58,315 |
|  | Aluminum \& Copper | 227,355 | 187,402 |
|  | Machinery | 100,541 | 121,827 |
|  | Natural Resources \& Engineering | 28,383 | 33,519 |
|  | Kobelco Eco-Solutions | 43,665 | 50,774 |
|  | Kobelco Construction Machinery | 240,378 | 156,200 |
|  | Kobelco Cranes | 26,374 | 35,589 |
|  | Other | 35,316 | 47,445 |
|  | Eliminations | 1,109 | 2,251 |
|  | Total | 1,355,790 | 1,206,336 |
| Intersegment sales: | Iron \& Steel | 26,690 | 22,536 |
|  | Welding | 1,391 | 99 |
|  | Aluminum \& Copper | 2,130 | 794 |
|  | Machinery | 3,858 | 4,185 |
|  | Natural Resources \& Engineering | 1,850 | 5,883 |
|  | Kobelco Eco-Solutions | 1,961 | 2,629 |
|  | Kobelco Construction Machinery | 985 | 940 |
|  | Kobelco Cranes | 4,161 | 5,722 |
|  | Other | 10,508 | 10,328 |
|  | Eliminations | $(53,539)$ | $(53,119)$ |
|  | Total | --- | --- |
| Total sales: | Iron \& Steel | 622,706 | 535,547 |
|  | Welding | 58,041 | 58,414 |
|  | Aluminum \& Copper | 229,486 | 188,196 |
|  | Machinery | 104,400 | 126,012 |
|  | Natural Resources \& Engineering | 30,234 | 39,402 |
|  | Kobelco Eco-Solutions | 45,627 | 53,404 |
|  | Kobelco Construction Machinery | 241,363 | 157,141 |
|  | Kobelco Cranes | 30,536 | 41,312 |
|  | Other | 45,825 | 57,773 |
|  | Eliminations | $(52,430)$ | $(50,867)$ |
|  | Total | 1,355,790 | 1,206,336 |
| Ordinary income (loss): | Iron \& Steel | 22,031 | $(46,204)$ |
|  | Welding | 3,435 | 843 |
|  | Aluminum \& Copper | 13,433 | (165) |
|  | Machinery | 11,461 | 16,035 |
|  | Natural Resources \& Engineering | 2,805 | 3,835 |
|  | Kobelco Eco-Solutions | 2,150 | 667 |
|  | Kobelco Construction Machinery | 22,394 | 1,943 |
|  | Kobelco Cranes | (794) | 999 |
|  | Other | 3,732 | 1,651 |
|  | Eliminations | $(1,757)$ | $(3,572)$ |
|  | Total | 78,892 | $(23,967)$ |

(5) Notes in the case of a significant change in shareholders' equity: None

## SUPPLEMENTAL INFORMATION

1. Operating Results for 9 Months period
(In billions of yen)
Consolidated Results

|  | FY2010 <br> 9 Months Ended <br> Dec. 31, 2010 | FY2009 <br> 9 Months Ended <br> Dec. 31, 2009 | \% change |
| :--- | ---: | ---: | ---: |
| Net sales | $1,355.7$ | $1,206.3$ | $12.4 \%$ |
| Operating income | 100.5 | 3.4 | 29.4 times |
| Ordinary income (loss) | 78.8 | $(23.9)$ | --- |
| Extraordinary Income (loss) | * (0.1) | $(2.7)$ | --- |
| Net income (loss) | 47.2 | $(37.9)$ | --- |

* Gain on sales of investment securities 2.2

Loss on adjustment for changes of accounting standard for asset retirement obligations $\quad 2.3$

## 2. Fiscal 2010 Forecast

FY2010 Consolidated Forecast

|  | Current Forecast <br> FY2010 | Previous Forecast <br> (Oct. 28) FY2010 | FY2009 <br> Full Year |
| :--- | ---: | ---: | ---: |
| Net sales | $1,890.0$ | $1,910.0$ | $1,671.0$ |
| Operating income | 115.0 | 115.0 | 46.0 |
| Ordinary income | 80.0 | 80.0 | 10.2 |
| Extraordinary income (loss) | $*(0.1)$ | $(0.1)$ | 3.8 |
| Net income (loss) | 45.0 | 45.0 | 6.3 |

* Gain on sales of investment securities 2.2

Loss on adjustment for changes of accounting standard for asset retirement obligations 2.3

FY2010 Nonconsolidated Forecast

|  | Current Forecast <br> FY2010 | Previous Forecast <br> (Oct. 28) FY2010 | FY2009 <br> Full Year |
| :--- | ---: | ---: | ---: |
| Net sales | $1,110.0$ | $1,120.0$ | 990.9 |
| Operating income | 43.0 | 43.0 | 1.1 |
| Ordinary income (loss) | 22.0 | 22.0 | $(12.8)$ |
| Extraordinary income (loss) | $* 0.8$ | 0.8 | $(2.9)$ |
| Net income (loss) | 25.0 | 25.0 | 2.8 |

* Gain on sales of subsidiaries and affiliates' stocks 3.1

Loss on adjustment for changes of accounting standard for asset retirement obligations
2.3

End-of-fiscal-year dividend: 1.5 yen (Full year: 3.0 yen)
3. Sales \& Ordinary Income by Segment (Consolidated, in billions of yen)

|  |  | FY2010 |  | FY2009 |  | Previous <br> Forecast <br> (Oct.28) <br> FY2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 9 Month Results | Full Year Forecast | 9 Month Results | Full Year |  |
| Iron \& Steel | Sales | 622.7 | 860.0 | 535.5 | 742.0 | 870.0 |
|  | Ordinary Income (loss) | 22.0 | 18.0 | (46.2) | (24.6) | 21.0 |
| Welding | Sales | 58.0 | 77.0 | 58.4 | 76.2 | 76.0 |
|  | Ordinary Income | 3.4 | 4.0 | 0.8 | 1.7 | 3.5 |
| Aluminum \& Copper | Sales | 229.4 | 300.0 | 188.1 | 261.7 | 300.0 |
|  | Ordinary Income (loss) | 13.4 | 13.0 | (0.1) | 2.2 | 13.0 |
| Machinery | Sales | 104.4 | 170.0 | 126.0 | 173.7 | 160.0 |
|  | Ordinary Income | 11.4 | 13.0 | 16.0 | 20.8 | 12.0 |
| Natural Resources \& Engineering | Sales | 30.2 | 65.0 | 39.4 | 65.5 | 67.0 |
|  | Ordinary Income | 2.8 | 3.0 | 3.8 | 4.7 | 3.0 |
| Kobelco Eco-Solutions | Sales | 45.6 | 71.0 | 53.4 | 82.8 | 71.0 |
|  | Ordinary Income | 2.1 | 2.7 | 0.6 | 1.6 | 2.7 |
| Kobelco Construction Machinery | Sales | 241.3 | 310.0 | 157.1 | 214.5 | 320.0 |
|  | Ordinary Income | 22.3 | 26.0 | 1.9 | 5.5 | 26.0 |
| Kobelco Cranes | Sales | 30.5 | 44.0 | 41.3 | 55.2 | 48.0 |
|  | Ordinary Income (loss) | (0.7) | (0.5) | 0.9 | 1.2 | 0.0 |
| Other | Sales | 45.8 | 66.0 | 57.7 | 77.7 | 66.0 |
|  | Ordinary Income | 3.7 | 6.0 | 1.6 | 3.0 | 6.0 |
| Eliminations | Sales | (52.4) | (73.0) | (50.8) | (78.8) | (68.0) |
|  | Ordinary Income (loss) | (1.7) | (5.2) | (3.5) | (6.1) | (7.2) |
| Total | Sales | 1,355.7 | 1,890.0 | 1,206.3 | 1,671.0 | 1,910.0 |
|  | Ordinary Income (loss) | 78.8 | 80.0 | (23.9) | 10.2 | 80.0 |

4. Production and Sales of Steel Products (Nonconsolidated)

Production \& Sales Volume at Kobe Steel (Nonconsolidated, in millions of metric tons)

|  | FY2010 | FY2009 |  |
| :--- | :---: | :---: | :---: |
|  | 9 Months | 9 Months | Full Year |
| Crude steel | 5.70 | 4.69 | 6.57 |
| Sales volume | 4.76 | 3.98 | 5.57 |
| Export ratio (value basis) | $26.9 \%$ | $23.2 \%$ | $24.3 \%$ |

Sales Prices of Steel Products at Kobe Steel (In yen per metric ton)

|  | FY2010 | FY2009 |  |
| :--- | :---: | :---: | :---: |
|  | 9 Months | 9 Months | Full Year |
| Domestic \& Overseas ave. | 83,600 | 77,500 | 76,400 |

5. Factors Affecting Ordinary Income (Consolidated, in billions of yen)

Comparison of FY2010 9 Months and FY2009 9 Months

|  | FY2010 <br> 9 Months Results | FY2009 <br> 9 Months Results | Amount of Increase |
| :--- | :---: | :---: | :---: |
| Ordinary Income (loss) | 78.8 | $(23.9)$ | 102.8 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 69.0 | Raw material prices | $(59.0)$ |
| Overall cost reductions | 13.0 | Other | $(9.7)$ |
| Steel inventory valuation* | 55.5 |  | $(68.7)$ |
| Consolidated subsidiaries \& affiliates | 34.0 |  |  |
| Total | 171.5 | Total |  |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

Comparison of FY2010 Forecast and FY2009 Results

|  | FY2010 Forecast | FY2009 | Amount of Increase |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 80.0 | 10.2 | 69.8 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 97.5 | Raw material prices | $(94.0)$ |
| Overall cost reductions | 17.0 | Other | $(28.7)$ |
| Steel inventory valuation* | 48.0 |  | $(122.7)$ |
| Consolidated subsidiaries \& affiliates | 30.0 |  |  |
| Total | 192.5 | Total |  |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

Comparison of Current Forecast and Previous Forecast for FY2010

|  | Current Forecast | Previous Forecast | Amount of Increase |
| :--- | :---: | :---: | :---: |
| Ordinary Income | 80.0 | 80.0 | --- |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 1.0 | Production \& shipments | $(7.0)$ |
| Overall cost reductions | 2.0 | Steel inventory valuation* | $(2.0)$ |
| Other | 6.0 |  | $(9.0)$ |
| Total | 9.0 | Total |  |

* Effect of inventory valuation includes effect from the lower-of-cost-or-market method.

6. Outside Debt \& D/E Ratio (Consolidated, in billions of yen)
(In billions of yen, as of the end of each period, unless otherwise indicated)

|  | FY2010 Forecast <br> (Mar. 31 2011) | FY2009 <br> (Mar. 31 2010) |
| :--- | :---: | :---: |
| Outside debt $^{1}$ | 770.0 | 837.7 |
| D/E ratio (times) | ( | 1.4 |
| Nonconsolidated debt | 635.0 | 696.6 |

1. Excludes debt from IPP project financing.
2. D/E ratio: Debt (excluding IPP project financing)/stockholders' equity
3. Capital Investment (In billions of yen)

|  | FY2010 <br> Forecast | FY2009 |
| :--- | :---: | :---: |
| Consolidated |  |  |
| Capital investment | 105.0 | 128.7 |
| Depreciation | 115.0 | 118.8 |
| Nonconsolidated |  |  |
| Capital investment | 74.0 | 95.7 |
| Depreciation | 85.0 | 86.1 |

## FOR REFERENCE

Fiscal 2010 Quarterly Information by Segment (Consolidated, in billions of yen)

|  |  | FY2010 Forecast |  |  |  |  |  | Total | FY2009 |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half |  |  | 2nd Half |  |  |  | 1st Half |  |  | 2nd Half |  |  |  |
|  |  | 1Q | 2Q | subtotal | 3Q | 4Q | subtotal |  | 1Q | 2Q | subtotal | 3Q | 4Q | subtotal |  |
|  | Sales | 203.3 | 210.0 | 413.4 | 209.2 | 237.4 | 446.6 | 860.0 | 165.3 | 180.9 | 346.2 | 189.2 | 206.5 | 395.8 | 742.0 |
| Iron \& Steel | Ordinary Income (Loss) | 13.8 | (4.6) | 9.1 | 12.8 | (3.9) | 8.9 | 18.0 | (26.9) | (27.4) | (54.3) | 8.1 | 21.5 | 29.7 | (24.6) |
|  | Sales | 18.4 | 18.6 | 37.1 | 20.9 | 19.0 | 39.9 | 77.0 | 19.6 | 19.2 | 38.9 | 19.4 | 17.7 | 37.2 | 76.2 |
| Welding | Ordinary Income (Loss) | 1.1 | 1.0 | 2.1 | 1.2 | 0.7 | 1.9 | 4.0 | (0.4) | 0.3 | (0.0) | 0.9 | 0.8 | 1.8 | 1.7 |
|  | Sales | 78.2 | 76.7 | 155.0 | 74.4 | 70.6 | 145.0 | 300.0 | 57.6 | 63.3 | 120.9 | 67.2 | 73.5 | 140.8 | 261.7 |
| Aluminum \& Copper | Ordinary Income (Loss) | 6.2 | 3.4 | 9.7 | 3.6 | (0.3) | 3.3 | 13.0 | (3.3) | (0.0) | (3.4) | 3.2 | 2.3 | 5.6 | 2.2 |
|  | Sales | 33.9 | 37.7 | 71.6 | 32.7 | 65.7 | 98.4 | 170.0 | 48.1 | 31.2 | 79.4 | 46.6 | 47.7 | 94.3 | 173.7 |
| Machinery | Ordinary Income | 4.9 | 3.6 | 8.5 | 2.8 | 1.7 | 4.5 | 13.0 | 7.7 | 2.8 | 10.6 | 5.3 | 4.8 | 10.2 | 20.8 |
| Natural | Sales | 13.2 | 7.8 | 21.1 | 9.0 | 34.9 | 43.9 | 65.0 | 10.9 | 13.9 | 24.8 | 14.5 | 26.1 | 40.6 | 65.5 |
| Resources \& Engineering | Ordinary Income (Loss) | 2.3 | (0.8) | 1.4 | 1.3 | 0.3 | 1.6 | 3.0 | 0.3 | 1.3 | 1.7 | 2.1 | 0.9 | 3.0 | 4.7 |
|  | Sales | 13.9 | 16.1 | 30.0 | 15.5 | 25.5 | 41.0 | 71.0 | 15.4 | 22.0 | 37.5 | 15.8 | 29.4 | 45.3 | 82.8 |
| Kobelco Eco- <br> Solutions | Ordinary Income | 1.0 | 0.0 | 1.1 | 0.9 | 0.7 | 1.6 | 2.7 | 0.4 | 0.0 | 0.4 | 0.1 | 0.9 | 1.1 | 1.6 |
| Kobelco | Sales | 85.6 | 89.9 | 175.6 | 65.7 | 68.7 | 134.4 | 310.0 | 48.6 | 56.2 | 104.9 | 52.2 | 57.4 | 109.6 | 214.5 |
| Construction Machinery | Ordinary Income (Loss) | 9.8 | 8.9 | 18.8 | 3.5 | 3.7 | 7.2 | 26.0 | (1.3) | 2.1 | 0.7 | 1.1 | 3.5 | 4.7 | 5.5 |
|  | Sales | 11.2 | 12.0 | 23.3 | 7.1 | 13.6 | 20.7 | 44.0 | 12.5 | 15.4 | 27.9 | 13.3 | 13.9 | 27.2 | 55.2 |
| Kobelco Cranes | Ordinary Income (Loss) | (0.3) | 0.4 | 0.1 | (0.9) | 0.3 | (0.6) | (0.5) | 0.1 | 0.6 | 0.7 | 0.2 | 0.2 | 0.4 | 1.2 |
|  | Sales | 14.6 | 15.5 | 30.2 | 15.6 | 20.2 | 35.8 | 66.0 | 16.4 | 23.9 | 40.4 | 17.3 | 19.9 | 37.3 | 77.7 |
| Other | Ordinary Income | 0.9 | 1.1 | 2.0 | 1.6 | 2.4 | 4.0 | 6.0 | 0.1 | 1.5 | 1.6 | 0.0 | 1.4 | 1.4 | 3.0 |
|  | Sales | (15.2) | (20.3) | (35.5) | (16.8) | (20.7) | (37.5) | (73.0) | (16.8) | (16.1) | (33.0) | (17.8) | (27.9) | (45.7) | (78.8) |
| Elimination | Ordinary Income (Loss) | (2.0) | (2.0) | (4.1) | 2.3 | (3.4) | (1.1) | (5.2) | 0.3 | (2.7) | (2.3) | (1.2) | (2.5) | (3.7) | (6.1) |
|  | Sales | 457.4 | 464.6 | 922.0 | 433.7 | 534.3 | 968.0 | 1,890.0 | 377.8 | 410.2 | 788.1 | 418.1 | 464.6 | 882.8 | 1,671.0 |
| Total | Ordinary Income (Loss) | 38.0 | 11.2 | 49.3 | 29.5 | 1.2 | 30.7 | 80.0 | (22.9) | (21.3) | (44.2) | 20.2 | 34.2 | 54.4 | 10.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Incom | (loss) | 20.0 | 9.4 | 29.4 | 17.7 | (2.1) | 15.6 | 45.0 | (33.2) | (12.0) | (45.3) | 7.4 | 44.2 | 51.6 | 6.3 |

## Quarterly Production and Sales of Steel Products (Nonconsolidated)

Production \& Sales Volume (In millions of metric tons)

| FY2009 | 1st Half |  |  | 2nd Half |  |  | Full |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | Subtotal | 3Q | 4Q | Subtotal | Year |
| Crude steel | 1.25 | 1.63 | 2.88 | 1.81 | 1.88 | 3.69 | 6.57 |
| Sales volume | 1.05 | 1.38 | 2.43 | 1.55 | 1.59 | 3.14 | 5.57 |
| Export ratio (value basis) | $19.9 \%$ | $24.3 \%$ | $22.2 \%$ | $25.1 \%$ | $27.1 \%$ | $26.1 \%$ | $24.3 \%$ |


| FY2010 | 1st Half |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1 Q | 2 Q | Subtotal | 3 Q |
| Crude steel | 1.98 | 1.74 | 3.72 | 1.98 |
| Sales volume | 1.65 | 1.56 | 3.21 | 1.55 |
| Export ratio (value basis) | $28.5 \%$ | $27.8 \%$ | $28.2 \%$ | $24.5 \%$ |

Sales Prices of Steel Products (In yen per metric ton)

| FY2009 | 1st Half |  |  | 2nd Half |  |  | Full |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Subtotal | 3Q | 4Q | Subtotal | Year |  |  |
| Domestic \& Overseas ave. | 90,500 | 72,100 | 80,100 | 73,500 | 73,700 | 73,600 | 76,400 |


| FY2010 | 1st Half |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | Subtotal | 3Q |
| Domestic \& Overseas ave. | 76,800 | 86,100 | 81,300 | 88,100 |

## Note:

Portions of this material referring to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.

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