# Kobe Steel's Consolidated Financial Results Summary for <br> First Quarter Fiscal 2010 (April 1 - June 30, 2010) 

Company name:
Code number:
Stock exchanges where shares are listed:
Website:
President \& CEO:
Quarterly report to be issued:
Dividend payments begin:
Supplemental information available:
IR briefing:

Kobe Steel, Ltd.
5406
Tokyo, Osaka and Nagoya, Japan
www.kobelco.com
Hiroshi Sato
August 2, 2010
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Yes
Yes (in Japanese only)
(Sums of less than 1 million yen have been omitted.)

1. First Quarter FY2010 Consolidated Financial Results (April 1 - June 30, 2010)
(1) Consolidated operating results

| (In millions of yen) | FY2010 1Q | \% change* | FY2009 1Q | \% change* |
| :--- | ---: | ---: | ---: | ---: |
| Net sales | 457,427 | $21.0 \%$ | 377,884 | $(30.4 \%)$ |
| Operating income (loss) | 46,512 | --- | $(13,549)$ | --- |
| Ordinary income (loss) | 38,052 | --- | $(22,932)$ | --- |
| Net income (loss) | 20,021 | --- | $(33,272)$ | --- |
| Net income (loss) per share | 6.66 yen |  | $(11.08$ yen) |  |
| Diluted net income per share | --- |  | --- |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year.
(2) Consolidated financial position

| (In millions of yen) | FY2010 1Q | FY2009 |
| :--- | ---: | ---: |
| Total assets | $2,254,319$ | $2,249,345$ |
| Net assets | 567,851 | 557,002 |
| Net worth ratio | $23.2 \%$ | $23.0 \%$ |
| Net assets per share | 174.15 yen | 172.08 yen |

Shareholders' equity at June 30, 2010: 522,868 million yen FY2009: 516,671 million yen

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | 1 Q | 2 Q | 3Q | 4 Q | Full year |
| FY2009 | --- | 0.00 | --- | 1.50 | 1.50 |
| FY2010 | --- |  |  |  |  |
| FY2010 forecast |  | 1.50 | --- | --- | --- |

Revision to dividend forecast in 1Q: Yes
The dividend for the end of fiscal 2010 is undetermined.
3. Consolidated Forecast for Fiscal 2010 (April 1, 2010 - March 31, 2011)

| (In millions of yen) | FY2010 1st half \% change* |  |  | FY2010 Full year $\%$ change $^{*}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales | 940,000 | $19.3 \%$ |  | $1,940,000$ | $16.1 \%$ |
| Operating income (loss) | 55,000 | -- | 105,000 | $128.2 \%$ |  |
| Ordinary income (loss) | 40,000 | -- | 75,000 | $631.1 \%$ |  |
| Net income (loss) | 25,000 | -- |  | 45,000 | $613.7 \%$ |
| Net income (loss) per share | 8.32 yen |  | 14.98 yen |  |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year. Revision to consolidated forecast in 1Q: Yes


## 4. Other

(1) Changes in number of material subsidiaries in fiscal year
(Changes in specified subsidiaries due to changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes:

No
(4) Number of issued shares

|  | FY 2010 1Q | FY2009 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,712,444$ | $112,684,172$ |
| Average number of shares in 1Q | $3,002,355,289$ | $3,002,506,531$ |

## For Reference:

Non-consolidated forecast for fiscal 2010 (April 1, 2010 - March 31, 2011)

| (In millions of yen) | FY2010 1st half | change* | FY2010 Full year | \% change* |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 550,000 | 19.9\% | 1,150,000 | 16.1\% |
| Operating income (loss) | 20,000 | --- | 40,000 | --- |
| Ordinary income (loss) | 10,000 | --- | 20,000 | --- |
| Net income (loss) | 15,000 | --- | 25,000 | 792.7\% |
| Net income (loss) per share | 4.98 yen |  | 8.31 yen |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year.

Revision to nonconsolidated forecast in 1Q: Yes

## Qualitative Information on Consolidated Operating Results

Japan's economy in the first quarter of fiscal 2010 (April-June period) continued on a recovery trend that began in fiscal 2009 as economic measures took effect and overseas economies improved. In overseas markets, the Chinese economy expanded and the United States continued on an upswing.

In this economic environment, the Kobe Steel Group's Iron \& Steel Business and Aluminum \& Copper Business achieved higher sales volume in comparison to the same period last year due to strong demand from domestic manufacturing industries and emerging countries. In addition, Kobelco Construction Machinery achieved higher unit sales of hydraulic excavators, compared with the same quarter last year, owing to expanding demand in China.

As a result, consolidated net sales in the first quarter of fiscal 2010 increased 79.5 billion yen, compared with the same period last year, to 457.4 billion yen. Operating income increased 60.0 billion yen compared with the same period last year to 46.5 billion yen. Ordinary income rose 60.9 billion yen year on year to 38.0 billion yen. Net income went up 53.2 billion yen to 20.0 billion yen.

From this reporting period, in accordance with the Accounting Standards Board of Japan's " Accounting Standard for Disclosures about Segments of an Enterprise and Related information" (March 27, 2009), Kobe Steel has changed segment classification from a system based on product similarities to one based on a management approach. To compare first-quarter figures on a year-on-year basis, last year's first quarter figures were recalculated to match the new classifications used from this year's first quarter.

Conditions in the newly classified business segments are as follows:

## Iron \& Steel Business

Shipments of steel products hit bottom in the fourth quarter of fiscal 2008 (January-March 2009). Since then, domestic demand in the automotive and electronic fields began to gradually recover, and overseas demand, centered on China, improved. As a result, shipments of steel products increased in comparison to the same period last year. However, sales prices were lower than the same period last year.

Sales of steel castings and forgings declined, compared with the same period last year, due to the
decline in demand from the shipbuilding industry. On the other hand, sales of titanium products went up compared with the same period last year as customers made progress in reducing their inventories.

As a result, segment sales rose $23.0 \%$ in comparison to the same period last year to 203.3 billion yen. Ordinary income increased 40.8 billion yen year on year to 13.8 billion yen.

## Welding Business

The sales volume of welding consumables increased over the same period last year as demand from the domestic automotive industry recovered and overseas demand also recovered mainly in Southeast Asia. On the other hand, due to the slump in construction, unit sales of welding robots declined. As a result, segment sales went down $6.2 \%$ compared with the same period last year to 18.4 billion yen. Ordinary income increased 1.6 billion yen year on year to 1.1 billion yen owing to higher sales volume of welding consumables.

## Aluminum \& Copper Business

The sales volume of aluminum rolled products as a whole increased in comparison to the same period last year. Although the sales volume of can stock for beverage containers was sluggish due to unseasonable weather, sales continued to be firm for environmentally friendly cars with their need for lightweight material. Demand for LCD and semiconductor fabrication equipment also recovered.

Demand for aluminum castings and forgings - centered on products for automobiles and LCD and semiconductor fabrication equipment - moved into recovery, leading to higher sales year on year.

As for copper rolled products, demand for sheet and strip used in electronic applications was strong, leading to an increase in sales volume in comparison to the same period last year.

In addition to the above conditions, ingot prices, which are passed on to product sales prices, went up. As a result, segment sales increased $35.8 \%$ in comparison to the same period last year to 78.2 billion yen. Ordinary income rose 9.6 billion yen year on year to 6.2 billion yen.

## Machinery Business

Capital investments in the automotive, oil refining and petrochemical industries gradually recovered, and orders for products in these fields increased in comparison to the same period last year.

Due to the above conditions, orders in the first quarter of fiscal 2010 increased $63.0 \%$ in comparison to the same period last year to 32.7 billion yen, and the backlog of orders was 153.4 billion yen.

However segment sales in the first quarter of fiscal 2010 declined $29.5 \%$ to 33.9 billion yen in comparison to the same period last year, which had a concentration of sales of large heavy-wall pressure vessels used in the oil refining industry. Ordinary income in the first quarter of fiscal 2010 went down 2.8 billion yen year on year to 4.9 billion yen.

## Natural Resources \& Engineering Business

In the first quarter of fiscal 2010, orders were higher than the same period last year owing to an order for a direct reduction plant.

As a result, orders in the first quarter of fiscal 2010 increased 75.8\%, in comparison to the same period last year, to 9.2 billion yen and the backlog of orders was 60.7 billion yen.

In the first quarter of fiscal 2010, segment sales increased $21.4 \%$, compared with the same period last year, to 13.2 billion yen. Ordinary income increased 1.9 billion yen year on year to 2.3 billion yen.

## Kobelco Eco-Solutions

Segment sales in the first quarter of fiscal 2010 declined $9.8 \%$ to 13.9 billion yen. In comparison, the same period last year posted higher sales from a large waste treatment plant. Ordinary income increased 0.6 billion yen year on year to 1.0 billion yen due to the posting of sales from high-profit projects.

## Kobelco Construction Machinery

Unit sales in China increased considerably compared with the same period last year. Unit sales in Japan and the United States also increased year on year.

As a result, segment sales increased $75.9 \%$ compared with the same period last year, to 85.6 billion yen. Ordinary income increased 11.2 billion yen year on year to 9.8 billion yen.

## Kobelco Cranes

Unit sales of cranes were lower than the same period last year due to sluggish demand, except for certain regions.

As a result, segment sales declined $9.9 \%$ compared with the same period last year to 11.2 billion yen. Ordinary income fell 0.4 billion yen year on year to ordinary loss of 0.3 billion yen.

## Other

With regard to real estate sales, the decrease of the sale of condominiums led to a decrease in segment sales of $11.2 \%$ compared with the same period last year to 14.6 billion yen. Owing to an increase in the sales volume of target material for thin-film wiring in LCDs, ordinary income increased 0.8 billion yen year on year to 0.9 billion yen.

## Qualitative Information on Consolidated Financial Position

Although tangible fixed assets and investments in securities decreased, cash and cash equivalents and inventories increased. Consequently, total assets at the end of the first quarter of fiscal 2010 increased 4.9 billion yen in comparison to the end of the previous fiscal year to $2,254.3$ billion yen. Net assets increased 10.8 billion yen in comparison to the end of the previous fiscal year to 567.8 billion yen. While net unrealized holding gains on securities decreased, retained earnings increased. As a result, the net worth ratio at the end of the first quarter of fiscal 2010 was $23.2 \%$, increasing 0.2 points in comparison to the end of fiscal 2009.

At the end of the first quarter of fiscal 2010, outside debt, which includes IPP project financing, increased 2.6 billion yen compared with the end of fiscal 2009 to 927.8 billion yen.

## Qualitative Information on Consolidated Forecast

The world economy in fiscal 2010 is seen to continue on a recovery trend driven by emerging countries centered on China. However, in advanced countries the declining effect of economic measures and the growing influence of the economic crisis in Europe are issues of concern. As a result, the economy on the whole is anticipated to continue to recover gradually.

Against this background, each business segment anticipates that brisk sales will continue, supported by fields of anticipated growth and overseas demand mainly from emerging countries. Based on certain assumptions - including the prices of major steel raw materials, steel sales prices, and other uncertain factors - Kobe Steel forecasts that fiscal 2010 consolidated sales will reach 1,940.0 billion yen. Ordinary income is anticipated to be 75.0 billion yen, and net income will be 45.0 billion yen.

Anticipated conditions in the business segments follow below.

## Iron \& Steel Business

Although the supply and demand situation will continue to be increasingly uncertain, steel products will be supported by recovery in the domestic manufacturing industry and brisk demand mainly from emerging countries. Demand for steel products in the first half of fiscal 2010 is forecast to be on par to the second half of fiscal 2009. Shipments of steel products in fiscal 2010 are anticipated to be higher than in fiscal 2009.

With regard to steel castings and forgings, demand from the shipbuilding industry is expected to decline, leading to lower sales than in fiscal 2009. Demand for titanium products is anticipated to recover gradually, resulting in higher sales than in fiscal 2009.

Due to these conditions, overall segment sales are anticipated to increase year on year.

## Welding Business

The sales volume of welding consumables in each half of fiscal 2010 is forecast to be on par to the second half of fiscal 2009. Segment sales for the fiscal year are anticipated to be similar to fiscal 2009. Demand from the shipbuilding industry is anticipated to be slightly lower and the construction field will continue to be sluggish. However, the Asian market, particularly Southeast Asia, is expected to support demand.

## Aluminum \& Copper Business

With the exception of can stock for beverage containers, demand for aluminum rolled products, copper rolled products, and aluminum castings and forgings mainly in the automotive, LCD and semiconductor fabrication equipment fields is anticipated to be higher than in fiscal 2009.

As a result, segment sales are anticipated to be higher than in fiscal 2009.

## Machinery Business

Orders for tire and rubber machinery for the automotive field, heavy-wall pressure vessels for the oil industry, equipment for the LNG field, and large compressors are anticipated to recover and increase over fiscal 2009.

As a result, segment sales are anticipated to be higher than in fiscal 2009.

## Natural Resources \& Engineering Business

Orders in this segment are forecast to increase over fiscal 2009 as the recovery of steel demand overseas is anticipated to lead to orders for large direct reduction plants in the Middle East.

Segment sales are forecast to be similar to the previous fiscal year.

## Kobelco Eco-Solutions

Segment sales in fiscal 2010 are expected to decrease slightly compared with the previous fiscal year, which posted sales from a large waste treatment plant.

## Kobelco Construction Machinery

Demand in emerging countries, mainly China, are forecast to increase over the previous fiscal year. As a result, segment sales are expected to increase in comparison to the previous fiscal year.

## Kobelco Cranes

Except for some areas, demand is anticipated to be sluggish. As a result, segment sales are expected to be lower than in the previous fiscal year.

## Other

With regard to real estate sales, condominium sales are forecast to decrease. As a result, sales in the "Other" segment as a whole are anticipated to be lower than in the previous fiscal year.

Kobe Steel's basic policy for dividend payments is continuous and stable distribution. Dividends are decided upon taking into account the Company's financial condition, trends in its business performance, future capital needs, and other issues. On this basis, Kobe Steel has decided on a policy to pay a dividend of 1.5 yen per share for the first half of fiscal 2010. However, as for the dividend at the end of fiscal 2010, there are many uncertainties in factors that need to be taken into consideration and the amount of the dividend cannot be determined at this time.

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## Summary of Quarterly Consolidated Financial Statements

## (1) Summary of Quarterly Consolidated Balance Sheets <br> (In millions of yen)



## Net Assets

|  | FY2010 1Q <br> Ended Jun. 30, 2010 | $\begin{gathered} \text { FY2009 } \\ \text { Ended Mar. 31, } 2010 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,125 | 83,125 |
| Retained earnings | 274,297 | 258,853 |
| Treasury stock, at cost | $(51,381)$ | $(51,378)$ |
| Total stockholders' equity | 539,354 | 523,913 |
| Valuation and translation adjustments |  |  |
| Net unrealized holding gains on securities | 12,025 | 22,529 |
| Deferred gains on hedges | 337 | 882 |
| Land revaluation | $(4,753)$ | $(4,866)$ |
| Foreign currency translation adjustments | $(24,095)$ | $(25,787)$ |
| Total valuation and translation adjustments | $(16,486)$ | $(7,242)$ |
| Minority interests | 44,983 | 40,330 |
| Total net assets | 567,851 | 557,002 |
| Total liabilities and net assets | 2,254,319 | 2,249,345 |

(2) Summary of Quarterly Consolidated Statements of Income (In millions of yen)

|  | FY2010 Q1 <br> Ended Jun. 30, 2010 | FY2009 Q1 <br> Ended Jun. 30, 2009 |
| :---: | :---: | :---: |
| Net sales | 457,427 | 377,884 |
| Cost of sales | 370,272 | 357,649 |
| Gross profit | 87,154 | 20,234 |
| Selling, general and administrative expenses | 40,642 | 33,784 |
| Operating income (loss) | 46,512 | $(13,549)$ |
| Non-operating income |  |  |
| Interest income | 466 | 369 |
| Dividend income | 1,278 | 1,460 |
| Reimbursement of seconded employees' salaries | 1,673 | 1,808 |
| Equity method investment gain | 689 | --- |
| Other | 3,051 | 2,374 |
| Total non-operating income | 7,159 | 6,013 |
| Non-operating expenses |  |  |
| Interest expense | 5,084 | 5,176 |
| Salaries for seconded employees | 4,229 | 4,394 |
| Investment loss from the equity method | --- | 27 |
| Other | 6,305 | 5,798 |
| Total non-operating expenses | 15,619 | 15,397 |
| Ordinary income (loss) | 38,052 | $(22,932)$ |
| Extraordinary income |  |  |
| Gain on sales of investment securities | 2,165 | --- |
| Extraordinary loss |  |  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 2,380 | --- |
| Income (loss) before income taxes | 37,837 | $(22,932)$ |
| Income taxes |  |  |
| Current | 3,289 | 413 |
| Deferred | 9,141 | 9,551 |
| Total income taxes | 12,431 | 9,964 |
| Income before minority interests | 25,405 | --- |
| Minority interests in income of subsidiaries | 5,384 | 375 |
| Net income (loss) | 20,021 | $(33,272)$ |

## (3) Notes on premise of a going concern:

None

## (4) Segment Information

Quarterly information by business segment (In millions of yen)

|  |  | Ended Jun. 30, 2010 | Ended Jun. 30, 2009 |
| :---: | :---: | :---: | :---: |
| Sales to outside custom | Iron \& Steel | 194,986 | 156,968 |
|  | Welding | 18,371 | 19,625 |
|  | Aluminum \& Copper | 77,951 | 57,303 |
|  | Machinery | 32,853 | 46,318 |
|  | Natural resource \& Engineering | 12,896 | 9,895 |
|  | Kobelco Eco-Solutions | 12,719 | 14,978 |
|  | Kobelco Construction Machinery | 85,427 | 48,390 |
|  | Kobelco Cranes | 10,236 | 10,985 |
|  | Other | 11,428 | 13,112 |
|  | Eliminations | 556 | 306 |
|  | Total | 457,427 | 377,884 |
| Intersegment sales: | Iron \& Steel | 8,404 | 8,377 |
|  | Welding | 53 | 21 |
|  | Aluminum \& Copper | 255 | 301 |
|  | Machinery | 1,060 | 1,807 |
|  | Natural resource \& Engineering | 351 | 1,013 |
|  | Kobelco Eco-Solutions | 1,187 | 446 |
|  | Kobelco Construction Machinery | 233 | 304 |
|  | Kobelco Cranes | 1,040 | 1,525 |
|  | Other | 3,215 | 3,383 |
|  | Eliminations | $(15,802)$ | $(17,181)$ |
|  | Total | --- | --- |
| Total sales: | Iron \& Steel | 203,391 | 165,345 |
|  | Welding | 18,425 | 19,646 |
|  | Aluminum \& Copper | 78,206 | 57,604 |
|  | Machinery | 33,914 | 48,126 |
|  | Natural resource \& Engineering | 13,248 | 10,909 |
|  | Kobelco Eco-Solutions | 13,907 | 15,425 |
|  | Kobelco Construction Machinery | 85,661 | 48,694 |
|  | Kobelco Cranes | 11,276 | 12,510 |
|  | Other | 14,643 | 16,495 |
|  | Eliminations | $(15,245)$ | $(16,875)$ |
|  | Total | 457,427 | 377,884 |
| Ordinary income (loss): | Iron \& Steel | 13,857 | $(26,963)$ |
|  | Welding | 1,175 | (455) |
|  | Aluminum \& Copper | 6,295 | $(3,346)$ |
|  | Machinery | 4,917 | 7,785 |
|  | Natural resource \& Engineering | 2,323 | 377 |
|  | Kobelco Eco-Solutions | 1,098 | 444 |
|  | Kobelco Construction Machinery | 9,855 | $(1,393)$ |
|  | Kobelco Cranes | (306) | 104 |
|  | Other | 934 | 118 |
|  | Eliminations | $(2,098)$ | 396 |
|  | Total | 38,052 | $(22,932)$ |

(5) Notes in the case of a significant change in shareholders' equity:

None

## Supplemental Information for the First Quarter of Fiscal 2010

(April 1 - June 30, 2010)

## Consolidated First Quarter Results

(In billions of yen)

|  | FY2010 1Q | FY2009 1Q | \% change |
| :--- | ---: | ---: | ---: |
| Net Sales | 457.4 | 377.8 | $21.0 \%$ |
| Operating income (loss) | 46.5 | $(13.5)$ | --- |
| Ordinary income (loss) | 38.0 | $(22.9)$ | --- |
| Extraordinary <br> Income (loss) | $(0.2)^{\star}$ | --- | --- |
| Net income (loss) | 20.0 | $(33.2)$ | --- |

* Gain on sales of investment securities
2.1

Asset retirement obligations
(2.3)

## Forecast for Fiscal 2010 (ending March 2011)

(In billions of yen)

| Consolidated | FY2010 |  |  | FY2009 |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st half | 2nd half | Year |  |
| Net sales | 940.0 | $1,000.0$ | $1,940.0$ | $1,671.0$ |
| Operating income (loss) | 55.0 | 50.0 | 105.0 | 46.0 |
| Ordinary income (loss) | 40.0 | 35.0 | 75.0 | 10.2 |
| Extraordinary gains (losses) | $(0.2)^{*}$ | --- | $(0.2)$ | 3.8 |
| Net income (loss) | 25.0 | 20.0 | 45.0 | 6.3 |

* Gain on sales of investment securities

Asset retirement obligations
2.1
(2.3)

| Non-Consolidated | FY2010 |  |  | FY2009 |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st half | 2nd half | Year |  |
| Net sales | 550.0 | 600.0 | $1,150.0$ | 990.9 |
| Operating income (loss) | 20.0 | 20.0 | 40.0 | 1.1 |
| Ordinary income (loss) | 10.0 | 10.0 | 20.0 | $(12.8)$ |
| Extraordinary gains (losses) | $0.8^{*}$ | --- | 0.8 | $(2.9)$ |
| Net income (loss) | 15.0 | 10.0 | 25.0 | 2.8 |

* Gain on sales of investment securities

Asset retirement obligations

## Interim Dividend 1.5 yen

(1) FY2010 1Q vs FY2009 1Q by Segment
(In billions of yen)

|  |  | FY2010 1Q | FY2009 1Q | \% change |
| :--- | :--- | ---: | ---: | ---: |
| Iron \& Steel | Sales | 203.3 | 165.3 | $23.0 \%$ |
|  | Ordinary Income (loss) | 13.8 | $(26.9)$ | --- |
| Welding | Sales | 18.4 | 19.6 | $(6.2 \%)$ |
|  | Ordinary Income (loss) | 1.1 | $(0.4)$ | --- |
| Aluminum \& Copper | Sales | 78.2 | 57.6 | $35.8 \%$ |
|  | Ordinary Income (loss) | 6.2 | $(3.3)$ | --- |
| Machinery | Sales | 33.9 | 48.1 | $(29.5 \%)$ |
|  | Ordinary Income (loss) | 4.9 | 7.7 | $(36.8 \%)$ |
| Natural Resources | Sales | 13.2 | 10.9 | $21.4 \%$ |
| \& Engineering | Ordinary Income (loss) | 2.3 | 0.3 | 6.2 times |
| Kobelco | Sales | 13.9 | 15.4 | $(9.8 \%)$ |
| Eco-Solutions | Ordinary Income (loss) | 1.0 | 0.4 | 2.5 times |
| Kobelco Construction | Sales | 85.6 | 48.6 | $75.9 \%$ |
| Machinery | Ordinary Income (loss) | 9.8 | $(1.3)$ | --- |
| Kobelco Cranes | Sales | 11.2 | 12.5 | $(9.9 \%)$ |
|  | Ordinary Income (loss) | $(0.3)$ | 0.1 | -- |
| Other | Sales | 14.6 | 16.4 | $(11.2 \%)$ |
|  | Ordinary Income (loss) | 0.9 | 0.1 | 7.9 times |
| Eliminations | Sales | $(15.2)$ | $(16.8)$ | --- |
|  | Ordinary Income (loss) | $(2.0)$ | 0.3 | --- |
| Total | Sales | 457.4 | 377.8 | $21.0 \%$ |
|  | Ordinary Income (loss) | 38.0 | $(22.9)$ | --- |

(2) Production and Sales of Steel Products (Non-consolidated)

Production and Sales Volume
(In millions of metric tons)

|  | FY2010 | FY2009 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $1 Q$ | $1 Q$ | 1 st half | Full year |
| Crude steel production | 1.98 | 1.25 | 2.88 | 6.57 |
| Sales volume | 1.65 | 1.05 | 2.43 | 5.57 |
| Export ratio (value basis) | $28.5 \%$ | $19.9 \%$ | $22.2 \%$ | $24.3 \%$ |

## Average Steel Price

(In yen per metric ton)

|  | FY2010 | FY2009 |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $1 Q$ | $1 Q$ | 1 st half | Full year |
| Domestic \& export average | 76,800 | 90,500 | 80,100 | 76,400 |

(3) Analysis of Factors Affecting Ordinary Income: FY2010 1Q vs. FY2009 1Q
(Consolidated, in billions of yen)

|  | FY2010 1Q | FY2009 1Q | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income | 38.0 | $(22.9)$ | 60.9 |


| Factors Increasing Profits |  | Factors Decreasing Profits |
| :--- | ---: | :--- |
| Production and shipments | 4.0 |  |
| Raw material prices | 3.0 |  |
| Cost reductions | 8.0 |  |
| Effect of steel inventory valuation* | 28.0 |  |
| Consolidated subsidiaries \& equity |  |  |
| valued affiliates | 17.0 |  |
| Others | 0.9 |  |
| Total | 60.9 | Total |

[^0](1) Current Forecast for FY2010 by Segment
(In billions of yen)

(2)Analysis of Factors Affecting Ordinary Income: FY2010 Forecast vs. FY2009
(Consolidated, in billions of yen)

|  | FY2010 forecast | FY2009 | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | 75.0 | 10.2 | 64.8 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 113.0 | Row material prices | $(95.0)$ |
| Cost reductions | 15.5 | Other | $(42.2)$ |
| Effect of steel inventory valuation* | 46.5 |  |  |
| Consolidated subsidiaries \& equity   <br> valued affiliates   <br> Total 27.0  | 202.0 | Total | $(137.2)$ |

* Includes effect from the average method and the lower-of-cost-or-market method.

Analysis of Factors Affecting Ordinary Income: FY2010 1st-half vs 2nd-half forecast
(Consolidated, in billions of yen)

|  | FY2010 1st half | FY2010 2nd half | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | 40.0 | 35.0 | $(5.0)$ |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 30.0 | Raw material prices | $(18.0)$ |
| Cost reductions | 2.0 | Effect of steel inventory valuation* | $(11.0)$ |
|  |  | Consolidated subsidiaries \& equity |  |
|  |  | valued affiliates | $(1.5)$ |
| Total | 32.0 | Other | $(6.5)$ |

* Includes effect from the average method and the lower-of-cost-or-market method.
(3) Interest-bearing Debt

| (in billions of yen) | FY2010 <br> Forecast | FY2009 |
| :--- | :---: | :---: |
| Consolidated debt ${ }^{*}$ | 800.0 | 837.7 |
| Consolidated D/E ratio** (times) | 1.4 | 1.6 |
| Non-consolidated debt | 650.0 | 696.6 |

* Debt excludes IPP project financing.
** Debt/equity ratio = Interest-bearing debt (excluding IPP project financing)/stockholders' equity
(4) Investment in Plant and Equipment

| (in billions of yen) |  | FY2010 <br> Forecast | FY2009 |
| :--- | :--- | :---: | :---: |
| Consolidated | Investment cost | 95.0 | 128.7 |
|  | Depreciation | 118.0 | 118.8 |
| Non-consolidated | Investment cost | 73.0 | 95.7 |
|  | Depreciation | 86.0 | 86.1 |

FY2010 Quarterly Forecast by Segment (Consolidated, in billions of yen)

|  |  | FY2009 |  |  |  |  |  | Total | FY2010 |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st half |  | Total | 2nd half |  | Total |  | 1st half |  | Total | $\begin{aligned} & \text { 2nd } \\ & \text { half } \end{aligned}$ |  |
|  |  | 1Q | 2Q |  | 3Q | 4Q |  |  | 1Q | 2Q |  |  |  |
| Iron \& Steel | Sales Ordinary income (loss) | $\begin{aligned} & 165.3 \\ & (26.9) \end{aligned}$ | $\begin{aligned} & 180.9 \\ & (27.4) \end{aligned}$ | $\begin{aligned} & \hline 346.2 \\ & (54.3) \end{aligned}$ | 189.2 $8.1$ | 206.5 <br> 21.5 | 395.8 29.7 | $\begin{aligned} & 742.0 \\ & (24.6) \end{aligned}$ | 203.3 <br> 13.8 | $\begin{array}{r} 216.7 \\ (2.8) \end{array}$ | 420.0 11.0 | $\begin{array}{r} 460.0 \\ 15.0 \end{array}$ | 880.0 26.0 |
| Welding | Sales Ordinary income (loss) | $\begin{aligned} & 19.6 \\ & (0.4) \end{aligned}$ | $\begin{gathered} 19.2 \\ 0.3 \end{gathered}$ | $\begin{aligned} & 38.9 \\ & (0.0) \end{aligned}$ | $\begin{array}{r} \hline 19.4 \\ 0.9 \end{array}$ | $\begin{array}{r} \hline 17.7 \\ 0.8 \end{array}$ | $\begin{array}{r} \hline 37.2 \\ 1.8 \end{array}$ | $\begin{array}{r} \hline 76.2 \\ 1.7 \end{array}$ | $\begin{array}{r} \hline 18.4 \\ 1.1 \end{array}$ | $\begin{array}{r} 18.6 \\ 0.9 \end{array}$ | $\begin{array}{r} 37.0 \\ 2.0 \end{array}$ | $\begin{array}{r} 39.0 \\ 1.0 \end{array}$ | 76.0 3.0 |
| Aluminum \& Copper | Sales Ordinary income (loss) | $\begin{aligned} & 57.6 \\ & (3.3) \end{aligned}$ | $\begin{aligned} & 63.3 \\ & (0.0) \end{aligned}$ | $\begin{array}{r} 120.9 \\ (3.4) \end{array}$ | $\begin{array}{r} \hline 67.2 \\ 3.2 \end{array}$ | $\begin{gathered} 73.5 \\ 2.3 \end{gathered}$ | $140.8$ $5.6$ | $\begin{array}{r} 261.7 \\ 2.2 \end{array}$ | $\begin{array}{r} 78.2 \\ 6.2 \end{array}$ | $\begin{gathered} 76.8 \\ 0.8 \end{gathered}$ | $\begin{array}{r} 155.0 \\ 7.0 \end{array}$ | $\begin{array}{r} 145.0 \\ 4.0 \end{array}$ | 300.0 11.0 |
| Machinery | Sales Ordinary income | $\begin{array}{r} 48.1 \\ 7.7 \end{array}$ | $\begin{array}{r} 31.2 \\ 2.8 \end{array}$ | $\begin{aligned} & 79.4 \\ & 10.6 \end{aligned}$ | $\begin{array}{r} 46.6 \\ 5.3 \end{array}$ | $\begin{array}{r} 47.7 \\ 4.8 \end{array}$ | $\begin{aligned} & 94.3 \\ & 10.2 \end{aligned}$ | $\begin{array}{r} 173.7 \\ 20.8 \end{array}$ | $\begin{array}{r} 33.9 \\ 4.9 \end{array}$ | $\begin{array}{r} 43.1 \\ 0.1 \end{array}$ | $\begin{array}{r} 77.0 \\ 5.0 \end{array}$ | $\begin{array}{r} 97.0 \\ 4.0 \end{array}$ | $\begin{array}{r} 174.0 \\ 9.0 \end{array}$ |
| Natural Resources \& Engineering | Sales Ordinary income (loss) | $\begin{gathered} \hline 10.9 \\ 0.3 \end{gathered}$ | $\begin{gathered} 13.9 \\ 1.3 \end{gathered}$ | $\begin{array}{r} 24.8 \\ 1.7 \end{array}$ | $\begin{array}{r} 14.5 \\ 2.1 \end{array}$ | $\begin{array}{r} 26.1 \\ 0.9 \end{array}$ | $\begin{array}{r} 40.6 \\ 3.0 \end{array}$ | $\begin{array}{r} \hline 65.5 \\ 4.7 \end{array}$ | $\begin{array}{r} 13.2 \\ 2.3 \end{array}$ | $\begin{array}{r} 6.8 \\ (1.3) \end{array}$ | $\begin{array}{r} 20.0 \\ 1.0 \end{array}$ | $\begin{array}{r} 44.0 \\ 1.0 \end{array}$ | 64.0 2.0 |
| Kobelco Eco-Solutions | Sales Ordinary income (loss) | $\begin{gathered} 15.4 \\ 0.4 \end{gathered}$ | $\begin{array}{r} 22.0 \\ 0.0 \end{array}$ | $\begin{array}{r} \hline 37.5 \\ 0.4 \end{array}$ | $\begin{array}{r} 15.8 \\ 0.1 \end{array}$ | $\begin{array}{r} \hline 29.4 \\ 0.9 \end{array}$ | $\begin{array}{r} 45.3 \\ 1.1 \end{array}$ | $\begin{array}{r} \hline 82.8 \\ 1.6 \end{array}$ | $\begin{array}{r} \hline 13.9 \\ 1.0 \end{array}$ | $\begin{aligned} & \hline 16.1 \\ & (0.5) \end{aligned}$ | $\begin{array}{r} 30.0 \\ 0.5 \end{array}$ | $\begin{array}{r} 38.0 \\ 1.1 \end{array}$ | 68.0 1.6 |
| Kobelco Construction Machinery | Sales Ordinary income (loss) | $\begin{aligned} & 48.6 \\ & (1.3) \end{aligned}$ | $\begin{array}{r} \hline 56.2 \\ 2.1 \end{array}$ | $\begin{array}{r} \hline 104.9 \\ 0.7 \end{array}$ | $\begin{array}{r} \hline 52.2 \\ 1.1 \end{array}$ | $\begin{array}{r} \hline 57.4 \\ 3.5 \end{array}$ | 109.6 4.7 | $\begin{array}{r} 214.5 \\ 5.5 \end{array}$ | $\begin{array}{r} \hline 85.6 \\ 9.8 \end{array}$ | $\begin{array}{r} \hline 89.4 \\ 6.2 \end{array}$ | 175.0 16.0 | $\begin{array}{r} 145.0 \\ 9.0 \end{array}$ | 320.0 25.0 |
| Kobelco Cranes | Sales Ordinary income (loss) | $\begin{array}{r} 12.5 \\ 0.1 \end{array}$ | $\begin{array}{r} \hline 15.4 \\ 0.6 \end{array}$ | $\begin{array}{r} 27.9 \\ 0.7 \end{array}$ | $\begin{array}{r} 13.3 \\ 0.2 \end{array}$ | $\begin{gathered} 13.9 \\ 0.2 \end{gathered}$ | $\begin{array}{r} \hline 27.2 \\ 0.4 \end{array}$ | $\begin{array}{r} \hline 55.2 \\ 1.2 \end{array}$ | $\begin{aligned} & 11.2 \\ & (0.3) \end{aligned}$ | $\begin{array}{r} 14.8 \\ 0.3 \end{array}$ | $\begin{array}{r} 26.0 \\ 0.0 \end{array}$ | $\begin{array}{r} 26.0 \\ 0.0 \end{array}$ | 52.0 0.0 |
| Other | Sales Ordinary income | $\begin{array}{r} 16.4 \\ 0.1 \end{array}$ | $\begin{array}{r} 23.9 \\ 1.5 \end{array}$ | $\begin{array}{r} 40.4 \\ 1.6 \end{array}$ | $\begin{array}{r} 17.3 \\ 0.0 \end{array}$ | $\begin{array}{r} 19.9 \\ 1.4 \end{array}$ | $\begin{array}{r} 37.3 \\ 1.4 \end{array}$ | $\begin{array}{r} 77.7 \\ 3.0 \end{array}$ | $\begin{array}{r} 14.6 \\ 0.9 \end{array}$ | $\begin{array}{r} 16.4 \\ 0.6 \end{array}$ | $\begin{array}{r} 31.0 \\ 1.5 \end{array}$ | $\begin{array}{r} 35.0 \\ 4.0 \end{array}$ | 66.0 5.5 |
| Eliminations | Sales <br> Ordinary income (loss) | (16.8) <br> 0.3 | (16.1) (2.7) | $\begin{array}{r} \hline(33.0) \\ (2.3) \tag{3.7} \end{array}$ | $\begin{array}{r} \hline(17.8) \\ (1.2) \end{array}$ | $\begin{array}{r} \hline(27.9) \\ (2.5) \end{array}$ | (45.7) | $\begin{array}{r} \hline(78.8) \\ (6.1) \end{array}$ | (15.2) (2.0) | $\begin{gathered} \hline(15.8) \\ (2.0) \end{gathered}$ | (31.0) <br> (4.0) | (29.0) <br> (4.1) | $\begin{array}{r} \hline(60.0) \\ (8.1) \end{array}$ |
| Total | Sales Ordinary income (loss) | $\begin{aligned} & \hline 377.8 \\ & (22.9) \end{aligned}$ | $\begin{aligned} & 410.2 \\ & (21.3) \end{aligned}$ | $\begin{aligned} & \hline 788.1 \\ & (44.2) \end{aligned}$ | $\begin{array}{r} 418.1 \\ 20.2 \end{array}$ | 464.6 34.2 | 882.8 54.4 | $\begin{array}{\|r\|} \hline 1,671.0 \\ 10.2 \end{array}$ | 457.4 $38.0$ | 482.6 2.0 | 940.0 40.0 | $\begin{array}{r} 1,000.0 \\ 35.0 \end{array}$ | $\begin{array}{r} 1,940.0 \\ 75.0 \end{array}$ |

## For Reference:

Historical Quarterly Production and Sales of Steel Products (Non-consolidated)
Production \& Sales Volume (In millions of metric tons)

|  | FY2009 |  |  |  |  |  | Total | $\begin{gathered} \text { FY2010 } \\ \text { 1Q } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Subtotal | 2nd half |  | Subtotal |  |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  |  |
| Crude steel | 1.25 | 1.63 | 2.88 | 1.81 | 1.88 | 3.69 | 6.57 | 1.98 |
| Sales volume | 1.05 | 1.38 | 2.43 | 1.55 | 1.59 | 3.14 | 5.57 | 1.65 |
| Export ratio (value basis) | 19.9\% | 24.3\% | 22.2\% | 25.1\% | 27.1\% | 26.1\% | 24.3\% | 28.5\% |

Sales Prices (In yen per metric ton)

|  | FY2009 |  |  |  |  |  | Total | $\begin{gathered} \text { FY2010 } \\ \text { 1Q } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Subtotal | 2nd half |  | Subtotal |  |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  |  |
| Domestic \& overseas ave. | 90,500 | 72,100 | 80,100 | 73,500 | 73,700 | 73,600 | 76,400 | 76.8 |

## Note:

Portions of this material referring to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.


[^0]:    * Includes effect from the average method and the lower-of-cost-or-market method.

