# Kobe Steel's Consolidated Financial Results Summary for <br> First Quarter Fiscal 2009 (April 1 - June 30, 2009) 

Company name:
Code number:
Stock exchanges where shares are listed:
Website:
President \& CEO:
Quarterly report to be issued:
Dividend payments begin:

Kobe Steel, Ltd.
5406
Tokyo, Osaka and Nagoya, Japan
www.kobelco.com
Hiroshi Sato
August 4, 2009
(Sums of less than 1 million yen have been omitted.)

1. First Quarter FY2009 Consolidated Financial Results (April 1 - June 30, 2009)
(1) Consolidated operating results

| (In millions of yen) | FY2009 1Q | \% change* | FY2008 1Q | \% change* |
| :--- | ---: | ---: | ---: | :---: |
| Net sales | 377,884 | $(30.4 \%)$ | 543,035 | --- |
| Operating income (loss) | $(13,549)$ | --- | 45,252 | --- |
| Ordinary income (loss) | $(22,932)$ | --- | 42,660 | --- |
| Net income (loss) | $(33,272)$ | --- | 25,292 | --- |
| Net income (loss) per share | $(11.08$ yen) |  | 8.42 yen |  |
| Diluted net income per share | --- | -- |  |  |
| * Indicates percentage of change from the corresponding period of the previous fiscal year. |  |  |  |  |

(2) Consolidated financial position

| (In millions of yen) | FY2009 1Q | FY2008 |
| :--- | ---: | ---: |
| Total assets | $2,280,543$ | $2,295,489$ |
| Net assets | 511,682 | 513,460 |
| Net worth ratio | $20.8 \%$ | $20.9 \%$ |
| Net assets per share | 158.12 yen | 159.58 yen |

Shareholders' equity at June 30, 2009: 474,780 million yen FY2008: 479,141 million yen

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | $1 Q$ | 2 Q | 3 Q | 4Q | Full year |
| FY2008 | --- | 3.50 | --- | 0.00 | 3.50 |
| FY2009 | --- |  |  |  |  |
| FY2009 forecast |  | 0.00 | --- | --- | --- |

Revision to dividend forecast in1Q: Yes
The dividend for the end of fiscal 2009 is undetermined.

## 3. Consolidated Forecast for Fiscal 2009 (April 1, 2009 - March 31, 2010)

| (In millions of yen) | FY2009 2nd half \% change* | FY2009 Full year \% change* |
| :---: | :---: | :---: |
| Net sales | 785,000 (34.1\%) | 1,640,000 (24.7\%) |
| Operating income (loss) | $(45,000)$ | 5,000 (95.7\%) |
| Ordinary income (loss) | $(65,000)$ | $(30,000)$ |
| Net income (loss) | $(65,000)$ | $(45,000)$ |
| Net income (loss) per share | 21.64 yen | 14.98 yen |

* Indicates percentage of change from the corresponding period of the previous fiscal year.

Revision to consolidated forecast in 1Q: Yes

## 4. Other

(1) Changes in number of material subsidiaries in fiscal year
(Changes in specified subsidiaries due to changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes:

No
(4) Number of issued shares

|  | FY 2009 1Q | FY2008 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,561,694$ | $112,599,413$ |
| Average number of shares in 1Q | $3,002,506,531$ | $3,002,562,779$ |

## For Reference:

Nonconsolidated forecast for fiscal 2009 (April 1, 2009 - March 31, 2010)

| (In millions of yen) | FY2009 2nd hal | change* | FY2009 Full year | \% change* |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 465,000 | (38.9\%) | 970,000 | (28.6\%) |
| Operating income (loss) | $(60,000)$ | --- | $(35,000)$ | --- |
| Ordinary income (loss) | $(65,000)$ | --- | $(50,000)$ | --- |
| Net income (loss) | $(55,000)$ | --- | $(40,000)$ | --- |
| Net income (loss) per share | (18.28 yen) |  | (13.30 yen) |  |

* Indicates percentage of change from the corresponding period of the previous fiscal year.

Revision to nonconsolidated forecast in 1Q: Yes

## Qualitative Information, Financial Statements and Other Items

## 1. Qualitative Information on Consolidated Financial Results

Japan's economy in the first quarter of fiscal 2009 continued to remain uncertain, despite production picking up owing to progress in inventory adjustments and other signs that the economic downturn was slowing. In overseas markets, although the Chinese economy appeared to have hit bottom, the worldwide economy continued to be sluggish, particularly in the United States and Europe.

In this economic environment, the Kobe Steel Group's Iron \& Steel segment and the Aluminum \& Copper segment were forced to operate at low levels from the fourth quarter of fiscal 2008 (January-March 2009) and in the first quarter of fiscal 2009. In comparison to the first quarter of fiscal 2008, which was supported by strong demand, sales volumes in all business segments decreased significantly in the first quarter of fiscal 2009. Consolidated net sales went down 165.1 billion yen to 377.8 billion yen, compared with the same period last year. Operating income fell 58.8 billion yen to an operating loss of 13.5 billion yen due largely to lower sales volume, despite greater efforts on reducing costs. Ordinary income went down 65.5 billion yen to an ordinary loss of 22.9 billion yen, compared with the same period last year. Net income fell 58.5 billion yen to net loss of 33.2 billion yen, compared with the same period last year.

## Results by Business Segment

## Iron \& Steel

Inventory adjustments of steel products continued in the automotive and other manufacturing industries, resulting in low demand for steel products since the fourth quarter of fiscal 2008. As a result, shipments of steel products in the first quarter of fiscal 2009 were similar to the fourth quarter of fiscal 2008, but fell considerably in comparison to the same period last year. Unit sales prices, which increased gradually from the first quarter of fiscal 2008, went down in the first quarter of fiscal 2009, affected by lower raw material prices. However, unit sales prices were still higher than in the same period in fiscal 2008.

Sales of steel castings and forgings remained strong and were similar to sales in the first quarter last year. However, demand for welding consumables and titanium products was sluggish, similar to the situation in the fourth quarter of fiscal 2008, resulting in lower first-quarter sales, compared with the first quarter of fiscal 2008.

As a result, segment sales went down $37.8 \%$ to 161.0 billion yen, compared with the same period last year. Despite reducing fixed costs and other efforts to improve profitability, operating income went down 55.9 billion yen to an operating loss of 27.2 billion yen.

## Wholesale Power Supply

Segment sales increased $16.4 \%$ to 19.7 billion yen, compared with the same period last year, as the higher cost of coal was passed on as higher electricity unit prices. Operating income increased 0.9 billion yen to 5.0 billion yen owing to lower depreciation costs.

## Aluminum \& Copper

The sales volume of aluminum can stock remained firm in the first quarter. However, in other fields, demand that had dropped off considerably in the fourth quarter of fiscal 2008 continued to be weak in the first quarter of fiscal 2009. Although demand from the automotive industry recovered owing to brisk sales of environment-friendly cars using aluminum for light-weighting, aluminum demand for LCD and semiconductor manufacturing equipment continued to be low. As a result, the sales volume of aluminum rolled products declined in comparison to the same period last year.

The sales volume of copper rolled products declined in comparison to the same period last year, although demand for copper sheet and strip for electronic materials, which dropped sharply in the fourth quarter of fiscal 2008, recovered owing to progress in inventory adjustments.

Sales of aluminum castings and forgings went down in comparison to the same period last year due to lower demand for LCD and semiconductor manufacturing equipment.

In addition to these conditions, sales prices went down due to lower ingot prices. As a result, segment sales in the first quarter decreased $49.4 \%$ to 57.6 billion yen, compared with the same period last year. Operating income went down 3.1 billion yen to an operating loss of 1.0 billion yen.

## Machinery

Due to sluggish capital investments in the automotive, oil refining and petrochemical industries, machinery orders for these sectors went down. In addition, some orders for LNG-related equipment and large compressors, in which demand had been strong, were delayed. Direct reduction plants, too, saw a decrease in new orders due to the downturn in the world economy.

Due to these conditions, domestic orders in the first quarter of fiscal 2009 fell $14.6 \%$ to 31.9 billion yen, compared with the same period last year. Overseas orders dropped $79.5 \%$ to 10.2 billion yen, compared with the same period last year. As a result, total orders decreased $51.8 \%$ to 42.2 billion yen, compared with the same period last year, and the backlog of orders was 298.4 billion yen.

Consolidated segment sales increased $24.2 \%$ to 71.8 billion yen, compared with the same period last year. Operating income went up 8.0 billion yen to 9.0 billion yen.

## Construction Machinery

The sales volume in China for hydraulic excavators increased over the same period last year. Although the number of machines sold began showing signs of slowing down at the end of fiscal 2008, from around the Lunar New Year in late January, sales volume recovered owing to strong demand from inland areas. However, Japan, the United States and Europe, which continued to be sluggish, saw lower unit sales. As a result, the first-quarter sales volume of excavators was less than the same period last year. The sales volume of cranes also decreased over the same period last year. The North American market, which used to be relatively strong, declined compared with the same period last year. In Japan and the Middle East, crane demand also went down compared with the same period last year.

As a result, segment sales decreased $32.5 \%$ to 59.3 billion yen, compared with the first quarter last year. Operating income went down 6.8 billion yen to an operating loss of 100 million yen

## Real Estate

Owing to the early sales of completed condominiums, segment sales increased $36.5 \%$ to 10.4 billion yen compared with the same period last year. Operating income went up 0.4 billion yen to 1.1 billion yen.

## Electronic Materials \& Other Businesses

The sales volume of target material for thin-film wiring in LCDs recovered in comparison to the fourth quarter of fiscal 2008, although it was lower than the first quarter last year. As a result, segment sales
decreased $34.7 \%$ to 8.7 billion yen, compared with the same period last year. Operating income declined 2.0 billion yen to an operating loss of 1.0 billion yen.

## 2. Qualitative Information on Consolidated Financial Position

Although cash and cash equivalents and investments in securities increased, accounts receivable and inventories decreased. As a result total assets at the end of the first quarter of fiscal 2009 decreased 14.9 billion yen to 2,280.5 billion yen, in comparison to the end of fiscal 2008, ended March 2009. With regard to net assets, net unrealized holding gains on securities increased, but a decrease in retained earnings led to a decrease in total net assets of 1.7 billion yen to 511.6 billion yen, in comparison to the end of fiscal 2008. As a result, the net worth ratio at the end of the first quarter of fiscal 2009 was $20.8 \%$, a decrease of $0.1 \%$ in comparison to the end of fiscal 2008.

In the first quarter of fiscal 2009, interest-bearing debt, which includes IPP project financing, increased 95.3 billion yen to $1,050.1$ billion yen, in comparison to the end of fiscal 2008.

## 3. Qualitative Information on Consolidated Forecast

In comparison to the previous forecast made on April 28, 2009, demand from the shipbuilding industry has begun showing signs of softening. However, demand for copper sheet and strip for electronic materials and hydraulic excavators in China is anticipated to be higher than expected. In addition, the possibility of recovering deferred tax assets is also under review. As a result, Kobe Steel has revised both its parent and consolidated earnings forecast for fiscal 2009.

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## 4. Summary of Quarterly Consolidated Financial Statements

(1) Summary of Quarterly Consolidated Balance Sheets
(In millions of yen)

| Assets | FY20009 1Q Ended Jun. 30, 2009 | FY2008 Ended Mar. 31, 2009 |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and cash equivalents | 220,733 | 188,322 |
| Notes and accounts receivable | 234,844 | 283,784 |
| Merchandise and finished goods | 150,651 | 161,998 |
| Work in progress | 169,290 | 163,150 |
| Raw materials and supplies | 118,128 | 137,195 |
| Other | 96,133 | 106,853 |
| Allowance for doubtful debts | (796) | (671) |
| Total current assets | 988,984 | 1,040,632 |
| Tangible fixed assets |  |  |
| Buildings and structures | 285,202 | 282,594 |
| Machinery and equipment | 418,639 | 421,853 |
| Land | 205,604 | 198,385 |
| Other | 73,208 | 67,704 |
| Total tangible fixed assets | 982,653 | 970,537 |
| Intangible fixed assets | 21,276 | 20,472 |
| Investments and other assets |  |  |
| Investments in securities | 192,220 | 165,858 |
| Other | 99,164 | 101,684 |
| Allowance for doubtful debts | $(3,756)$ | $(3,696)$ |
| Total investments and other assets | 287,628 | 263,846 |
| Total fixed assets, investments and other assets | 1,291,558 | 1,254,856 |
| Total assets | 2,280,543 | 2,295,489 |
| Current liabilities |  |  |
| Notes and accounts payable | 372,936 | 479,644 |
| Short-term borrowings | 157,567 | 157,249 |
| Commercial paper | 50,000 | 55,000 |
| Bonds due within one year | 59,376 | 49,958 |
| Income and enterprise taxes payable | 3,224 | 5,158 |
| Other reserves | 27,833 | 38,349 |
| Other | 179,793 | 189,274 |
| Total current liabilities | 850,732 | 974,634 |
| Long-term liabilities |  |  |
| Bonds and notes | 213,304 | 199,822 |
| Long-term borrowings | 569,412 | 491,557 |
| Employees' severance and retirement benefits | 39,879 | 38,144 |
| Other reserves | 4,098 | 4,201 |
| Other | 91,433 | 73,669 |
| Total long-term liabilities | 918,128 | 807,394 |
| Total liabilities | 1,768,860 | 1,782,028 |

## Net Assets

|  |  |  |
| :---: | :---: | :---: |
|  | FY2009 1Q <br> Ended Jun. 30, 2009 | $\begin{gathered} \text { FY2008 } \\ \text { Ended Mar. 31, } 2009 \\ \hline \end{gathered}$ |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,125 | 83,125 |
| Retained earnings | 219,194 | 252,504 |
| Treasury stock, at cost | $(51,384)$ | $(51,426)$ |
| Total stockholders' equity | 484,248 | 517,516 |
| Valuation and translation adjustments |  |  |
| Net unrealized holding gains on securities | 20,734 | 448 |
| Deferred gains on hedges | $(2,955)$ | $(6,266)$ |
| Land revaluation | $(4,811)$ | $(4,836)$ |
| Foreign currency translation adjustments | $(22,435)$ | $(27,719)$ |
| Total valuation and translation adjustments | $(9,467)$ | $(38,374)$ |
| Minority interests | 36,902 | 34,318 |
| Total net assets | 511,682 | 513,460 |
| Total liabilities and net assets | 2,280,543 | 2,295,489 |

## (2) Summary of Quarterly Consolidated Statements of Income

 (In millions of yen)|  | FY2009 Q1 <br> Ended Jun. 30, 2009 | $\begin{gathered} \text { FY2008 } \\ \text { Ended Mar. 31, } 2009 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Net sales | 377,884 | 543,035 |
| Cost of sales | 357,649 | 453,454 |
| Gross profit | 20,234 | 89,580 |
| Selling, general and administrative expenses | 33,784 | 44,328 |
| Operating income (loss) | $(13,549)$ | 45,252 |
| Non-operating income |  |  |
| Interest income | 369 | 469 |
| Dividend income | 1,460 | 1,980 |
| Reimbursement of seconded employees' salaries | 1,808 | 2,213 |
| Equity method investment gain | --- | 3,222 |
| Other | 2,374 | 6,821 |
| Total non-operating income | 6,013 | 14,706 |
| Non-operating expenses |  |  |
| Interest expense | 5,176 | 4,876 |
| Salaries for seconded employees | 4,394 | 5,785 |
| Investment loss from the equity method | 27 | --- |
| Other | 5,798 | 6,635 |
| Total non-operating expenses | 15,397 | 17,298 |
| Ordinary income (loss) | $(22,932)$ | 42,660 |
| Income (loss) before income taxes | $(22,932)$ | 42,660 |
| Income taxes |  |  |
| Current | 413 | 13,472 |
| Deferred | 9,551 | 1,689 |
| Total income taxes | 9,964 | 15,161 |
| Minority interests in income of subsidiaries | 375 | 2,206 |
| Net income (loss) | $(33,272)$ | 25,292 |

## (3) Notes on premise of a going concern:

None

## (4) Segment Information

Quarterly information by business segment
(In millions of yen)


## (5) Notes in the case of a significant change in shareholders' equity: <br> None

Consolidated First Quarter Results
(In billions of yen)

|  | FY2009 1Q | FY2008 1Q | \% change |
| :--- | ---: | ---: | :---: |
| Net Sales | 377.8 | 543.0 | $(30.4 \%)$ |
| Operating income (loss) | $(13.5)$ | 45.2 | --- |
| Ordinary income (loss) | $(22.9)$ | 42.6 | --- |
| Net income (loss) | $(33.2)$ | 25.2 | --- |

Forecast for Fiscal 2009 (ending March 2010)
(In billions of yen)

| Consolidated | FY2009 |  |  | forecast |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | Current forecast | Apr. 28 forecast |  |  |  |
|  | 1st half | Year | 1st half | Year |  |
| Net sales | 785.0 | $1,640.0$ | 800.0 | $1,670.0$ |  |
| Operating income (loss) | $(45.0)$ | 5.0 | $(50.0)$ | 5.0 |  |
| Ordinary income (loss) | $(65.0)$ | $(30.0)$ | $(65.0)$ | $(30.0)$ |  |
| Extraordinary gains (losses) | --- | --- | --- | --- |  |
| Net income (loss) | $(65.0)$ | $(45.0)$ | $(85.0)$ | $(55.0)$ |  |


| FY2008 |  |
| ---: | ---: |
|  |  |
| 1st half | Year |
| $1,191.7$ | $2,177.2$ |
| 106.4 | 116.9 |
| 85.5 | 60.8 |
| $(3.4)$ | $(33.0)$ |
| 46.2 | $(31.4)$ |


| Nonconsolidated | FY2009 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Forecast |  |  |  |
|  | Current forecast | Apr. 28 forecast |  |  |
|  | 1st half | Year | 1st half | Year |
| Net sales | 465.0 | 970.0 | 470.0 | 990.0 |
| Operating income (loss) | $(60.0)$ | $(35.0)$ | $(60.0)$ | $(35.0)$ |
| Ordinary income (loss) | $(65.0)$ | $(50.0)$ | $(65.0)$ | $(50.0)$ |
| Extraordinary gains (losses) | --- | --- | --- | --- |
| Net income (loss) | $(55.0)$ | $(40.0)$ | $(75.0)$ | $(55.0)$ |


| FY2008 |  |
| ---: | ---: |
|  |  |
| 1st half | Year |
| 761.0 | $1,359.3$ |
| 65.6 | 60.3 |
| 63.1 | 34.4 |
| $(3.7)$ | $(36.3)$ |
| 40.7 | $(29.3)$ |

(1) Current Forecast for FY2009 by Segment
(In billions of yen)

|  |  |  | FY2009 | Full year forecast |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 1st half forecast |  |
| Iron \& Steel | Sales <br> Operating Income (loss) | $\begin{array}{r} 161.0 \\ (27.2) \\ \hline \end{array}$ | $\begin{aligned} & \hline 330.0 \\ & (66.0) \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 710.0 \\ (42.0) \\ \hline \end{array}$ |
| Wholesale Power Supply | Sales <br> Operating Income | $\begin{array}{r} 19.7 \\ 5.0 \\ \hline \end{array}$ | $\begin{array}{r} 44.0 \\ 9.0 \\ \hline \end{array}$ | $\begin{aligned} & 86.0 \\ & 20.0 \\ & \hline \end{aligned}$ |
| Aluminum \& Copper | Sales <br> Operating Income (loss) | $\begin{aligned} & 57.6 \\ & (1.0) \\ & \hline \end{aligned}$ | $\begin{array}{r} 110.0 \\ (5.0) \\ \hline \end{array}$ | $\begin{array}{r} 230.0 \\ (7.0) \\ \hline \end{array}$ |
| Machinery | Sales <br> Operating Income | $\begin{array}{r} 71.8 \\ 9.0 \\ \hline \end{array}$ | $\begin{array}{r} 150.0 \\ 10.0 \\ \hline \end{array}$ | $\begin{array}{r} 310.0 \\ 20.0 \\ \hline \end{array}$ |
| Construction Machinery | Sales Operating Income (loss) | $\begin{array}{r} 59.3 \\ (0.1) \\ \hline \end{array}$ | $\begin{array}{r} 125.0 \\ 3.0 \\ \hline \end{array}$ | $\begin{array}{r} 260.0 \\ 9.0 \\ \hline \end{array}$ |
| Real Estate | Sales <br> Operating Income | $\begin{array}{r} 10.4 \\ 1.1 \\ \hline \end{array}$ | $\begin{array}{r} 26.0 \\ 2.0 \\ \hline \end{array}$ | $\begin{array}{r} 45.0 \\ 2.0 \\ \hline \end{array}$ |
| Electronic Materials \& Other Businesses | Sales <br> Operating Income (loss) | $\begin{array}{r} 8.7 \\ (1.0) \\ \hline \end{array}$ | $\begin{aligned} & 22.0 \\ & (1.0) \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 50.0 \\ 2.0 \\ \hline \end{array}$ |
| Eliminations | Sales <br> Operating Income | $\begin{array}{r} (11.0) \\ 0.7 \\ \hline \end{array}$ | $\begin{array}{r} (22.0) \\ 3.0 \\ \hline \end{array}$ | $\begin{array}{r} \hline(51.0) \\ 1.0 \\ \hline \end{array}$ |
| Total | Sales <br> Operating Income (loss) | $\begin{aligned} & 377.8 \\ & (13.5) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 785.0 \\ & (45.0) \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 1,640.0 \\ 5.0 \\ \hline \end{array}$ |

Previous Forecast (April 28, 2009) for FY2009 by Segment
(In billions of yen)

|  |  |  | FY2009 |  |
| :--- | :--- | ---: | ---: | :---: |
|  |  |  |  |  |
|  |  | 1st half <br> forecast | Full year <br> forecast |  |
| Iron \& Steel | Sales | 340.0 | 740.0 |  |
|  | Operating Income (loss) | $(62.0)$ | $(35.0)$ |  |
| Wholesale Power | Sales | 44.0 | 86.0 |  |
| Supply | Operating Income | 9.0 | 20.0 |  |
| Aluminum \& Copper | Sales | 105.0 | 220.0 |  |
|  | Operating Income (loss) | $(11.0)$ | $(15.0)$ |  |
| Machinery | Sales | 150.0 | 300.0 |  |
|  | Operating Income | 9.0 | 19.0 |  |
| Construction Machinery | Sales | 135.0 | 280.0 |  |
|  | Operating Income | 2.0 | 8.0 |  |
| Real Estate | Sales | 26.0 | 45.0 |  |
|  | Operating Income | 2.0 | 2.0 |  |
| Electronic Materials \& | Sales | 22.0 | 50.0 |  |
| Other Businesses | Operating Income | $(1.0)$ | 2.0 |  |
| Eliminations | Sales | $(22.0)$ | $(51.0)$ |  |
|  | Operating Income | 2.0 | 4.0 |  |
| Total | Sales | 800.0 | $1,670.0$ |  |
|  | Operating Income (loss) | $(50.0)$ | 5.0 |  |

(2) Production and Sales of Steel Products (Nonconsolidated)

Production and Sales Volume
(In millions of metric tons)

|  | FY2009 |  | FY2008 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | 1st half forecast | 1Q | 1st half | Full year |
| Crude steel production | 1.25 | 2.83 | 2.07 | 4.18 | 7.23 |
| Sales volume | 1.05 | 2.44 | 1.75 | 3.48 | 6.17 |
| Export ratio (value basis) | $19.9 \%$ | $21.7 \%$ | $21.0 \%$ | $21.7 \%$ | $21.4 \%$ |

## Average Steel Price

(In yen per metric ton)

|  | FY2009 |  | FY2008 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1 1, | 1st half forecast | 1Q | 1st half | Full year |
| Domestic \& export average | 90,500 | 79,000 | 86,500 | 96,400 | 99,500 |

(3) Analysis of Factors Affecting Ordinary Income: FY2009 1Q vs. FY2008 1Q
(Consolidated, in billions of yen)

|  | FY2009 1Q | FY2008 1Q | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income | $(22.9)$ | 42.6 | 65.5 |


| Factors Increasing Profits | Factors Decreasing Profits |  |  |
| :--- | ---: | :--- | ---: |
| Cost reductions | 10.0 | Production and shipments | $(15.0)$ |
|  |  | Raw material prices | $(7.0)$ |
|  |  | Effect of steel inventory valuation* | $(30.0)$ |
|  |  | Consolidated subsidiaries \& equity |  |
|  | valued affiliates | $(16.0)$ |  |
|  | Other | $(7.5)$ |  |
| Total | 10.0 | Total | $(75.5)$ |

* Includes effect from the lower-of-cost-or-market method.

Analysis of Factors Affecting Ordinary Income:
FY2009 Current Forecast vs. Previous Forecast
(Consolidated, in billions of yen)

|  | Current forecast | Previous forecast | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income | $(30.0)$ | $(30.0)$ | 0.0 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 17.0 | Production and shipments | $(15.0)$ |
| Cost reductions | 15.0 | Effect of steel inventory valuation* | $(7.0)$ |
|  |  | Consolidated subsidiaries \& equity <br>  <br>  <br>  <br>  <br> valued affiliates <br> Other | $(5.5)$ |
| Total | 32.0 | Total | $(4.5)$ |

* Includes effect from the lower-of-cost-or-market method.

Analysis of Factors Affecting Ordinary Income: FY2009 Forecast vs. FY2008
(Consolidated, in billions of yen)

|  | FY2009 forecast | FY2008 | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | $(30.0)$ | 60.8 | 90.8 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 73.0 | Production \& shipments | $(158.0)$ |
| Cost reductions | 39.5 | Effect of steel inventory valuation* | $(34.5)$ |
| Effect of aluminum \& copper |  | Consolidated subsidiaries \& equity |  |
| inventory valuation* | 14.0 | valued affiliates |  |
| Other | 2.2 |  | $(27.0)$ |
| Total | 128.7 | Total | $(219.5)$ |

* Includes effect from the lower-of-cost-or-market method.

Analysis of Factors Affecting Ordinary Income: FY2009 1st-half vs 2nd-half forecast (Consolidated, in billions of yen)

|  | FY2009 1st half | FY2009 2nd half | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | $(65.0)$ | 35.0 | 100.0 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 31.0 | Production \& shipments | $(3.0)$ |
| Cost reductions | 7.0 | Other | $(0.5)$ |
| Effect of steel inventory valuation* | 49.0 |  |  |
| Consolidated subsidiaries \& |  |  |  |
| equity valued affiliates | 16.5 |  | $(3.5)$ |
| Total | 103.5 | Total |  |

* Includes effect from the lower-of-cost-or-market method.
(4) Interest-bearing Debt

| (in billions of yen) | FY2008 | FY2009 <br> Forecast |
| :--- | :---: | :---: |
| Consolidated debt* | 855.9 | 990.0 |
| Consolidated D/E ratio** (times) | 1.7 | 2.1 |
| Non-consolidated debt | 727.4 | 840.0 |

* Debt excludes IPP project financing.
** Debt/equity ratio = Interest-bearing debt (excluding IPP project financing)/stockholders' equity

For Reference: FY2009 1Q vs FY2008 1Q by Segment
(In billions of yen)

|  |  | FY2009 1Q | FY2008 1Q |
| :--- | :--- | ---: | ---: |
| Iron \& Steel | 161.0 | 259.1 |  |
|  | Sales | $(27.2)$ | 28.6 |
| Wholesale Power | Operating Income (loss) | 19.7 | 16.9 |
| Supply | Sales | 5.0 | 4.0 |
| Aluminum \& Copper | Sperating Income | 57.6 | 113.8 |
|  | Operating Income (loss) | $(1.0)$ | 2.1 |
| Machinery | Sales | 71.8 | 57.8 |
|  | Operating Income | 9.0 | 1.0 |
| Construction Machinery | Sales | 59.3 | 87.9 |
|  | Operating Income | $(0.1)$ | 6.7 |
| Real Estate | Sales | 10.4 | 7.6 |
|  | Operating Income | 1.1 | 0.7 |
| Electronic Materials \& | Sales | 8.7 | 13.3 |
| Other Businesses | Operating Income (loss) | $1.0)$ | 1.0 |
| Eliminations | Sales | $(11.0)$ | $(13.7)$ |
|  | Operating Income | 0.7 | 0.9 |
| Total | Sales | 377.8 | 543.0 |
|  | Operating Income (loss) | $(13.5)$ | 45.2 |

## For Reference:

Historical Quarterly Production and Sales of Steel Products (Non-consolidated)
Production \& Sales Volume (ln millions of metric tons)

| FY2008 | 1st half |  |  | 2nd half |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | 2 Q | Subtotal | 3 Q | 4 Q | Subtotal | Total |
| Crude steel | 2.07 | 2.11 | 4.18 | 1.83 | 1.22 | 3.05 | 7.23 |
| Sales volume | 1.75 | 1.73 | 3.48 | 1.67 | 1.02 | 2.69 | 6.17 |
| Export ratio (value basis) | $21.0 \%$ | $22.3 \%$ | $21.7 \%$ | $21.6 \%$ | $20.1 \%$ | $21.0 \%$ | $21.4 \%$ |

Sales Prices (In yen per metric ton)

| FY2008 | 1st half |  |  | 2nd half |  |  | Subtotal |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | 2 Q | Subtotal |  |  |  |  |
|  |  | 3 Q | 4 Q |  |  |  |  |
| Domestic \& overseas ave. | 86,500 | 106,300 | 96,400 | 106,400 | 99,100 | 103,600 | 99,500 |

## Note:

Portions of this material referring to forecasts are based on currently available information as of today.
Actual business results may differ considerably due to various changeable conditions in the future.

