# Kobe Steel's Consolidated Financial Results Summary for Third Quarter Fiscal 2009 (April 1, 2009 - December 31, 2009) 

Company name:
Code number:
Stock exchanges where shares are listed:
Website:
President \& CEO:
Filing of quarterly report:
Start of dividend payments:
Media contact:

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February 9, 2010
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(Sums of less than 1 million yen have been omitted.)

## 1. Consolidated Financial Results for Nine Months Ended December 31, 2009

(1) Consolidated operating results

| (In millions of yen) | FY2009 9 months ended Dec. 31, 2009 | \% change* | FY2008 9 months ended Dec. 31, 2008 | \% change* |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,206,336 | (29.7\%) | 1,715,376 | --- |
| Operating income (loss) | 3,421 | (97.6\%) | 141,379 | --- |
| Ordinary income (loss) | $(23,967)$ | --- | 104,468 | --- |
| Net income (loss) | $(37,913)$ | --- | 42,037 | --- |
| Net Earnings (loss) per share | (12.62 yen) |  | 14.00 yen |  |
| Diluted net income (loss) per share | --- |  | --- |  |

(2) Consolidated financial position

| (In millions of yen) | FY2009 9 months <br> ended Dec. 31, 2009 |  | FY2008 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Ended Mar. 31, 2009 |  |  |  |
| Total assets | $2,200,605$ |  | $2,295,489$ |  |
| Net assets | 503,993 |  | 513,460 |  |
| Net worth ratio | $21.2 \%$ |  | $20.9 \%$ |  |
| Net assets per share |  | 155.32 yen |  | 159.58 yen |
| Shareholders' equity at December 31, 2009: | 466,344 million yen |  | FY2008: | 479,141 million yen |

## 2. Dividends

|  | Dividends per share in yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Period | 1 Q | 2 Q | 3 Q | 4 Q | Full year |
| FY2008 | --- | 3.50 | --- | 0.0 | 3.50 |
| FY2009 | --- | 0.00 | --- |  |  |
| FY2009 forecast |  |  |  | 1.50 | 1.50 |

Revision to dividend forecast in 3Q FY2009: Yes

## 3. Consolidated Forecast for Fiscal 2009 (April 1, 2009 - March 31, 2010)

| (In millions of yen) | FY2009 | \% change* |
| :--- | ---: | ---: |
| Net sales | $1,675,000$ | $(23.1 \%)$ |
| Operating income (loss) | 35,000 | $(70.1 \%)$ |
| Ordinary income (loss) | $(5,000)$ | --- |
| Net income (loss) | $(22,000)$ | --- |
| Net income (loss) per share | $(7.32$ yen) |  |

*Indicates percentage of change from the corresponding period of the previous fiscal year.
Revision to consolidated forecast in 3Q FY2009: Yes

## 4. Other

(1) Changes in number of material subsidiaries in fiscal year: (Changes in specified subsidiaries accompanying changes in scope of consolidation): No
(2) Adoption of simplified or specific accounting procedures for preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting principles, procedures, presentation, etc. on the preparation of quarterly consolidated financial statements

- Changes due to revised accounting standards: Yes
- Other changes: No
(4) Number of issued shares

|  | FY 2009 3Q | FY2008 |
| :--- | ---: | ---: |
| Common stock (number of issued shares) | $3,115,061,100$ | $3,115,061,100$ |
| Treasury stock (number of shares) | $112,640,756$ | $112,599,413$ |
| Average number of shares in 9-month period | $3,002,470,115$ | $3,002,488,298^{*}$ |

*In 3Q FY2008
Non-consolidated forecast for fiscal 2009 (April 1, 2008 - March 31, 2010)

| (In millions of yen) | FY2009 | $\%$ change* |
| :--- | ---: | :--- |
| Net sales | 995,000 | $(26.8 \%)$ |
| Operating income (loss) | $(8,000)$ | --- |
| Ordinary income (loss) | $(24,000)$ | --- |
| Net income (loss) | $(22,000)$ | --- |
| Net income (loss) per share | $(7.31$ yen) |  |
| *Indicates percentage of change from the corresponding period of the previous fiscal year. |  |  |
| Revision to non-consolidated forecast in 3Q FY2009: Yes |  |  |

## 1. Qualitative Information on Consolidated Operating Results

Japan's economy in the nine months ended December 2009 picked up on the back of stimulus measures implemented in Japan and overseas, as well as progress in inventory adjustments. Overseas markets also improved. China's economy has recovered, and the United States and Europe have picked up since summer.

However, the world economy as a whole remains weak in comparison to the same period last year and continues to be sluggish.

In this economic environment, the Kobe Steel Group's sales volume of steel products in the Iron \& Steel segment and sales volume in the Aluminum \& Copper segment were on a recovery trend from the second quarter of fiscal 2009 (July-September period). However, sales volume for the nine months ended December 2009 did not reach the level as the same period last year in which demand had been firm as a whole. As a result, consolidated net sales for the first nine months of fiscal 2009 went down 509.0 billion yen, compared with the same period last year, to $1,206.3$ billion yen. Despite overall cost reductions implemented by the Profit Improvement Committee, established at the end of 2008, operating income went down 137.9 billion yen, compared with the same period last year, to 3.4 billion yen. Ordinary income went down 128.4, compared with the same period last year, to ordinary loss of 23.9 billion yen. Net income fell 79.9 billion yen to net loss of 37.9 billion yen.

Conditions in each business segment are as follows:

## Iron \& Steel

Demand for steel products from domestic automakers and electrical machinery manufacturers began recovering in the second quarter of fiscal 2009, as well as demand overseas, mainly in China. However, overall demand in the first nine months of the year remained low in comparison to the firm level in the same period last year. As a result, shipments of steel products declined in comparison to the same period last year. Sales prices, led by lower raw material prices, also went down, compared with the same period last year.

Sales of steel castings and forgings decreased in the third quarter (October to December period), compared with the same period last year, due to weak demand from the shipbuilding industry. Demand for welding consumables and titanium mill products also slumped.

As a result, segment sales decreased $36.9 \%$, in comparison to the same period last year, to 521.3 billion yen. Although Kobe Steel worked to improve its profits by reducing fixed costs, operating income went down 141.7 billion yen to operating loss of 45.3 billion yen.

## Wholesale Power Supply

Segment sales went up 12.4\%, compared with the same period last year, to 61.5 billion yen as the higher cost of coal was passed on to higher unit electricity prices. Operating income increased 2.2 billion yen, compared with the same period last year, to 14.8 billion yen due to lower depreciation costs.

## Aluminum \& Copper

The sales volume of aluminum can stock declined in the third quarter due to the cold summer. However, sales were firm for environment friendly cars with their need for lightweight material, leading to a recovery in sales volume for this market since the second quarter. In addition, signs of recovery in demand for LCD and semiconductor fabrication equipment were seen, led by inventory adjustments. However, the overall sales volume of aluminum rolled products went down compared with the same period last year.

The sales volume of copper rolled products picked up after the second quarter due to progress in inventory adjustments. However, in the first nine months of the fiscal year, sales volume went down in comparison to the same period last year.

Aluminum castings and forgings - mainly for automobiles and LCD and semiconductor fabrication equipment - showed signs of recovery, but sales were lower than the same period last year.

In addition to these conditions, due to lower ingot prices, which led to lower product sales prices, segment sales in the first nine months decreased $39.8 \%$, compared with the same period last year, to 188.1 billion yen. Operating income increased 12.0 billion yen, in comparison to the same period last year, to 3.8 billion yen owing to cost reductions and lower depreciation cost.

## Machinery

Due to sluggish capital investments in the automotive, oil refining and petrochemical fields, orders for products related to these fields went down. On the other hand, such areas as metalworking machinery and direct reduction plants began showing signs of recovery.

However, looking at the first nine months, domestic orders decreased $5.8 \%$, compared with the same period last year, to 90.6 billion yen. Overseas orders declined 59.2\%, compared with the same period last year, to 37.1 billion yen. As a result, overall orders decreased $31.8 \%$, compared with the same period last year, to 127.7 billion yen, and the backlog of orders at the end of December 2009 was 265.0 billion yen.

Segment sales for the first nine months decreased $10.4 \%$ to 208.8 billion yen, in comparison to the same period last year, which saw revenue boosted from a pellet plant order. Operating income increased 2.0 billion yen, compared with the same period last year, to 21.8 billion yen owing to cost reductions.

## Construction Machinery

Unit sales of hydraulic excavators in China increased considerably, especially in the inland area, after the Lunar New Year in January 2009 compared with the same period last year. However, unit sales in the sluggish Japanese, U.S. and European markets went down further in comparison to the same period last year.

Unit sales of cranes in North America decreased in comparison to the same period last year due to inventory adjustments by customers. Japan and the Middle East also saw considerably lower unit sales in comparison to the same period last year.

As a result, segment sales decreased $28.6 \%$, compared with the same period last year, to 191.8 billion yen. Operating income decreased 9.3 billion yen, compared with the same period last year, to 4.6 billion yen.

## Real Estate

Segment sales increased 53.8\%, in comparison to the same period last year, to 37.0 billion yen owing to the steady handing over of large properties. Operating income increased 1.2 billion yen, in comparison to the previous year, to 3.0 billion yen.

## Electronic Materials \& Other Businesses

Demand for the testing and analysis business continued to be sluggish mainly in the transport aircraft and electronic industries. As a result, segment sales decreased $29.1 \%$, compared with the same period last year, to 29.4 billion yen. Operating income went down 4.3 billion yen, in comparison to the same period last year, to operating loss of 1.4 billion yen.

## 2. Qualitative Information on Consolidated Financial Position

While investment in securities increased, accounts receivable and inventories went down. As a result, total assets at the end of the third quarter of fiscal 2009 decreased 94.8 billion yen, in comparison to the end of fiscal 2008, to $2,200.6$ billion yen. Net assets decreased 9.4 billion yen, compared with the end of fiscal 2008, to 503.9 billion yen, as net unrealized holding gains on securities increased, while retained earnings decreased. As a result, the net worth ratio at the end of the third quarter of fiscal 2009 was $21.2 \%$, an increase of 0.3 points from the end of fiscal 2008, ended March 2009.

At the end of the third quarter of fiscal 2009, outside debt, which includes IPP project financing, increased 1.1 billion yen, compared with the end of fiscal 2008, to 955.9 billion yen.

## 3. Qualitative Information on Consolidated Forecast

Looking at the environment surrounding the Kobe Steel Group, in comparison to the previous forecast made on October 29, 2009, recovery of demand for products and services is anticipated to continue being supported by economic stimulus measures in Japan and overseas. The sales volumes of steel products for the automotive and electrical machinery industries; aluminum sheet and plate; and copper rolled products are forecast to increase. Under these circumstances, Kobe Steel has revised both its consolidated and non-consolidated earnings forecast from the previous forecast.

## CONSOLIDATED FINANCIAL STATEMENTS

(1) Quarterly Consolidated Balance Sheets (In millions of yen)

| ASSETS | FY2009 <br> 9 months ended Dec. 31, 2009 | FY2008 Year ended Mar. 31, 2009 |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and cash equivalents | 158,707 | 188,322 |
| Notes and accounts receivable | 248,103 | 283,784 |
| Merchandise and finished goods | 133,537 | 161,998 |
| Work in progress | 154,921 | 163,150 |
| Raw materials and supplies | 104,870 | 137,195 |
| Other | 137,571 | 106,853 |
| Allowance for doubtful accounts | (560) | (671) |
| Total current assets | 937,149 | 1,040,632 |
| Tangible fixed assets |  |  |
| Buildings and structures | 285,759 | 282,594 |
| Machinery and equipment | 402,467 | 421,853 |
| Land | 206,365 | 198,385 |
| Other | 71,021 | 67,704 |
| Total tangible fixed assets | 965,613 | 970,537 |
| Intangible fixed assets | 20,366 | 20,472 |
| Investments and other assets |  |  |
| Investments in securities | 186,247 | 165,858 |
| Other | 95,348 | 101,684 |
| Allowance for doubtful accounts | $(4,119)$ | $(3,696)$ |
| Total investments and other assets | 277,475 | 263,846 |
| Total fixed assets, investments and other assets | 1,263,455 | 1,254,856 |
| Total assets | 2,200,605 | 2,295,489 |
| LIABILITIES AND NET ASSETS |  |  |
| Current liabilities |  |  |
| Notes and accounts payable | 385,985 | 479,644 |
| Short-term borrowings | 162,099 | 157,249 |
| Commercial paper | --- | 55,000 |
| Bonds due within one year | 19,693 | 49,958 |
| Income and enterprise taxes payable | 3,790 | 5,158 |
| Other reserves | 23,430 | 38,349 |
| Other | 178,612 | 189,274 |
| Total current liabilities | 773,611 | 974,634 |
| Long-term liabilities |  |  |
| Bonds and notes | 213,186 | 199,822 |
| Long-term borrowings | 560,077 | 491,557 |
| Employees' severance and retirement benefits | 37,294 | 38,144 |
| Other reserves | 3,662 | 4,201 |
| Other | 108,780 | 73,669 |
| Total long-term liabilities | 923,000 | 807,394 |
| Total liabilities | 1,696,611 | 1,782,028 |


| Net assets | FY2009 9 months ended Dec. 31, 2009 | FY2008 Year ended Mar. 31, 2009 |
| :---: | :---: | :---: |
| Stockholders' equity |  |  |
| Common stock | 233,313 | 233,313 |
| Capital surplus | 83,125 | 83,125 |
| Retained earnings | 214,592 | 252,504 |
| Treasury stock, at cost | $(51,376)$ | $(51,426)$ |
| Total stockholders' equity | 479,654 | 517,516 |
| Valuation and translation adjustments |  |  |
| Unrealized gains on securities, net of taxes | 18,201 | 448 |
| Unrealized gains on hedging derivatives, net of taxes | 781 | $(6,266)$ |
| Land revaluation differences, net of taxes | $(4,866)$ | $(4,836)$ |
| Foreign currency translation adjustments | $(27,426)$ | $(27,719)$ |
| Total valuation and translation adjustments | $(13,310)$ | $(38,374)$ |
| Minority interests | 37,649 | 34,318 |
| Total net assets | 503,993 | 513,460 |
| Total liabilities and net assets | 2,200,605 | 2,295,489 |


| (2) Consolidated Statements of Income for (In millions of yen) |  |  |
| :---: | :---: | :---: |
|  | FY2009 9 months ended Dec. 31, 2009 | FY2008 9 months ended Dec. 31, 2008 |
| Net sales | 1,206,336 | 1,715,376 |
| Cost of sales | 1,093,003 | 1,441,698 |
| Gross profit | 113,333 | 273,678 |
| Selling, general and administrative expenses | 109,912 | 132,299 |
| Operating income | 3,421 | 141,379 |
| Non-operating income |  |  |
| Interest income | 1,771 | 1,747 |
| Dividend income | 2,169 | 3,528 |
| Seconded employees' salaries net of reimbursement | 5,300 | 6,465 |
| Equity method investment gain | 218 | 8,845 |
| Other | 11,557 | 10,824 |
| Total non-operating income | 21,016 | 31,411 |
| Non-operating expenses |  |  |
| Interest expense | 16,291 | 14,667 |
| Salaries of seconded employees | 13,918 | 17,534 |
| Other | 18,195 | 36,120 |
| Total non-operating expenses | 48,405 | 68,322 |
| Ordinary income (loss) | $(23,967)$ | 104,468 |
| Extraordinary loss |  |  |
| Impairment loss | 2,796 | --- |
| Loss from write-down of investments in securities | --- | 15,795 |
| Total extraordinary loss | 2,796 | 15,795 |
| Income (loss) before income taxes | $(26,764)$ | 88,672 |
| Income taxes |  |  |
| Current | 5,238 | 42,000 |
| Deferred | 4,327 | 2,617 |
| Total income taxes | 9,565 | 44,617 |
| Minority interests in income of subsidiaries | 1,583 | 2,017 |
| Net income (loss) | $(37,913)$ | 42,037 |

(4) Segment Information: April 1 - December 31, 2009
(In millions of yen)

1. By industry segment (In millions of yen)

| FY2009 9 months ended Dec. 31, 2009 | FY2008 9 months ended Dec. 31, 2008 |
| :---: | :---: |

Sales to outside customers:

| Iron \& Steel | 509,841 | 806,195 |
| :--- | ---: | ---: |
| Wholesale Power Supply | 61,558 | 54,786 |
| Aluminum \& Copper | 187,402 | 311,851 |
| Machinery | 206,220 | 229,093 |
| Construction Machinery | 191,790 | 268,421 |
| Real Estate | 31,545 | 18,295 |
| Electronic Materials \& Other Businesses | 17,978 | 26,732 |
| Consolidated net sales | $1,206,336$ | $1,715,376$ |

Intersegment sales:

| Iron \& Steel | 11,556 | 20,452 |
| :--- | ---: | ---: |
| Wholesale Power Supply | --- | -- |
| Aluminum \& Copper | 794 | 1,007 |
| Machinery | 2,627 | 4,073 |
| Construction Machinery | 56 | 188 |
| Real Estate | 5,481 | 5,781 |
| Electronic Materials \& Other Businesses | 11,441 | 14,769 |
|  | 31,958 | 46,271 |

Total sales:
Wholesale Power Supply

| 521,398 | 826,648 |
| ---: | ---: |
| 61,558 | 54,786 |
| 188,196 | 312,858 |
| 208,847 | 233,167 |
| 191,847 | 268,609 |
| 37,026 | 24,76 |
| 29,420 | 41,501 |
| $(31,958)$ | $(46,271)$ |
|  | $1,206,336$ |
|  |  |

Operating income:
Iron \& Steel

| Wholesale Power Supply | 14,841 | 12,618 |
| :--- | ---: | ---: |
| Aluminum \& Copper | 3,870 | $(8,219)$ |
| Machinery | 21,824 | 19,747 |
| Construction Machinery | 4,663 | 13,998 |
| Real Estate | 3,073 | 1,821 |
| Electronic Materials \& Other Businesses | $(1,488)$ | 2,823 |
| Eliminations | 2,028 | 2,198 |
| Consolidated operating income (loss) | 3,421 | 141,379 |
|  |  |  |

(5) Notes in the case of a significant change in shareholders' equity: None

## SUPPLEMENTAL INFORMATION

1. Consolidated Operating Results for 9-month period (In billions of yen)

|  | FY2009 <br> 9 months ended <br> Dec. 31, 2009 | FY2008 <br> 9 months ended <br> Dec. 31, 2008 | \% change |
| :--- | ---: | ---: | :---: |
| Net sales | $1,206.3$ | $1,715.3$ | $(29.7 \%)$ |
| Operating income (loss) | 3.4 | 141.3 | $(97.6 \%)$ |
| Ordinary income (loss) | $(23.9)$ | 104.4 | --- |
| Extraordinary income (loss) | $(2.7)^{*}$ | $(15.7)$ | --- |
| Net income (loss) | $(37.9)$ | 42.0 | --- |

* Impairment loss

Quarterly Consolidated Operating Results (In billions of yen)

|  | FY2009 |  |  |
| :--- | ---: | ---: | ---: |
|  | First Quarter | Second Quarter | Third Quarter |
| Net sales | 377.8 | 410.2 | 418.1 |
| Operating income (loss) | $(13.5)$ | $(11.0)$ | 28.0 |
| Ordinary income (loss) | $(22.9)$ | $(21.3)$ | 20.2 |
| Extraordinary income (loss) | --- | -- | $(2.7)^{\star}$ |
| Net income (loss) | $(33.2)$ | $(12.0)$ | 7.4 |

* Impairment loss


## 2. Fiscal 2009 Forecast (year ending March 2010)

Consolidated forecast (In billions of yen)

|  | FY2009 forecast |  | FY2008 results |
| :--- | ---: | ---: | ---: |
|  | Previous forecast <br> (Oct. 29, 2009) | Current forecast |  |
| Net sales | $1,635.0$ | $1,675.0$ | $2,177.2$ |
| Operating income (loss) | 20.0 | 35.0 | 116.9 |
| Ordinary income (loss) | $(20.0)$ | $(5.0)$ | 60.8 |
| Extraordinary income (loss) | --- | $4.0^{*}$ | $(33.0)$ |
| Net income (loss) | $(35.0)$ | $(22.0)$ | $(31.4)$ |

* Compensation for transfer (7 billion yen) and impairment loss (3 billion yen)

Non-consolidated forecast (In billions of yen)

|  | FY2009 forecast |  | FY2008 results |
| :--- | ---: | ---: | ---: |
|  | Previous forecast <br> (Oct. 29, 2009) | Current forecast |  |
| Net sales | 965.0 | 995.0 | $1,359.3$ |
| Operating income (loss) | $(20.0)$ | $(8.0)$ | 60.3 |
| Ordinary income (loss) | $(40.0)$ | $(24.0)$ | 34.4 |
| Extraordinary income (loss) | --- | $(3.0)^{*}$ | $(36.3)$ |
| Net income (loss) | $(35.0)$ | $(22.0)$ | $(29.3)$ |

[^0]3. FY2009 Forecast by Segment (Consolidated, in billions of yen)

|  |  | FY2009 |  |  | FY2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous <br> FY2009 <br> forecast | FY2009 9-month results | Current FY2009 forecast | 9-month results | FY2008 results |
| Iron \& Steel | Sales Operating income (loss) | $\begin{aligned} & \hline 710.0 \\ & (37.0) \end{aligned}$ | $\begin{aligned} & 521.3 \\ & (45.3) \end{aligned}$ | $\begin{aligned} & 720.0 \\ & (30.0) \end{aligned}$ | $\begin{array}{r} 826.6 \\ 96.3 \end{array}$ | 1,022.4 $77.7$ |
| Wholesale Power Supply | Sales Operating income | $\begin{aligned} & 82.0 \\ & 20.0 \end{aligned}$ | $\begin{aligned} & 61.5 \\ & 14.8 \end{aligned}$ | $\begin{aligned} & \hline 82.0 \\ & 20.0 \end{aligned}$ | $\begin{aligned} & 54.7 \\ & 12.6 \end{aligned}$ | $\begin{aligned} & 80.7 \\ & 17.2 \end{aligned}$ |
| Aluminum \& Copper | Sales Operating income (loss) | $\begin{array}{r} 250.0 \\ (1.0) \end{array}$ | $\begin{array}{r} 188.1 \\ 3.8 \end{array}$ | $\begin{array}{r} 260.0 \\ 4.0 \end{array}$ | $\begin{array}{r} 312.8 \\ (8.2) \end{array}$ | $\begin{aligned} & 379.3 \\ & (26.8) \end{aligned}$ |
| Machinery | Sales Operating income | $\begin{array}{r} 305.0 \\ 25.0 \end{array}$ | $\begin{array}{r} 208.8 \\ 21.8 \end{array}$ | $\begin{array}{r} 310.0 \\ 26.0 \end{array}$ | $\begin{array}{r} 233.1 \\ 19.7 \end{array}$ | $\begin{array}{r} 331.0 \\ 29.5 \end{array}$ |
| Construction Machinery | Sale Operating income | $\begin{array}{r} 245.0 \\ 8.0 \end{array}$ | $\begin{array}{r} 191.8 \\ 4.6 \end{array}$ | $\begin{array}{r} 260.0 \\ 9.0 \end{array}$ | $\begin{array}{r} 268.6 \\ 13.9 \end{array}$ | $\begin{array}{r} 333.0 \\ 11.2 \end{array}$ |
| Real Estate | Sales Operating income | $\begin{array}{r} 47.0 \\ 2.0 \end{array}$ | $\begin{array}{r} 37.0 \\ 3.0 \end{array}$ | $\begin{array}{r} 47.0 \\ 2.0 \end{array}$ | $\begin{array}{r} 24.0 \\ 1.8 \end{array}$ | $\begin{array}{r} 37.1 \\ 1.8 \end{array}$ |
| Electronic <br>  <br> Other Businesses | Sales Operating income (loss) | $\begin{array}{r} 46.0 \\ 2.0 \end{array}$ | $\begin{aligned} & 29.4 \\ & (1.4) \end{aligned}$ | $\begin{array}{r} 44.0 \\ 0.0 \end{array}$ | $\begin{array}{r} 41.5 \\ 2.8 \end{array}$ | $\begin{array}{r} 55.1 \\ 3.1 \end{array}$ |
| Eliminations | Sales Operating income | $\begin{array}{r} \hline(50.0) \\ 1.0 \end{array}$ | $\begin{array}{r} \hline(31.9) \\ 2.0 \end{array}$ | $\begin{array}{r} (48.0) \\ 4.0 \end{array}$ | $\begin{array}{r} \hline(46.2) \\ 2.1 \end{array}$ | $\begin{array}{r} \hline(61.4) \\ 2.9 \end{array}$ |
| Total | Sales Operating income | $\begin{array}{r} 1,635.0 \\ 20.0 \end{array}$ | $\begin{array}{r} 1,206.3 \\ 3.4 \end{array}$ | $\begin{array}{r} 1,675.0 \\ 35.0 \end{array}$ | $\begin{array}{r} 1,715.3 \\ 141.3 \end{array}$ | $\begin{array}{r} \hline 2,177.2 \\ 116.9 \end{array}$ |

4. Kobe Steel's Production of Crude Steel and Sales Volume (Non-consolidated)
(In millions of metric tons unless otherwise indicated)

|  | FY2009 |  | FY2008 results |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 9 months | Full-year forecast | 9 months | Full-year results |
| Crude steel | 4.69 | About 6.60 | 6.01 | 7.23 |
| Sales volume | 3.98 | About 5.65 | 5.15 | 6.17 |
| Export ratio (value basis) | $23.2 \%$ | $24.1 \%$ | $21.7 \%$ | $21.4 \%$ |

5. Sales Prices of Steel Products (In yen per metric ton)

|  | FY2009 |  | FY2008 results |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 9 months | Full-year forecast | 9 months | Full-year results |
| Domestic \& overseas average | 77,500 | 76,100 | 99,600 | 99,500 |

## 6. Factors Affecting Ordinary Income (Consolidated, in billions of yen)

Comparison of FY2009 9 months and FY2008 9 months

|  | FY2009 9 months | FY2008 9 months | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | $(23.9)$ | 104.4 | $(128.4)$ |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 40.5 | Production \& shipments | $(131.5)$ |
| Overall cost reduction | 34.0 | Steel inventory valuation* | $(63.5)$ |
| Aluminum \& copper inventory valuation* | 8.5 | Consolidated subsidiaries \& affiliates | $(30.3)$ |
| Other | 13.9 |  |  |
| Total | 96.9 | Total | $(225.3)$ |

* Effect of inventory valuation includes effect from the average method and effect from the lower-of-cost-or-market method.


## Comparison of Previous Forecast and Current Forecast for FY2009

|  | Current forecast | Previous forecast | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | $(5.0)$ | $(20.0)$ | 15.0 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | :--- |
| Production \& shipments | 8.0 | Steel inventory valuation* | $(2.0)$ |
| Overall cost reduction | 1.5 |  |  |
| Aluminum \& copper inventory valuation* | 1.5 |  |  |
| Consolidated subsidiaries \& affiliates | 4.0 |  | $(2.0)$ |
| Other | 2.0 |  |  |
| Total | 17.0 | Total |  |

* Effect of inventory valuation includes effect from the average method and effect from the lower-of-cost-or-market method.

Comparison of FY2009 forecast and FY2008 results

|  | FY2009 forecast | FY2008 results | Amount of decrease |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | $(5.0)$ | 60.8 | $(65.8)$ |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Raw material prices | 72.0 | Production \& shipments | $(145.5)$ |
| Overall cost reduction | 48.5 | Steel inventory valuation* | $(43.0)$ |
| Aluminum \& copper inventory valuation* | 17.0 | Consolidated subsidiaries \& affiliates | $(19.0)$ |
| Other | 4.2 |  |  |
| Total | 141.7 | Total | $(207.5)$ |

* Effect of inventory valuation includes effect from the average method and effect from the lower-of-cost-or-market method.


## Debt \& D/E ratio

(In billions of yen, unless otherwise indicated)

|  | FY2009 forecast | FY2008 |
| :--- | :---: | :---: |
| Consolidated debt * | About 830.0 | 855.9 |
| D/E ratio (times) ** | 1.7 | 1.7 |
| Non-consolidated debt | 720.0 | 727.4 |

* Excludes debt from IPP project financing.
** D/E ratio: Debt (excluding IPP project financing)/stockholders' equity


## (For Reference)

FY2009 Quarterly Forecast by Segment (Consolidated, in billions of yen)

|  |  | FY2009 |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st half |  | Total | 2nd half |  | Total |  |
|  |  | 1Q | 2Q |  | 3Q | 4Q |  |  |
| Iron \& Steel | Sales Operating income (loss) | $\begin{aligned} & 161.0 \\ & (27.2) \end{aligned}$ | $\begin{aligned} & 172.7 \\ & (26.9) \end{aligned}$ | $\begin{aligned} & 333.8 \\ & (54.2) \end{aligned}$ | $\begin{array}{r} 187.5 \\ 8.8 \end{array}$ | $\begin{array}{r} 198.7 \\ 15.4 \end{array}$ | $\begin{array}{r} 386.2 \\ 24.2 \end{array}$ | $\begin{aligned} & 720.0 \\ & (30.0) \end{aligned}$ |
| Wholesale Power Supply | Sales Operating income | $\begin{array}{r} 19.7 \\ 5.0 \end{array}$ | $\begin{array}{r} 23.7 \\ 4.9 \end{array}$ | $\begin{array}{r} 43.4 \\ 9.9 \end{array}$ | $\begin{array}{r} 18.0 \\ 4.8 \end{array}$ | $\begin{array}{r} 20.6 \\ 5.3 \end{array}$ | $\begin{aligned} & 38.6 \\ & 10.1 \end{aligned}$ | $\begin{aligned} & 82.0 \\ & 20.0 \end{aligned}$ |
| Aluminum \& Copper | Sales Operating income (loss) | $\begin{aligned} & 57.6 \\ & (1.0) \end{aligned}$ | $\begin{array}{r} 63.3 \\ 1.3 \end{array}$ | $\begin{array}{r} 120.9 \\ 0.2 \end{array}$ | $\begin{array}{r} 67.2 \\ 3.5 \end{array}$ | $\begin{array}{r} 71.9 \\ 0.3 \end{array}$ | $\begin{array}{r} 139.1 \\ 3.8 \end{array}$ | $\begin{array}{r} 260.0 \\ 4.0 \end{array}$ |
| Machinery | Sales Operating income | $\begin{array}{r} 71.8 \\ 9.0 \end{array}$ | $\begin{array}{r} 65.2 \\ 4.8 \end{array}$ | $\begin{array}{r} 137.1 \\ 13.9 \end{array}$ | $\begin{array}{r} 71.6 \\ 7.8 \end{array}$ | $\begin{array}{r} 101.3 \\ 4.3 \end{array}$ | $\begin{array}{r} 172.9 \\ 12.1 \end{array}$ | $\begin{array}{r} 310.0 \\ 26.0 \end{array}$ |
| Construction Machinery | Sales Operating income (loss) | $\begin{aligned} & \hline 59.3 \\ & (0.1) \end{aligned}$ | $\begin{array}{r} 68.9 \\ 2.3 \end{array}$ | $\begin{array}{r} 128.3 \\ 2.1 \end{array}$ | $\begin{array}{r} 63.5 \\ 2.5 \end{array}$ | $\begin{array}{r} 68.2 \\ 4.4 \end{array}$ | $\begin{array}{r} 131.7 \\ 6.9 \end{array}$ | $\begin{array}{r} 260.0 \\ 9.0 \end{array}$ |
| Real Estate | Sales Operating income (loss) | $\begin{array}{r} 10.4 \\ 1.1 \end{array}$ | $\begin{array}{r} 16.5 \\ 1.6 \end{array}$ | $\begin{array}{r} 27.0 \\ 2.8 \end{array}$ | $\begin{array}{r} 10.0 \\ 0.2 \end{array}$ | $\begin{aligned} & 10.0 \\ & (1.0) \end{aligned}$ | $\begin{aligned} & 20.0 \\ & (0.8) \end{aligned}$ | $\begin{array}{r} 47.0 \\ 2.0 \end{array}$ |
| Electronic Materials \& Other Businesses | Sales Operating income (loss) | $\begin{array}{r} 8.7 \\ (1.0) \end{array}$ | $\begin{aligned} & 10.4 \\ & (0.0) \end{aligned}$ | $\begin{aligned} & \hline 19.1 \\ & (1.1) \end{aligned}$ | $\begin{aligned} & 10.2 \\ & (0.3) \end{aligned}$ | 14.7 1.4 | $\begin{array}{r} 24.9 \\ 1.1 \end{array}$ | 44.0 0.0 |
| Eliminations | Sales <br> Operating income | $\begin{array}{r} (11.0) \\ 0.7 \end{array}$ | $\begin{array}{r} \hline(10.7) \\ 0.7 \end{array}$ | $\begin{array}{r} \hline(21.7) \\ 1.4 \end{array}$ | $\begin{array}{r} \hline(10.2) \\ 0.5 \end{array}$ | $\begin{array}{r} \hline(16.1) \\ 2.1 \end{array}$ | $\begin{array}{r} \hline(26.3) \\ 2.6 \end{array}$ | $\begin{array}{r} (48.0) \\ 4.0 \end{array}$ |
| Total | Sales Operating income (loss) | $\begin{aligned} & \hline 377.8 \\ & (13.5) \end{aligned}$ | $\begin{aligned} & \hline 410.2 \\ & (11.0) \end{aligned}$ | $\begin{aligned} & \hline 788.1 \\ & (24.6) \end{aligned}$ | $\begin{array}{r} 418.1 \\ 28.0 \end{array}$ | $\begin{array}{r} 468.8 \\ 31.6 \end{array}$ | $\begin{array}{r} 886.9 \\ 59.6 \end{array}$ | $\begin{array}{r} 1,675.0 \\ 35.0 \end{array}$ |


| Ordinary income (loss) | $(22.9)$ | $(21.3)$ | $(44.2)$ | 20.2 | 19.0 | 39.2 | $(5.0)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net income (loss) | $(33.2)$ | $(12.0)$ | $(45.3)$ | 7.4 | 15.9 | 23.3 | $(22.0)$ |

Note: Fiscal 2009 fourth-quarter, second-half, and full-year figures are forecasts.
Comparison of 1st Half results and 2nd Half Forecast for FY2009

|  | 2nd Half forecast | 1st Half results | Amount of increase |
| :--- | :---: | :---: | :---: |
| Ordinary income (loss) | 39.2 | $(44.2)$ | 83.4 |


| Factors Increasing Profits |  | Factors Decreasing Profits |  |
| :--- | ---: | :--- | ---: |
| Production \& shipments | 3.0 | Other | $(4.1)$ |
| Raw material prices | 30.0 |  |  |
| Steel inventory valuation* | 43.0 |  |  |
| Consolidated subsidiaries \& affiliates | 11.5 |  | $(4.1)$ |
| Total | 87.5 | Total |  |

[^1] method.

Quarterly Steel Production and Sales Volume (Nonconsolidated)

FY2009 Steel Production and Sales Volume (In millions of metric tons unless otherwise indicated)

|  | FY2009 |  |  |  |  |  | $\begin{gathered} \text { FY2009 } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  |
| Crude steel | 1.25 | 1.63 | 2.88 | 1.81 | 1.90 | 3.70 | 6.60 |
| Sales volume | 1.05 | 1.38 | 2.43 | 1.55 | 1.65 | 3.20 | 5.65 |
| Export ratio (value basis) | 19.9\% | 24.3\% | 22.2\% | 25.1\% | 26.3\% | 25.7\% | 24.1\% |

Note: Fiscal 2009 fourth-quarter, second-half, and full-year figures are forecasts.

FY2008 Steel Production and Sales Volume (In millions of metric tons unless otherwise indicated)

|  | FY2008 |  |  |  |  |  | $\begin{gathered} \text { FY2008 } \\ \text { Total } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |
|  | 1Q | 2Q |  | 3Q | 4Q |  |  |
| Crude steel | 2.07 | 2.11 | 4.18 | 1.83 | 1.22 | 3.05 | 7.23 |
| Sales volume | 1.75 | 1.73 | 3.48 | 1.67 | 1.02 | 2.69 | 6.17 |
| Export ratio (value basis) | 21.0\% | 22.3\% | 21.7\% | 21.6\% | 20.1\% | 21.0\% | 21.4\% |

FY2009 Sales Prices of Steel Products (in yen per metric ton)

|  | FY2009 |  |  |  |  |  | $\begin{gathered} \text { FY2009 } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  |  |  |
| Domestic \& | 1Q | 2Q |  | 3Q | 4Q | Total |  |
| overseas average | 90,500 | 72,100 | 80,100 | 73,500 | 72,900 | 73,200 | 76,100 |

Note: Fiscal 2009 fourth-quarter, second-half, and full-year figures are forecasts.

FY2008 Sales Prices of Steel Products (in yen per metric ton)

|  | FY2008 |  |  |  |  |  | $\begin{gathered} \text { FY2008 } \\ \text { Total } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half |  | Total | 2nd half |  | Total |  |
| Domestic \& | 1Q | 2Q |  | 3Q | 4Q |  |  |
| overseas average | 86,500 | 106,300 | 96,400 | 106,400 | 99,100 | 103,600 | 99,500 |

References in this supplemental material to forecasts are based on currently available information as of today. Actual business results may differ considerably due to various changeable conditions in the future.
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[^0]:    * Impairment loss

[^1]:    * Effect of inventory valuation includes effect from the average method and effect from the lower-of-cost-or-market

