## Snap Shot

FY2012

Net sales

¥1,685.5 billion

FY2011 ¥1,864.7 billion FY2010 ¥1,858.6 billion FY2012

FY2010 2.4%

**Operating** income FY2012  $\S 11.2$  billion

FY2011 ¥ 60.6 billion FY2010 ¥124.6 billion **Debt/equity** 

ratio

FY2012 O times

FY2011 1.4 times FY2010 1.4 times

**Ordinary** income (loss)

 $- \overline{118.1}$  billion

FY2011 ¥33.8 billion FY2010 ¥89.1 billion Composition of net sales by business segment (%)

**Net income** (loss) ¥27.0 billion

FY2010 ¥52.9 billion

1 Iron & Steel Business 44.2

2 Welding Business 4.7

3 Aluminum & Copper Business 15.0

4 Machinery Business 9.5

5 Engineering Business 2.6

6 Kobelco Eco-Solutions 4.1

7 Kobelco Construction Machinery 15.2

8 Kobelco Cranes 2.6

9 Other Businesses 2.1

FY2012

-5.3 %

FY2011 -2.7% FY2010 9.9%

Composition of net sales by business segment includes intersegment transactions and adjustments.

Thorough pursuit of high-end

## "Only One" products

Further improvement of manufacturing strengths The Kobe Steel Group, a global enterprise built around Kobe Steel, Ltd., is engaged in business in a wide range of fields, with its major businesses concentrated on materials and machinery. The materials businesses comprise iron and steel, welding, and aluminum and copper products, while machinery includes industrial and construction machinery, as well as engineering and environmental solutions. Other important businesses are wholesale power supply and real estate.