Financial Results for Fiscal 2023 and Forecast for Fiscal 2024

May 9, 2024 Kobe Steel, Ltd.





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## 1. Summary of Financial Results and Forecast

## **KOBELCO** Summary of Financial Results and Forecast

### **Summary of Financial Results for Fiscal 2023**

#### Year on year

- Ordinary profit increased by 54.0 billion yen year-on-year to 160.9 billion yen (ROIC 6.7%), partly due to improvements in steel metal spreads, non-steel sales, and procurement prices, as well as temporary gains from the start of operation of the Kobe Power Plant No. 4 unit and time lags in fuel cost adjustments, etc., despite a decrease in sales volumes of steel products and aluminum rolled products, a decline in inventory valuation gains, and a fall of compensation income in the construction machinery business.
- During the fiscal year under review, the Company recorded a loss of 42.0 billion yen in the aluminum business, which is experiencing a decline in profitability (Details on pages 10 to 12, Aluminum rolled products: Ordinary loss of 14.6 billion yen, extraordinary loss of 9.2 billion yen, Aluminum advanced materials: Extraordinary loss of 18.0 billion yen). Profit attributable to owners of parent increased by 36.9 billion yen year-on-year to 109.5 billion yen, partly due to gains on transfer of non-current assets.

### Compared to the previous forecast

• Ordinary profit increased by 10.9 billion yen from the previous forecast of 150.0 billion yen, partly due to the improvement of steel metal spreads and increased temporary gains in the electric power business, despite the loss recorded in the aluminum rolled product business.

### **Summary of Forecast for Fiscal 2024**

#### Year on year

- In terms of the business environment, we expect the production of automobiles to be similar to fiscal 2023, the IT and semiconductor sectors to enter a recovery phase, and the construction and civil engineering sectors to recover moderately from the second half. In addition, significant cost increases in labor and logistics costs are projected for non-primary raw materials.
- Ordinary profit is expected to decrease to about 150.0 billion yen (ROIC of about 6.5%) due to factors such as a decline in the temporary gains from changes in electricity selling prices and increased cost centered on fixed costs, despite the growth factors such as the completion of refurbishment of a steel plate finishing rolling mill, an increase in sales volumes of aluminum rolled products and advanced materials mainly in the IT and semiconductor sectors, and the gradual resolution of the engine certification problem in the construction machinery business.
- Profit attributable to owners of parent is expected to increase year-on-year to about 120.0 billion yen.

## **Summary of Financial Results for 2023 and Forecast for Fiscal 2024**

							(0	
		FY2022 Actual	FY2023 Forecast	FY2023 Actual	FY2024 Forecast		Change	
		Actual	(Previous)	Actual	TOTECast	Full Year	Full Year	Full Year
		1	2	3	4	3-1	3-2	<b>(4) – (3)</b>
Net Sa	lles	2,472.5	2,560.0	2,543.1	2,660.0	70.6	(16.9)	116.9
Opera	ting Profit (Loss)	86.3	165.0	186.6	165.0	100.2	21.6	(21.6)
	Steel & Aluminum	41.9	25.5	16.1 <sup>*2</sup>	40.0	(25.8)	(9.4)	23.9
	Advanced Materials	0.9	2.0	3.2	6.0	2.2	1.2	2.8
	Welding	2.8	4.0	4.9	4.5	2.0	0.9	(0.4)
	Machinery *1	15.7	27.5	29.6	28.5	13.8	2.1	(1.1)
	Engineering	4.1	8.0	12.4	11.0	8.2	4.4	(1.4)
	Construction Machinery	12.3	7.5	9.1	14.0	(3.2)	1.6	4.9
	Electric Power	24.5	80.0	85.7	46.5	61.2	5.7	(39.2)
	Other Businesses *1	4.8	4.0	4.8	4.5	(0.0)	0.8	(0.3)
	Adjustment	(0.7)	(8.5)	(5.1)	(5.0)	(4.4)	3.4	0.1
Ordina	ary Profit (Loss)	106.8	150.0	160.9	150.0	54.0	10.9	(10.9)
	Excluding Inventory Valuation	82.8	144.5	156.4	138.5	73.6	11.9	(17.9)
Extrac	ordinary Income (Losses)	(8.7)	27.8	*2* 1.3	3 –	10.1	(26.5)	(1.3)
1	(Loss) Attributable to s of Parent	72.5	120.0	109.5	120.0	36.9	(10.5)	10.5

\*1 Beginning in fiscal 2023, Kobelco Research Institute, Inc., which was under the Other Businesses segment, has come under the Machinery segment. According to this change, the results for fiscal 2022 have been recalculated. \*2 Impairment losses on non-current assets, and a loss resulting from the restructuring of the automotive aluminum panel business (Details on P10-12).

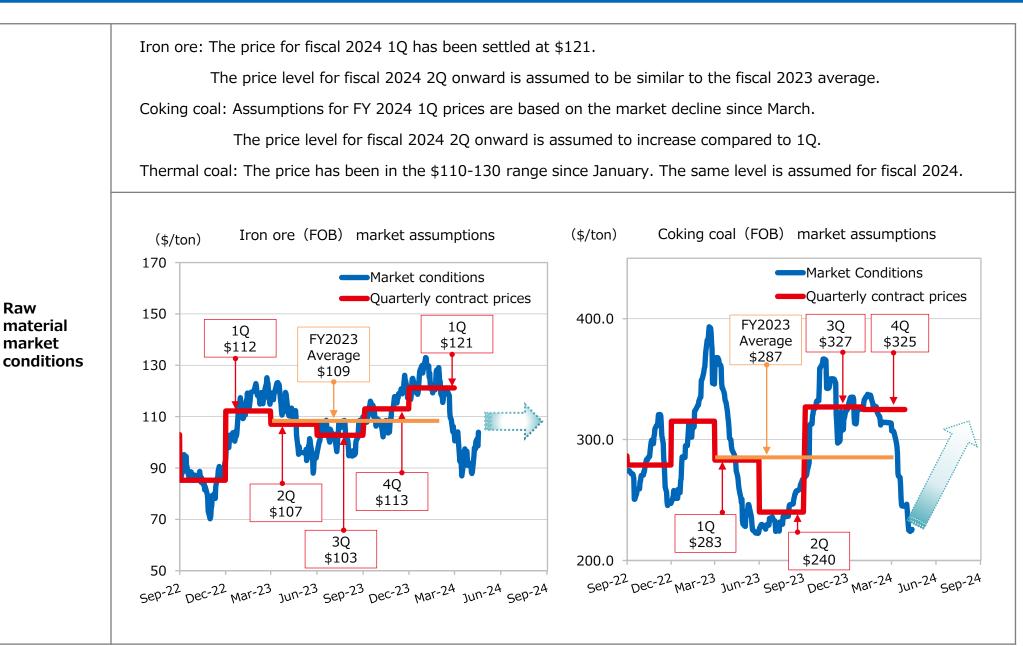
\*3 Gain on transfer of fixed assets in subsidiaries.

(Billions of yen)

### **CORRECTORIAN DEMAND OUTLOOK FOR MATERIALS BUSINESSES** (Based on Fiscal 2024 Earnings Forecasts)

Automobile production	expecte *Affee	ed to be si cted units : S are estimate	i <b>milar to</b> Steel produc copper rolle ed changes	fiscal 20 cts, alumined products in automo	<b>23.</b> um rolled pro , steel powde bile productio	oducts, alur er, and weld	ninum extr ding	rusions, alumi	num suspe	nsions,	eas sales are
production		FY2022 FY2023 Forecast (Previous)		F	FY2023 Actual			FY2024 Forecast			
		Actual	1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year
	Change	(14%)	(7%)	(6%)	(6%)	(7%)	(8%)	(8%)	(7%)	(5%)	(6%)
IT and semiconductors	• <b>Recovery</b> is expected for both disk materials and semiconductor manufacturing equipment. *Affected units : Aluminum rolled products, aluminum castings and forgings, and copper rolled products										
Shipbuilding	while th	e amount	of constru	uction wo	d to be <b>sin</b> rk on hand castings and f	l is high.		<b>3</b> due to hi	gher cost	s and lat	oor shortages,
Aircraft	demand aircraft	is expecte replaced.	ed to <b>rem</b>	ain stea	•	an increas	se in the	e end of the number of			
Beverage cans	• Expecte *Affe	d to be <b>sin</b> ected units :									
Construction and civil engineering	half of t	-	<b>4</b> , despite	e continui	ng higher o			nd recover ortages.	s gradua	illy in the	e second

### Raw Material Market Conditions (Based on Fiscal 2024 Earnings Forecasts)





## 2. Financial Results for Fiscal 2023

# Summary of Consolidated Earnings for Fiscal 2023

#### FY2022 : Net sales of 2,472.5 billion yen $\rightarrow$

FY2023 : Net sales of 2,543.1 billion yen (Up 70.6 billion yen year on year)

 Net sales increased due to progress in selling price improvements in the materials businesses and construction machinery business, progress of projects ordered in the machinery and engineering businesses, and the start of operation of the Kobe Power Plant No. 4 unit in the electric power business.

#### **FY2022 : Ordinary profit of 106.8 billion yen** $\rightarrow$

#### FY2023 : Ordinary profit of 160.9 billion yen (Up 54.0 billion yen year on year)

 Ordinary profit increased due to an improvement in steel metal spreads and temporary gains from changes in electricity selling prices, despite a decline in inventory valuation gains in the steel products and aluminum rolled products, as well as a fall in compensation income for the engine certification problem in the construction machinery business.

							(Bil	lions of yen)
	F	Y2022 Actua	al	FY2023 Actual				Change
	1H	1H 2H ①			2H	2		2-1
Net Sales	1,169.6	1,302.8	2,472.5	1,253.8	1,289.3	2,543.1		70.6
Operating Profit (Loss)	19.7	66.5	86.3	92.1	94.4	186.6		100.2
Ordinary Profit (Loss)	41.8	65.0	106.8	91.6	69.3	160.9		54.0
Excluding Inventory Valuation	19.3	63.5	82.8	96.1	60.3	156.4		73.6
Extraordinary Income (Losses)	(2.6)	(6.1)	(8.7)	27.7	(26.3)	1.3*		10.1
Profit (Loss) Attributable to Owners of Parent	28.0	44.5	72.5	80.3	29.2	109.5		36.9

\*Details of Extraordinary Income

	Gain on sale of fixed assets	29.3	Gain on transfer of fixed assets in subsidiaries.
	Loss on impariment	(18.7)	Impairment losses on non-current assets (Details on P12).
	Provision for loss on joint venture agreement	(9.2)	A loss resulting from the restructuring of the automotive aluminum panel business (Details on P10-11).
Т	otal extraordinary income	1.3	

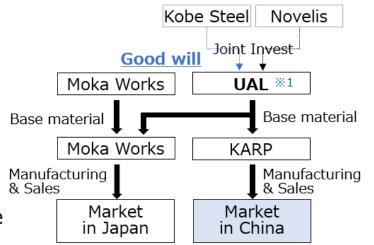
### Summary of Consolidated Earnings for Fiscal 2023 – Recording of Losses in the Aluminum Business (1) –

## **P10**

### Losses from Restructuring the Automotive Aluminum Panel Business

- Kobe Steel's wholly owned subsidiary Kobelco Automotive Aluminum Rolled Products (China) Co., Ltd. (KARP), which manufactures and sells aluminum sheets for automotive panels in Tianjin, China, has conducted a preliminary study on the establishment of a joint venture company for the manufacture and sale of aluminum panels, together with Baowu Aluminum Technology Co., Ltd. (BAT), a Chinese company that is majority-owned by China Baowu Steel Group Corp., Ltd., the largest steel producer in China, and the two companies agreed to proceed with a detailed feasibility study (Reference: <u>Press release on February 26, 2024</u>).
- In promoting the aluminum panel business, **Kobe Steel** acquired shares in Ulsan Aluminum Ltd. (UAL)<sup>\*1</sup>, an equity-method affiliate, as a supplier of aluminum base materials, and has developed a stable supply capacity in Japan and the Asian region in cooperation with Moka Works and KARP.
- As part of the restructuring of the aluminum panel business triggered by the agreement with BAT, our Company will gradually shift the source of its base material supply for the Chinese market to BAT. However, because customer approval of materials will take some time, UAL will continue supplying base materials for the time being.
- We will consider ways to utilize UAL's expected surplus supply capacity in the future.

#### **Current trade structure**



\*1 Joint venture for manufacturing rolled aluminum sheet with Novelis Korea LTD., a 100% subsidiary of Novelis Inc (Reference: <u>Press</u> <u>release on May 10, 2017</u>).

### Summary of Consolidated Earnings for Fiscal 2023 – Recording of Losses in the Aluminum Business (1) –

A loss of 23.9 billion yen was recorded in fiscal 2023 as follows, according to the policy for the restructuring of the aluminum panel business.

- 1 Loss on write-down of investment in UAL Loss of 14.6 billion yen (Ordinary loss : Loss on equity valued investment)
- Loss was recorded because it was determined that there were signs of impairment in the amount equivalent to goodwill as a result of the aluminum panel business restructuring.
- ② Provision for "fixed cost equivalents" of UAL's spare capacity Loss of 9.2 billion yen (Extraordinary loss : Provision for loss on joint venture agreement)
- The joint venture agreement provides that **our Company will acquire a certain supply capacity and bear fixed costs equivalent to that capacity.**
- We will make provisions for the "fixed cost equivalents" that correspond to UAL's excess supply capacity, which is expected to occur gradually.

### Restructuring schedule for panel business

	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027 and beyond		
Restructuring of automotive panel	Joint	t invest with BAT	Switching the base material supply to BAT				
business in China			Study on utilization of UAL surplus				

## Summary of Consolidated Earnings for Fiscal 2023 – Recording of Losses in the Aluminum Business (2) –

### ■ Details of impairment loss on non-current assets in Aluminum advanced materials

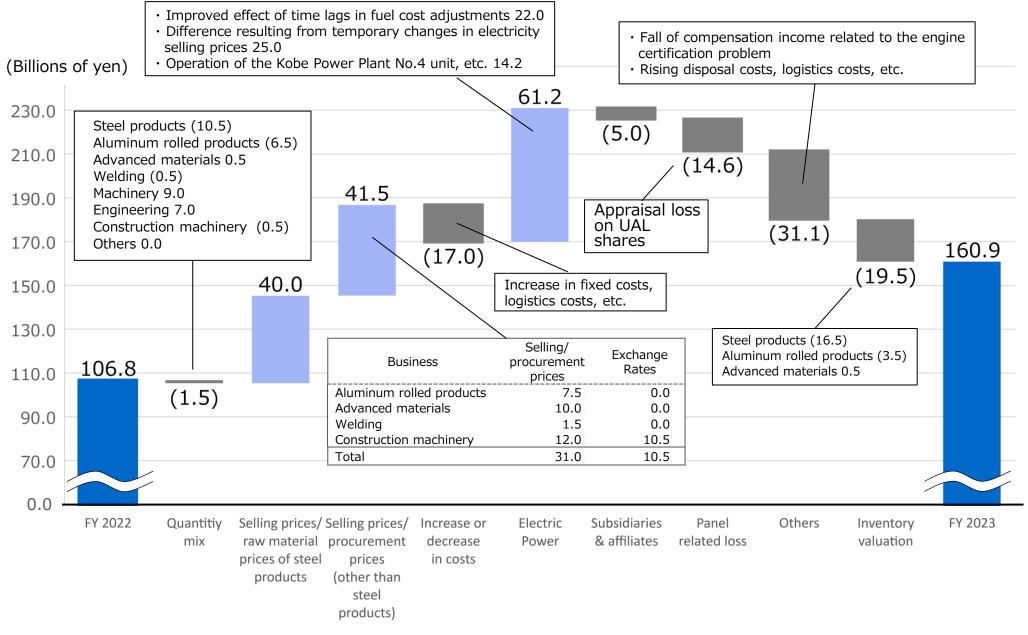
- In the aluminum suspension business (the U.S.), productivity continued to fall below expectations.
- In the aluminum extrusion business (Japan and the U.S.), orders decreased primarily in the automotive sector.
- The Company recorded impairment losses on non-current assets in the aluminum suspension and extrusion businesses in fiscal 2023, due to a decline in profitability in these businesses. We will promote business structure reforms by improving transaction conditions and shifting to an optimal production structure, while continuing to improve our earnings base through expanding sales, etc.

Item		Amount			
Aluminum suspension manufacturing assets	U.S.	(6.7)			
Aluminum extrusion	Japan	(6.5)			
manufacturing assets	U.S.	(4.8)			
Other	Other				
Total	(18.7)				

### Details of impairment loss on non-current assets (Billions of yen)

Aluminum advanced materials Total impairment loss: 18.0 billion yen

## **KOBELCO** Analysis of Ordinary Profit (Loss) of Fiscal 2023



### **Earnings Summary of Fiscal 2023** Net Sales and Ordinary Profit (Loss) by Segment

Net Sales		(В	illions of yen)	 Ordinary Pro	fit (Loss)	(Billions of yen)			
	FY2022 Actual	FY2023 Actual	Change		FY2022 Actual	FY2023 Actual	Change		
	1	2	<b>(2)-(1)</b>		3	4	<b>(4)-(3)</b>		
Steel & Aluminum	1,105.1	1,082.7	(22.4)	Steel & Aluminum	41.9	16.1	(25.8)		
Advanced Materials	277.7	298.1	20.3	Advanced Materials	0.9	3.2	2.2		
Welding	88.4	93.5	5.0	Welding	2.8	4.9	2.0		
Machinery	203.4 <sup>*</sup>	234.5	31.0	Machinery	15.7	29.6	13.8		
Engineering	145.2	170.6	25.4	Engineering	4.1	12.4	8.2		
Construction Machinery	381.7	404.0	22.2	Construction Machinery	12.3	9.1	(3.2)		
Electric Power	324.3	315.9	(8.4)	Electric Power	24.5	85.7	61.2		
Other Businesses	* 10.9	10.8	(0.1)	Other Businesses	4.8	4.8	(0.0)		
Adjustment	(64.6)	(67.1)	(2.5)	Adjustment	(0.7)	(5.1)	(4.4)		
Total	2,472.5	2,543.1	70.6	Total	106.8	160.9	54.0		

\* Beginning in fiscal 2023, Kobelco Research Institute, Inc., which was under the Other Businesses segment, has come under the Machinery segment. According to this change, the results for fiscal 2022 have been recalculated.

			FY2022 Actual		FY2023 Actual	Y2023 Actual			
		1H	2H	1	1H	2Н	2		2-1
	Net Sales	438.3	471.3	909.7	452.4	439.2	891.6		(18.0)
Steel products	Ordinary Profit (Loss)	21.0	27.9	49.0	25.9	13.3	39.2		(9.7)
	Excluding Inventory Valuation	6.0	27.4	33.5	32.4	7.8	40.2		6.7
Aluminum	Net Sales	98.1	97.2	195.4	96.5	94.5	191.1		(4.3)
rolled	Ordinary Profit (Loss)	1.2	(8.3)	(7.0)	(5.1)	(17.9)	(23.1)		(16.0)
products	Excluding Inventory Valuation*	(4.2)	(8.3)	(12.5)	(6.1)	(18.9)	(25.1)		(12.6)
	Net Sales	536.5	568.6	1,105.1	548.9	533.7	1,082.7		(22.4)
Total	Ordinary Profit (Loss)	22.3	19.6	41.9	20.7	(4.6)	16.1		(25.8)
	Excluding Inventory Valuation	1.8	19.1	21.0	26.2	(11.1)	15.1		(5.9)

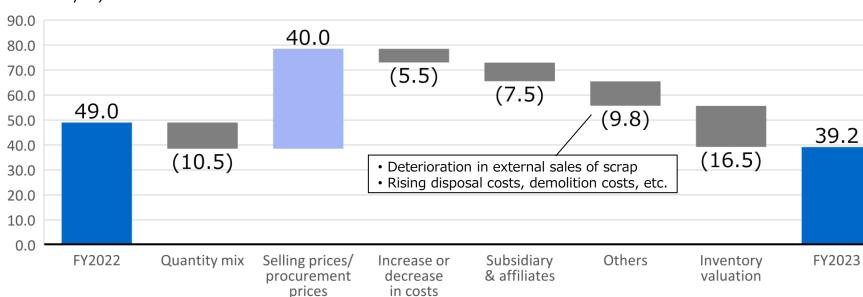
(Billions of yen)

\* Aluminum rolled products : Ordinary profit (loss) excluding inventory valuation and losses due to the restructuring of automotive aluminum panel business (Details on P10-11)

Ordinary Profit (Loss) (Excluding inventory valuation and panel-related loss)	(4.2)	(8.3)	(12.5)	(6.1)	(4.3)	(10.5)	+2.0
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### **Earnings Summary of Fiscal 2023** – Steel & Aluminum – (Steel Products)

	FY2022 : Net sales of 909.7 billion yen → FY2023 : Net sales of 891.6 billion yen (Down 18.0 billion yen year on year)
	<b>FY2022 : Ordinary loss of 49.0 billion yen</b> $\rightarrow$
	FY2023 : Ordinary loss of 39.2 billion yen (Down 9.7 billion yen year on year)
	Crude steel production: 5.97 million tons (Down 0.21 million tons year on year)
	Sales volume: 4.69 million tons (Down 0.28 million tons year on year)
Steel	<ul> <li>Despite an increase in sales volume in the automotive sector along with demand recovery, overall sales volume declined due to the refurbishment of a steel plate finishing rolling mill</li> </ul>
products	Selling price: 142,700 yen/ton (Up 2,600 yen/ton year on year)
	Factors affecting profit and loss
	• Decrease in sales volume (partly due to the refurbishment of a steel plate finishing rolling mill)
	<ul> <li>Improvement in metal spreads (along with progress in selling price improvements and a decline in coking coal prices)</li> </ul>
	Deteriorating business performance of U.S. affiliates
	Decrease in inventory valuation gains

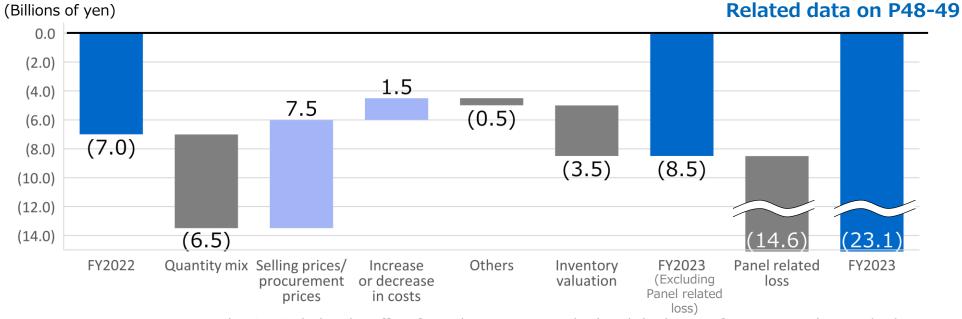


#### (Billions of yen)

#### Related data on P48-49

### Earnings Summary of Fiscal 2023 – Steel & Aluminum – (Aluminum Rolled Products)

Aluminum rolled products	<ul> <li>FY2022 3Q : Net sales of 195.4 billion yen → FY2023 3Q : Net sales of 191.1 billion yen (Down 4.3 billion yen year on year)</li> <li>FY2022 3Q : Ordinary loss of 7.0 billion yen → FY2023 3Q : Ordinary loss of 23.1 billion yen (Down 16.0 billion yen year on year)</li> <li>Sales volume: 314,000 tons (Down 23,000 tons year on year)</li> <li>Beverage cans : Decreased due to lower demand for beverages can stock supplied by our company</li> <li>Automobiles: Remained at a similar level year on year</li> <li>IT and semiconductors: Decreased significantly due to a decline in demand for aluminum plates for semiconductor manufacturing equipment and disk materials for data centers, which are in a supply- demand adjustment phase</li> </ul>
	<ul> <li>Factors affecting profit and loss</li> <li>Decrease in sales volume</li> <li>Progress in passing on higher procurement costs to selling prices</li> <li>Decrease in inventory valuation gains</li> <li>Losses due to the restructuring of the automotive aluminum panel business (Details on P10-11)</li> </ul>



## **Earnings Summary of Fiscal 2023 – Advanced Materials –**

## **P18**

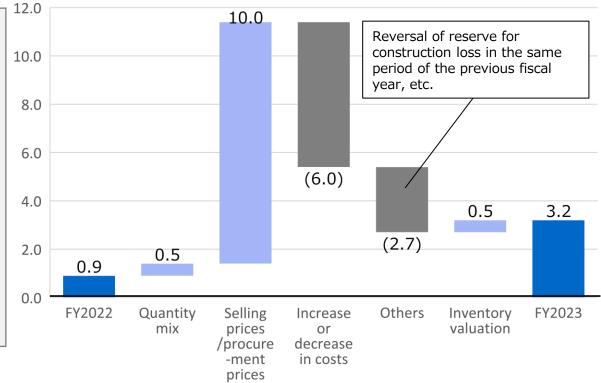
		(E	Sillions of yen) Change					
	1H	2H	1	1H	2H	2		(2)-( <u>1</u> )
Net Sales	133.1	144.6	277.7	141.8	156.2	298.1		20.3
Ordinary Profit (Loss)	1.4	(0.5)	0.9	(0.0)	3.2	3.2		2.2
Excluding Inventory Valuation	(0.5)	(1.5)	(2.1)	(1.0)	0.7	(0.3)		1.8

(Billions of yen)

#### Sales volume

- Increased in steel castings and forgings due to strong demand in the shipbuilding sector
- Increased in aluminum extrusions and suspensions due to recovery in demand in the automotive sectors
- Decreased in copper rolled products and aluminum castings and forgings due to declining demand in the IT and semiconductor sectors
- Factors affecting profit and loss
- Increase in sales volume
- Progress in passing on higher procurement costs to selling prices
- Cost increases centered on fixed costs, such as labor costs

## Related data on P48-49



							([	Billions of yen)
		FY2022 Actual	l		FY2023 Actua	I		Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	42.1	46.2	88.4	46.4	47.0	93.5		5.0
Ordinary Profit (Loss)	0.8	1.9	2.8	1.5	3.3	4.9		2.0

### **Related data on P48**

- Sales volume
  - Domestic: Remained at a similar level year on year
  - Overseas: Decreased due to a slow demand recovery in Southeast Asia and a decrease in demand in the Japanese automotive sector and the construction machinery sector in China
- Factors affecting profit and loss
  - Decrease in sales volume
  - Progress in passing on increased procurement costs to selling prices

							(B	Billions of yen)
	1	FY2022 Actual	*	FY2023 Actual				Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	92.7	110.6	203.4	103.2	131.2	234.5		31.0
Ordinary Profit (Loss)	5.0	10.7	15.7	10.3	19.2	29.6		13.8
							_	
Orders	119.4	146.4	265.9	115.8	157.9	273.7		7.8
Backlog of Orders			214.7			251.8		37.1

\* Beginning in fiscal 2023, Kobelco Research Institute, Inc., which was under the Other Businesses segment, has come under the Machinery segment. According to this change, the results for fiscal 2022 have been recalculated.

#### Orders

• Increased mainly in the petrochemical and energy sectors, resulting in a record high.

#### Factors affecting profit and loss

- Increase in sales due to strong orders and service contracts in fiscal 2022
- · Improvement in order profitability due to solid demand

## **Earnings Summary of Fiscal 2023 – Engineering –**

							(	Billions of yen)
	I	FY2022 Actual		FY2023 Actual				Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	61.1	84.0	145.2	75.1	95.4	170.6		25.4
Ordinary Profit (Loss)	0.9	3.2	4.1	6.2	6.2	12.4		8.2
Orders	77.2	80.2	157.5	122.4	91.8	214.3		56.7
Backlog of Orders			371.1			433.6		62.5

#### ■ Orders

- Increased due to orders for large-scale overseas projects in the DRI-related business and strong orders in the waste treatment-related business
- Factors affecting profit and loss
  - Changes in the project mix centered on the DRI-related business and waste treatment-related business

### **Earnings Summary of Fiscal 2023** – Construction Machinery –

							(	Billions of yen)
		FY2022 Actua	l		FY2023 Actua	I		Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	183.7	197.9	381.7	192.6	211.4	404.0		22.2
Ordinary Profit (Loss)	10.0	2.3	12.3	5.0	4.0	9.1		(3.2)

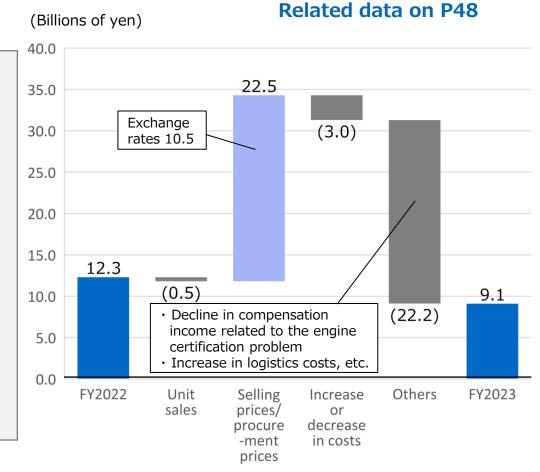
#### ■ Unit Sales

[Hydraulic excavator]

- · Decreased in China due to weak demand
- Decreased in Europe due to the engine certification problem
- Increased in North America, etc.

#### [Crawler crane]

- Decreased in Europe due to the engine certification problem
- Increased in North America, etc.
- Factors affecting profit and loss
  - Progress in selling price improvements
  - Improvement in export profitability due to a weaker yen against the dollar and the euro
  - Decline in compensation income related to the engine certification problem



# **Earnings Summary of Fiscal 2023 – Electric Power –**

							(E	Billions of yen)
		FY2022 Actual			FY2023 Actua	I		Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	147.5	176.8	324.3	172.7	143.1	315.9		(8.4)
Ordinary Profit (Loss)	(1.3)	25.9	24.5	47.4	38.3	85.7		61.2

#### Sales volume

- Increased with the start of operation of the Kobe Power Plant No. 4 unit (started in February 2023)
- Unit selling price
  - · Year-over-year decline due to fluctuations in thermal coal prices
- Factors affecting profit and loss
  - Start of operation of the Kobe Power Plant No. 4 unit
  - Improved effect of time lags in fuel cost adjustments at the Kobe Power Plant No. 3 and 4 units
  - Effect of temporary gains from changes in electricity selling prices at the Kobe Power Plant No.1 to 4 units

### **Related data on P54**

(Billions of yen)

	FY2022	FY2023	Full Year
Main factors that affect profit and loss	<b>Actual</b>	Actual 2	2-1
<ul> <li>Time lags in fuel cost adjustments (No.3 &amp; 4 units)</li> <li>Inevitably occur as coal prices rise and fall (Refer to trade statistics 3–5 months ago.)</li> <li>Gains and losses in profits are offset in the long run.</li> </ul>	<b>0.0</b>	<b>22.0</b>	<b>22.0</b>
	1H (10.0)	1H 16.0	1H 26.0
	2H 10.0	2H 6.0	2H (4.0)
<ul> <li>Effect from temporary gains/losses from changes in electricity selling prices (No.1 to 4 units)—Differences between trade statistics and our Company purchase prices</li> <li>Although our basic policy is to purchase coal based on a contract with no future price differences anticipated, irregularities may occur due to external factors.</li> </ul>	<b>(5.0)</b>	<b>20.0</b>	<b>25.0</b>
	1H (5.0)	1H 8.0	1H 13.0
	2H -	2H 12.0	2H 12.0



## 3. Forecast for Fiscal 2024

## **Earnings Forecast for Fiscal 2024**

#### FY2023 Actual : Net sales of 2,543.1 billion yen $\rightarrow$

#### FY2024 Forecast : Net sales of 2,660.0 billion yen (Up 116.9 billion yen)

- Increase in sales volume of steel products due to the completion of refurbishment of a steel plate finishing rolling mill, increase in sales volume of aluminum rolled products and advanced materials mainly in the IT and semiconductor sectors, and increase in sales volume of construction machinery due to the gradual resolution of the engine certification problem
- Decline in sales in the electric power business, due to fluctuations in coal market prices

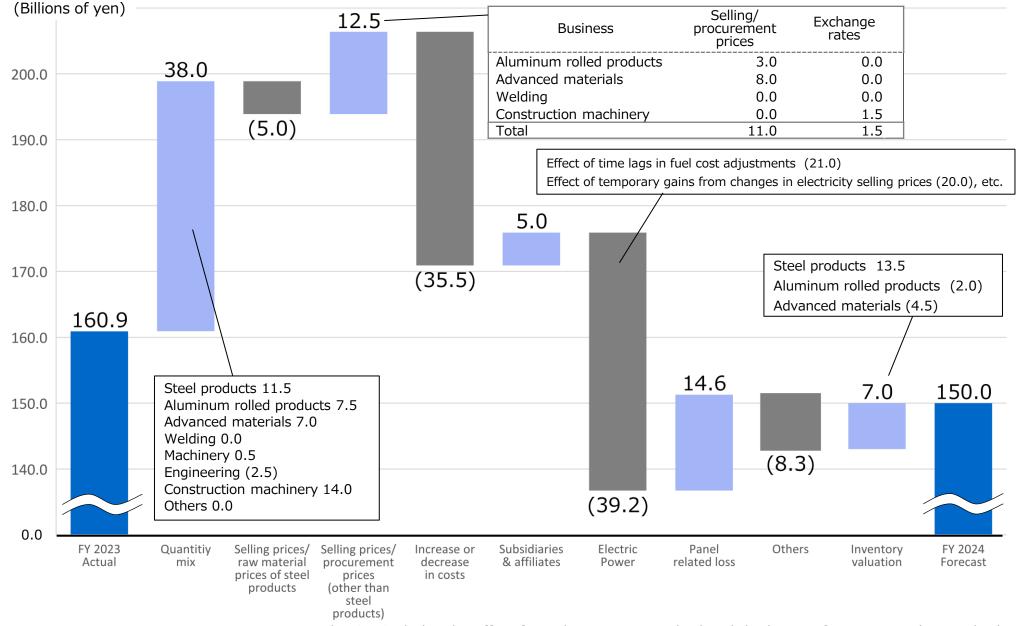
#### FY2023 Actual : Ordinary profit of 160.9 billion yen $\rightarrow$

FY2024 Forecast : Ordinary profit of 150.0 billion yen (Down 10.9 billion yen)

- Decrease in sales volume
- Increase in costs, centered on fixed costs, and a promotion of selling price improvements responding to increasing costs
- Fall of temporary gains of electric power
- · Differences in losses due to the restructuring of the automotive aluminum panel business

							(	(Bil	lions of yen)
		F	72023 Actu	al	FY2024 Forecast				Change
		1H	2H	1	1H	2H	2		(2)-( <u>1</u> )
	Net Sales	1,253.8	1,289.3	2,543.1	1,300.0	1,360.0	2,660.0		116.9
	Operating Profit (Loss)	92.1	94.4	186.6	70.0	95.0	165.0		(21.6)
	Ordinary Profit (Loss)	91.6	69.3	160.9	65.0	85.0	150.0		(10.9)
	Excluding Inventory Valuation	96.1	60.3	156.4	60.0	78.5	138.5		(17.9)
E>	traordinary Income (Losses)	27.7	(26.3)	1.3	-	-	-		(1.3)
	Profit (Loss) Attributable to Owners of Parent	80.3	29.2	109.5	55.0	65.0	120.0		10.5

## Fiscal 2024 Forecast Analysis of Ordinary Profit (Loss)



## **Fiscal 2024 Forecast** – Net Sales by Segment –

**Net Sales** 

Net Sales				(Bi	llic	ons of yen)
	FY2023 Actual	FY2	2024 Forec	ast		Change
	1	1H	2H	2		2-1
Steel & Aluminum	1,082.7	566.0	591.0	1,157.0		74.3
Advanced Materials	298.1	159.0	171.0	330.0		31.9
Welding	93.5	48.0	53.0	101.0		7.5
Machinery	234.5	130.0	135.0	265.0		30.5
Engineering	170.6	83.0	106.0	189.0		18.4
Construction Machinery	404.0	217.0	218.0	435.0		31.0
Electric Power	315.9	122.0	116.0	238.0		(77.9)
Other Businesses	10.8	4.0	7.0	11.0		0.2
Adjustment	(67.1)	(29.0)	(37.0)	(66.0)		1.1
Total	2,543.1	1,300.0	1,360.0	2,660.0		116.9

# **Fiscal 2024 Forecast – Ordinary Profit (Loss) by Segment –** P28

### **Ordinary Profit (Loss)**

Ordinary Profit (Loss) (Billion:						
	FY2023 Actual	FY2	2024 Forec	ast		Change
	1	1H	2H	2		2-1
Steel & Aluminum	16.1	19.5	20.5	40.0		23.9
Advanced Materials	3.2	(0.5)	6.5	6.0		2.8
Welding	4.9	2.0	2.5	4.5		(0.4)
Machinery	29.6	12.0	16.5	28.5		(1.1)
Engineering	12.4	6.0	5.0	11.0		(1.4)
Construction Machinery	9.1	3.0	11.0	14.0		4.9
Electric Power	85.7	24.0	22.5	46.5		(39.2)
Other Businesses	4.8	2.0	2.5	4.5		(0.3)
Adjustment	(5.1)	(3.0)	(2.0)	(5.0)		0.1
Total	160.9	65.0	85.0	150.0		(10.9)

## KOBELCO Fiscal 2024 Forecast – Steel & Aluminum –

							(Bi	illic	ons of yen)
		F١	FY2023 Actual			2024 Forec	ast		Change
		1H	2H	1	1H	2H	2		2-1
	Net Sales	452.4	439.2	891.6	465.0	484.0	949.0		57.4
Steel products	Ordinary Profit (Loss)	25.9	13.3	39.2	21.5	18.0	39.5		0.3
	Excluding Inventory Valuation	32.4	7.8	40.2	16.0	11.0	27.0		(13.2)
A I	Net Sales	96.5	94.5	191.1	101.0	107.0	208.0		16.9
Aluminum rolled products	Ordinary Profit (Loss) $^{*}$	(5.1)	(17.9)	(23.1)	(2.0)	2.5	0.5		23.6
products	Excluding Inventory Valuation	(6.1)	(18.9)	(25.1)	(2.0)	2.5	0.5		25.6
	Net Sales	548.9	533.7	1,082.7	566.0	591.0	1,157.0		74.3
Total	Ordinary Profit (Loss)	20.7	(4.6)	16.1	19.5	20.5	40.0		23.9
	Excluding Inventory Valuation	26.2	(11.1)	15.1	14.0	13.5	27.5		12.4

\* Aluminum rolled products : Ordinary profit (loss) excluding inventory valuation and losses due to the restructuring of the automotive aluminum panel business (Details on P10-11)

Ordinary Profit (Loss) (6.1)(4.3) (Excluding inventory valuation and panel related loss)

(10.5)

(2.0)

2.5

11.0

0.5

## Fiscal 2024 Forecast – Steel & Aluminum – (Steel Products) P30

Steel Products	<ul> <li>FY2023 Actual : Net sales of 891.6 billion yen → FY2024 Forecast : Net sales of 949.0 billion yen (Up 57.4 billion yen)</li> <li>FY2023 Actual : Ordinary profit of 39.2 billion yen → FY2023 Forecast : Ordinary profit of 39.5 billion yen (Up 0.3 billion yen)</li> <li>Crude steel production: Approx. 6.00 million tons (Similar to fiscal 2023)</li> <li>Sales volume: Approx. 4.80 million tons (Up 0.10 million tons)</li> <li>Sales volume expected to increase due to the recovery of production with the completion of refurbishmer steel plate finishing rolling mill</li> <li>Factors affecting profit and loss</li> <li>Increase in sales volume</li> <li>Cost increases, driven by rising labor, materials, logistics and other costs, and a promotion of passing on increasing costs to selling prices</li> <li>Recording of inventory valuation gains</li> </ul>						
(Billions of yen)	11.5	_		in fixed costs,			
45.0		(5.0)		costs, etc.			
40.0 39.1	2					13.5	39.5
35.0				5.5			
30.0							

(19.5)(5.7)FY 2023 **Subsidiaries** Others Quantity mix Selling prices/ Increase or Inventory FY 2024 & affiliates valuation Actual raw material decrease Forecast prices in costs

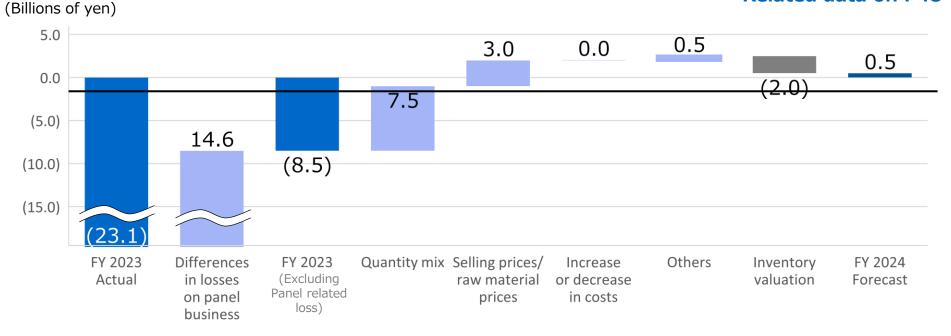
25.0

0.0

### Fiscal 2024 Forecast – Steel & Aluminum – (Aluminum Rolled Products)

Aluminum rolled products	<ul> <li>FY2023 Actual : Net sales of 191.1 billion yen →</li> <li>FY2024 Forecast : Net sales of 208.0 billion yen (Up 16.9 billion yen)</li> <li>FY2023 Actual : Ordinary loss of 23.1 billion yen →</li> <li>FY2024 Forecast : Ordinary profit of 0.5 billion yen (Up 23.6 billion yen)</li> <li>Sales volume: Approx. 350,000 tons (Up 40,000 tons)</li> <li>For beverage can materials : Increase due to expanded sales</li> <li>For automobiles : Similar to fiscal 2023</li> <li>For IT and semiconductors : Increase since the supply-demand adjustment phase ends</li> <li>Factors affecting profit and loss</li> <li>Increase in sales volume</li> <li>Progress in passing on higher procurement costs to selling prices</li> </ul>

• Differences in losses due to the restructuring of the automotive aluminum panel business



Inventory valuation includes the effect from the average method and the lower-of-cost-or-market method.

#### Related data on P48-49

## Fiscal 2024 Forecast – Advanced Materials –

							(Bi	illions	s of yen)	
		F١	Y2023 Act	:ual	FY	2024 Foreca	ast		Change	
		1H	2H	1	1H	2H	2		Q-1	
_	Net Sales	141.8	156.2	2 298.1	159.0	171.0	330.0		31.9	
	Ordinary Profit (Loss)	(0.0)	3.2	2 3.2	(0.5)	6.5	6.0		2.8	
	Excluding Inventory Valuation	(1.0)	0.7	7 (0.3)	0.0	7.0	7.0		7.3	
			•	Billions of ye	en)	Rela	ted data	on	P48-49	
				20.0		8.0				
				18.0						
Sales volume	د د			16.0						
	copper rolled products and	l aluminur	n	14.0			(3.5)			
casting due	to recovery in demand in t			12.0	7.0		-//			
semiconduc				10.0	7.0			(4.2)	)	
	aluminum extrusions and s emand in the automotive se	•	is due	8.0		Decrea				<u> </u>
		6.0			ciation due	to	(4.5)	6.0		
■ Factors affect	ting profit and loss			4.0 3.2		impairr				
Increase in a		2.0		current	t assets 2.	.5				

0.0

FV-2023 Actual

Increase in sales volume

Progress in passing on higher procurement costs to ٠ selling prices

Drocurement Drices Inventory valuation includes the effect from the average method and the lower-of-cost-or-market method.

Selling Drices

Quantity mix

Inventory Valuation

Others

Increase or decrease

in costs

FV-2024

## **KOBELCO** Fiscal 2024 Forecast – Welding –

						(Bi	illic	ons of yen)
	F١	(2023 Actu	al	FY2	2024 Forec	ast		Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	46.4	47.0	93.5	48.0	53.0	101.0		7.5
Ordinary Profit	1.5	3.3	4.9	2.0	2.5	4.5		(0.4)

#### **Related data on P48**

- Sales volume
  - Domestic : Similar to fiscal 2023
  - Overseas : Increase due to recovery of demand in Southeast Asia
- Factors affecting profit and loss
  - Increase in sales volume
  - Increase in costs, centered on fixed costs

## **KOBELCO** Fiscal 2024 Forecast – Machinery –

						(Bi	illic	ons of yen)
	F١	/2023 Actu	al	FY2	024 Forec	ast		Change
	1H	2H	1	1H	2H	2		2-1
Net Sales	103.2	131.2	234.5	130.0	135.0	265.0		30.5
Ordinary Profit	10.3	19.2	29.6	12.0	16.5	28.5		(1.1)
	11							
Orders	115.8	157.9	273.7	approx. 125.0	approx. 115.0	approx. 240.0		approx. (35.0)

#### ■ Orders

- Expected to continue to remain at a high level, while a slight decrease is expected compared to fiscal 2023, which saw orders for large-scale projects.
- Factors affecting profit and loss
  - Increase in costs, centered on fixed costs

## **KOBELCO** Fiscal 2024 Forecast – Engineering –

	1					(Bil	llio	ons of yen)
	F١	/2023 Actu	al	FY2	2024 Forec	ast		Change
	1H	2H	1	1H	2H	2		<b>(2)-(1)</b>
Net Sales	75.1	95.4	170.6	83.0	106.0	189.0		18.4
Ordinary Profit	6.2	6.2	12.4	6.0	5.0	11.0		(1.4)
							,	;
Orders	122.4	91.8	214.3	approx. 120.0	approx. 60.0	approx. 180.0		approx. (35.0)

#### Orders

- Expected to decrease compared to fiscal 2023, which saw orders for large-scale projects in the waste treatment-related business, while orders for overseas projects are expected in the DRI-related business.
- Factors affecting profit and loss
  - Changes in the project mix

# **COBELCO** Fiscal 2024 Forecast – Construction Machinery –

## **P36**

								(1	Billi	ons of yen)	
		FY	2023 Actu	al		FY2	FY2024 Forecast			Change	
		1H	2H	1		1H	2H	2		2-1	
	Net Sales	192.6	211.4	404	.0	217.0	218.0	435.0		31.0	
	Ordinary Profit	5.0	4.0	9	.1	3.0	11.0	14.0		4.9	
		II		(Billions	of yen)		Re	elated d	ata	a on P48	
				27.0							
■ Unit S	Sales			25.0			1.5				
[Hydrau	llic excavator]			23.0		14.	0				
	ease due to gradual resolution fication problems in Europe	of engine		21.0		_	Exchan				
[Crawle	er Crane]			19.0		_	rates 1	.5			
	ease due to gradual resolution fication problems in Europe ar	•	nerica.	17.0		_		- 8			
				15.0		-		(10	0)	_	14.(
	rs affecting profit and loss ease in unit sales			13.0				(10.	.0)	(0.6)	
	ease in costs, centered on fixe	d costs		11.0							
Incre				9.0	9.1						
				0.0	$\sim$						$\sim$
				0.0	FY 2023 Actual	Uni sale		s/ decre nent in co	ase	Others	FY 202 Forecas

## **KOBELCO** Fiscal 2024 Forecast – Electric Power –

						(Bi	llio	ons of yen)			
	FY2023 Actual			FY2024 Forecast				Change			
	1H	2H	1	1H	2H	2		2-1			
Net Sales	172.7	143.1	315.9	122.0	116.0	238.0		(77.9)			
Ordinary Profit	47.4	38.3	85.7	24.0	22.5	46.5		(39.2)			
Related data on P54											

■ Sales volume : Similar to fiscal 2023

■ Unit price : Decline due to fluctuations in the coal market

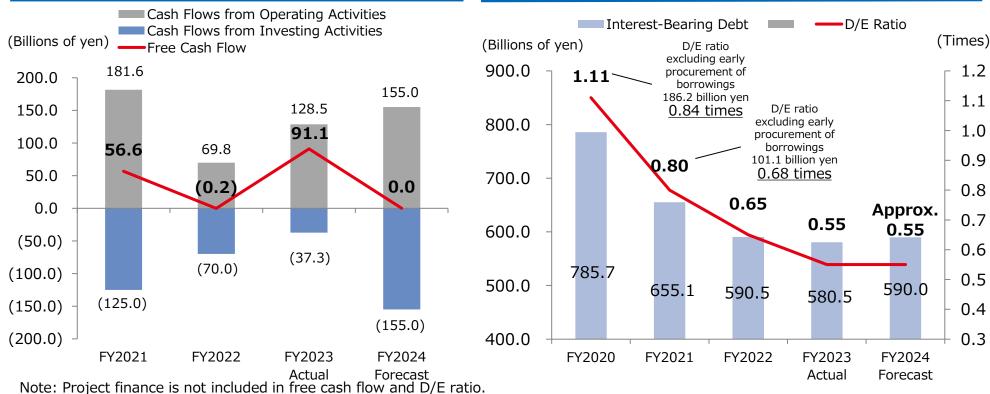
- Factors affecting profit and loss
  - Decrease in the effect of temporary gains from time lags in fuel cost adjustments at the Kobe Power Plant No.
     3 and 4 units
  - Fall of temporary gains from changes in electricity selling prices at the Kobe Power Plant No. 1 to 4 units

	(Billions of yen)				
	FY 2023	FY 2024	Difference		
Main factors that affect profit and loss	Actual	Forecast <sup>2</sup>	<b>2-1</b>		
Time lags in fuel cost adjustments (No.3 & 4 units)	22.0	1.0	(21.0)		
Effect from temporary gains/losses from changes in electricity selling prices (No.1 to 4 units)	20.0	0.0	(20.0)		

# **KOBELCO** Cash Flow Status

#### FY2023 Actual

- Free cash flow was 91.1 billion yen due to stable business performance and asset sales. D/E ratio was 0.55 times due to the reduction of interest-bearing debt, achieving the Medium-Term Management Plan's target of 0.7 times or less.
- FY2024 Forecast
  - Under the Medium-Term Management Plan (fiscal 2021–2023), we carefully selected new capital investments and loans. As we work to further strengthen our earnings base, we expect investment cash flow to reach approximately 150.0 billion yen, the same level as operating cash flow.
  - We will continue to further our ROIC management and strengthen the management of invested capital, including the optimization of working capital, and strengthen our financial base to withstand the risk of business performance fluctuations and future large-scale investments.



#### Free Cash Flow

#### Interest-Bearing Debt & D/E Ratio

# **KOBELCO** Return to Shareholders

- Kobe Steel determines dividends taking its financial condition, business performance, future capital needs and other factors into overall consideration with the aim of paying dividends on a continuous and steady basis in principle.
- The target dividend payout ratio has been changed to approximately 30% of consolidated profit attributable to owners of parent in fiscal 2023.
- Under this policy, the year-end dividend for fiscal 2023 will be 45 yen (annual total: 90 yen) per share.
- For fiscal 2024, the Board of Directors today resolved a policy declaring an interim dividend of 45 yen and a year-end dividend of 45 yen (annual total: 90 yen) per share.

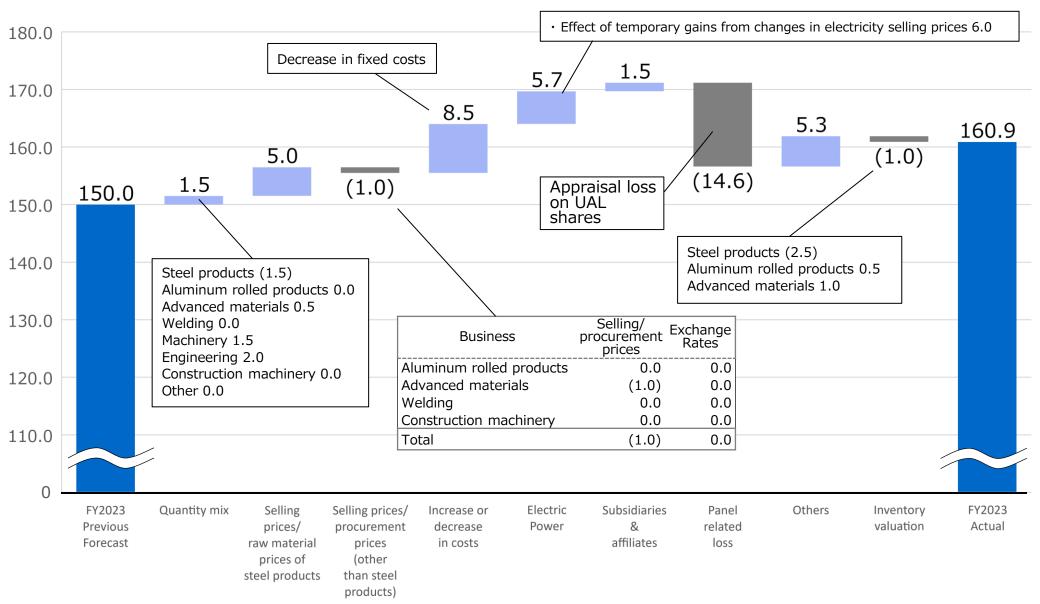
		FY2023		FY2024 (Policy)			
	Interim	Year-end		Interim	Year-end		
Dividends per share in yen	45	45	90	45	45	90	
Dividend payout ratio			32.4%			29.6%	



### 4. Reference Information

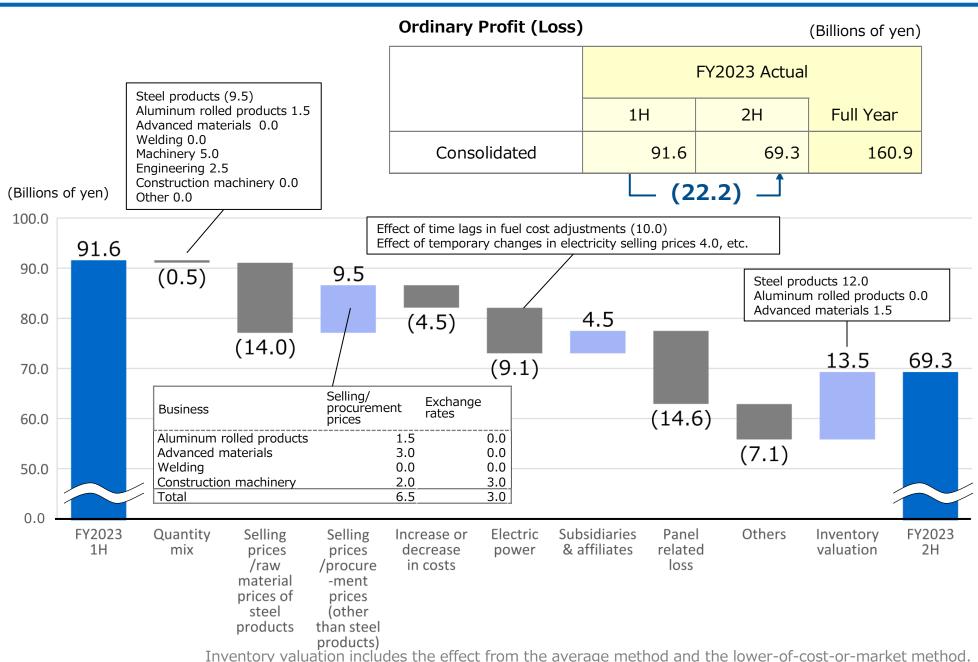
# **KOBELCO** Analysis of Fiscal 2023 Ordinary Profit (Loss) (Previous Forecast $\rightarrow$ Actual Results)

#### (Billions of yen)

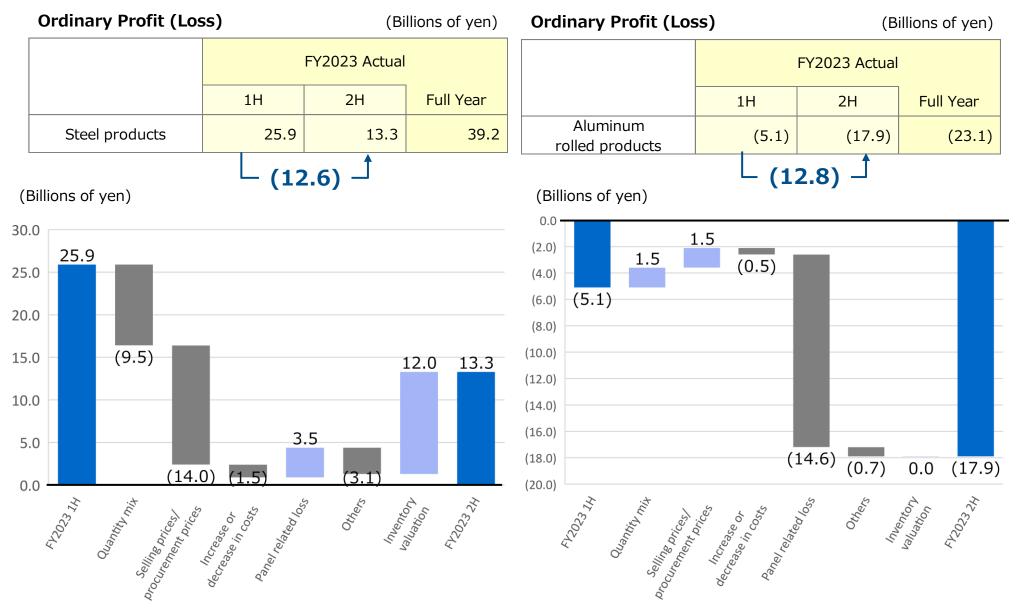


Inventory valuation includes the effect from the average method and the lower-of-cost-or-market method.

# **KOBELCO** Breakdown of Differences between the First Half and the Second Half of Fiscal 2023 – Consolidated –



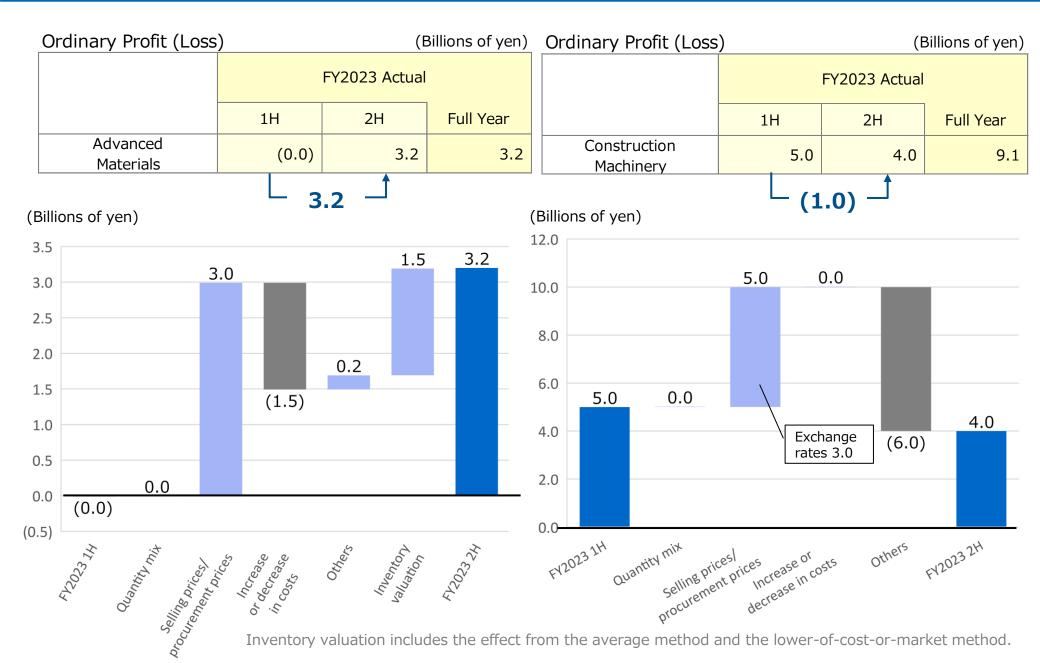
# **KOBELCO** Breakdown of Differences between the First Half and the Second Half of Fiscal 2023 – Steel & Aluminum –



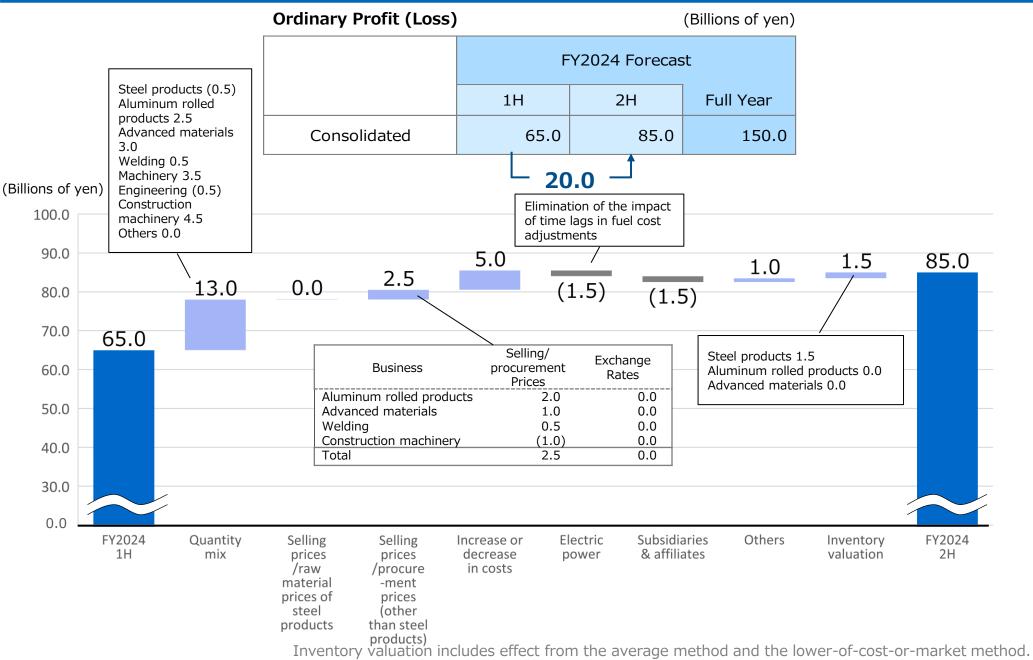
Inventory valuation includes the effect from the average method and the lower-of-cost-or-market method.

#### Breakdown of Differences between the First Half and the Second Half **KOBELCO** of Fiscal 2023 – Advanced Materials and Construction Machinery –

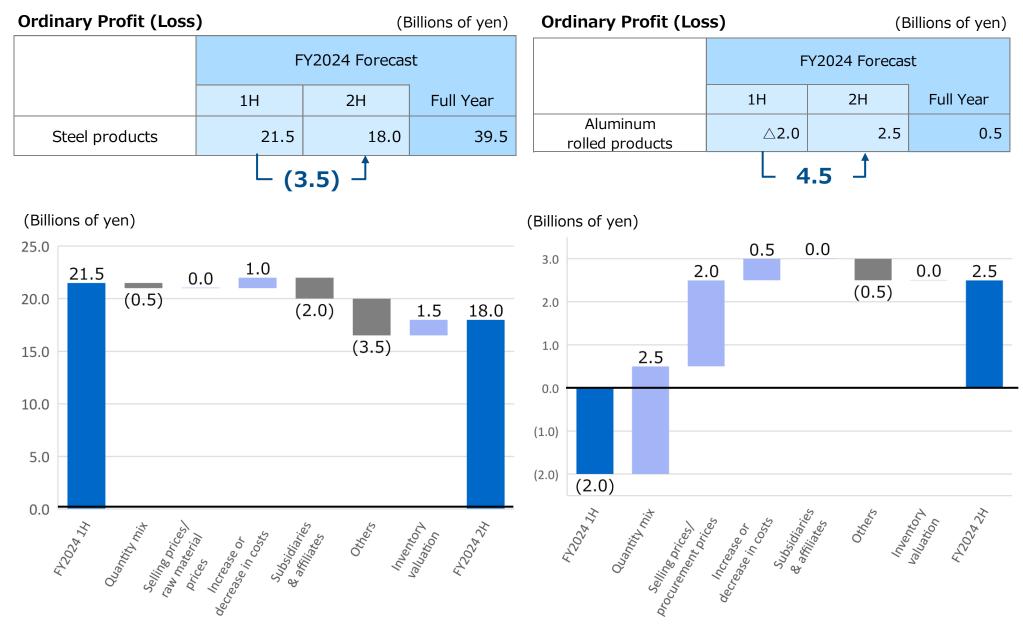




# **Breakdown of Differences between the First Half and the Second Half of Fiscal 2024 – Consolidated –**

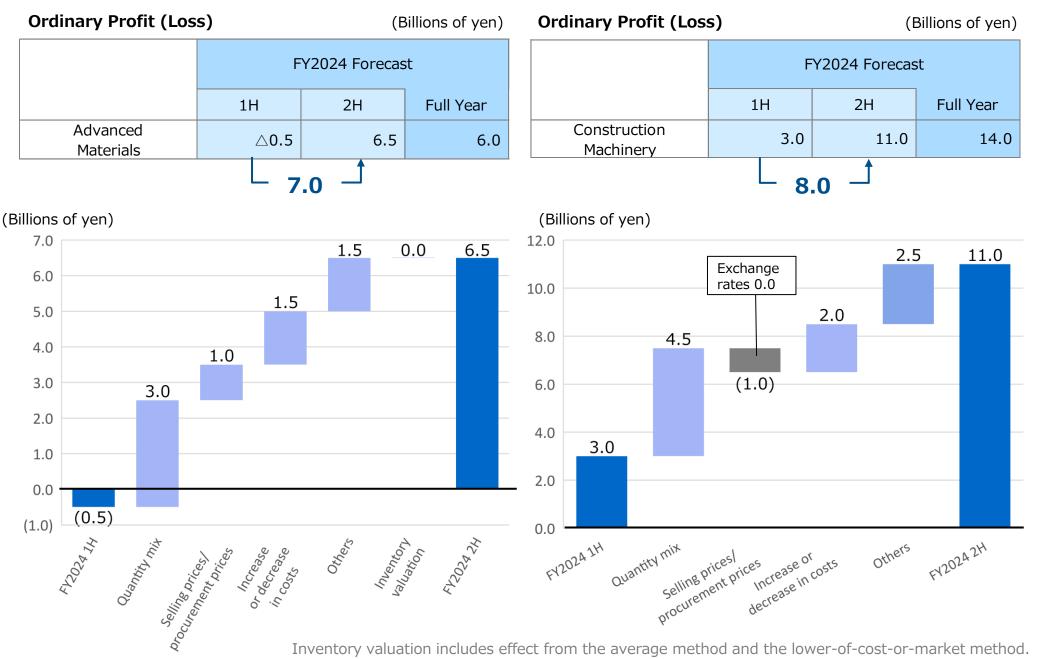


#### Breakdown of Differences between the First Half and the Second Half of Fiscal 2024 – Steel & Aluminum –



Inventory valuation includes effect from the average method and the lower-of-cost-or-market method.

### Breakdown of Differences between the First Half and the Second Half of Fiscal 2024 – Advanced Materials and Construction Machinery –



# **KOBELCO** Data

<b>P48</b>

		F	Y2022 Actua	al	F	Y2023 Actua	ıl	FY2024 Forecast		
		1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year
Crude steel production*1	(Millions of tons)	3.15	3.04	6.19	3.09	2.88	5.97	approx.3.00	approx.3.00	approx.6.00
Sales volume of steel products'	*2 (Millions of tons)	2.50	2.48	4.98	2.47	2.23	4.69	approx.2.40	approx.2.40	approx.4.80
Domestic		1.92	1.93	3.85	1.92	1.74	3.66			
Exports		0.58	0.55	1.13	0.54	0.49	1.04			
Average steel selling price	(Thousands of yen/ton)	134.5	145.7	140.1	140.4	145.4	142.7			
Export ratio (value basis)		23.4%	21.8%	22.6%	20.9%	22.5%	21.7%			
Aluminum rolled products*3	(Thousands of tons)	170	167	337	161	154	314	approx.170	approx.180	approx.350
Domestic		119	113	232	116	107	223			
Exports		51	55	105	45	47	91			
Aluminum extrusions*3	(Thousands of tons)	17	17	34	18	20	37	approx.21	approx.22	approx.42
Domestic		14	13	27	13	15	29			
Exports		4	4	8	4	5	9			
Copper rolled products*2	(Thousands of tons)	27	27	54	24	27	52	approx.29	approx.31	approx.60
Welding materials*3	(Thousands of tons)	125	123	248	122	120	242	approx.120	approx.130	approx.250
Domestic		52	54	105	53	52	105			
Exports		74	69	143	69	67	136			
Hydraulic excavators*4	(Thousands of units)	11.9	12.7	24.6	11.7	12.4	24.1	approx.12.5	approx.14.0	approx.26.5
Domestic		3.4	4.2	7.6	3.4	4.7	8.1			
Exports		8.5	8.5	17.0	8.3	7.6	15.9			
Crawler cranes*3	(Units)	145	144	289	132	183	315	approx.180	approx.190	approx.370

\*1 Includes production volume through electric arc furnaces at Takasago Works

\*2 Non-consolidated basis

\*3 Consolidated basis

\*4 Consolidated basis (including mini-excavators)

(Billions of yen)											
Steel products		FY2022 Actual				FY2023 Actual					
5	leer products	1H	2H	Full Year	1H	3Q	4Q	2H	Full Year		
	Iron ore	5.0	(7.0)	(2.0)	2.5	(0.5)	1.5	1.0	3.5		
	Coal	(3.0)	0.5	(2.5)	(2.0)	2.5	0.0	2.5	0.5		
	Carry over	2.0	(6.5)	(4.5)	0.5	2.0	1.5	3.5	4.0		
									·		
	Average method	16.5	1.5	18.0	(7.0)	3.0	3.0	6.0	(1.0)		
	Lower-of-cost-or- market method	(1.5)	(1.0)	(2.5)	0.5	0.0	(0.5)	(0.5)	0.0		
	Inventory valuation	15.0	0.5	15.5	(6.5)	3.0	2.5	5.5	(1.0)		

	Aluminum	FY	′2022 Actu	al	FY2023 Actual				
ro	lled products	1H	2H	Full Year	1H	3Q	4Q	2H	Full Year
	Average method	5.5	1.0	6.5	0.5	1.0	0.0	1.0	1.5
	Lower-of-cost-or- market method	0.0	(1.0)	(1.0)	0.5	0.0	0.0	0.0	0.5
Inventory valuation		5.5	0.0	5.5	1.0	1.0	0.0	1.0	2.0

Advanced	FY2022 Actual				FY2023 Actual			
Materials	1H	2H	Full Year	1H	3Q	4Q	2H	Full Year
Average method	2.5	0.5	3.0	1.0	1.0	1.5	2.5	3.5
Lower-of-cost-or- market method	(0.5)	0.5	0.0	0.0	0.0	0.0	0.0	0.0
Inventory valuation 2.0 1.0			3.0	1.0	1.0	1.5	2.5	3.5

## **KOBELCO** Free Cash Flow & Capital Investment

C	50	١
	Л	J

						Billions of yen)
	FY2019 Actual	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Forecast
Cash flows from operating activities	21.4	210.0	181.6	69.8	128.5	150.0
Cash flows from investing activities	(133.4)	(81.9)	(125.0)	(70.0)	(37.3)	(150.0)
Free cash flow (excluding project financing)	(112.0)	128.1	56.6	(0.2)	91.1	0.0
Free cash flow (including project financing)	(191.9)	52.9	7.2	22.4	151.5	0.0
Cash and deposits (excluding project financing)	134.9	301.8	243.2	145.4	188.7	150.0
Cash and deposits (including project financing)	145.6	317.3	260.5	203.3	278.7	205.0

	FY2019 Actual	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Forecast
Capital investment (accrual basis)	239.8	185.0	108.1	97.3	105.2	115.0
Capital investment (payment basis)	245.3	173.2	156.4	98.9	94.8	125.0
Depreciation	105.3	100.8	105.1	112.5	119.0	125.0

	FY2019 Actual	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Forecast
Profit (loss) per share	(187.55) yen	64.05 yen	160.23 yen	183.80 yen	277.38 yen	303.83 yen
Outside debt	906.6 billion yen	987.8 billion yen	908.4 billion yen	861.8 billion yen	823.4 billion yen	805.0 billion yen
Outside debt excluding debt from IPP project financing	784.4 billion yen	785.7 billion yen	655.1 billion yen	590.5 billion yen	580.5 billion yen	590.0 billion yen
D/E ratio <sup>*1</sup>	*2 1.19 times	*3 1.11 times	*4 0.80 times	0.65 times	0.55 times	approx.0.55 times
ROS *5	(0.4)%	0.9%	4.5%	4.3%	6.3%	5.6%
ROA *6	(0.3)%	0.6%	3.5%	3.8%	5.6%	5.1%
ROE *7	(9.7)%	3.4%	7.9%	8.4%	11.1%	10.8%
ROIC *8	0.9%	1.1%	4.7%	4.9%	6.7%	approx. 6.5%

- \*1: D/E ratio: Debt (excluding IPP project finance) / Stockholders' equity
- \*2: Includes early procurement of borrowings for fiscal 2019 (62.1 billion yen) D/E ratio 1.10 times (excluding early procurement of borrowings)
- \*3: Includes early procurement of borrowings for fiscal 2020 (186.2 billion yen)
  - D/E ratio 0.84 times (excluding early procurement of borrowings)
- \*4: Includes early procurement of borrowings for fiscal 2021 (101.1 billion yen) D/E ratio 0.68 times (excluding early procurement of borrowings)

- \*5: ROS: Ordinary Profit (Loss) / Net Sales
- \*6: ROA: Ordinary Profit (Loss) / Total assets
- \*7: ROE: Profit (Loss) Attributable to Owners of Parent/ Stockholders' equity
- \*8: ROIC: After-tax operating income / invested capital

	FY2022 Actual			F	FY2024 Forecast		
	1H	2H	Full Year	1H	2H	Full Year	Full Year
1 U.S. dollar to yen	135.3	136.7	136.0	142.6	148.0	145.3	145.0
1 Chinese yuan to yen	19.9	19.5	19.7	19.9	20.5	20.2	20.0
1 euro to yen	139.1	144.1	141.6	154.8	160.6	157.7	155.0

[Analysis of exchange rate sensitivity]

Impact of the 1 yen depreciation against the U.S. dollar on future business performance

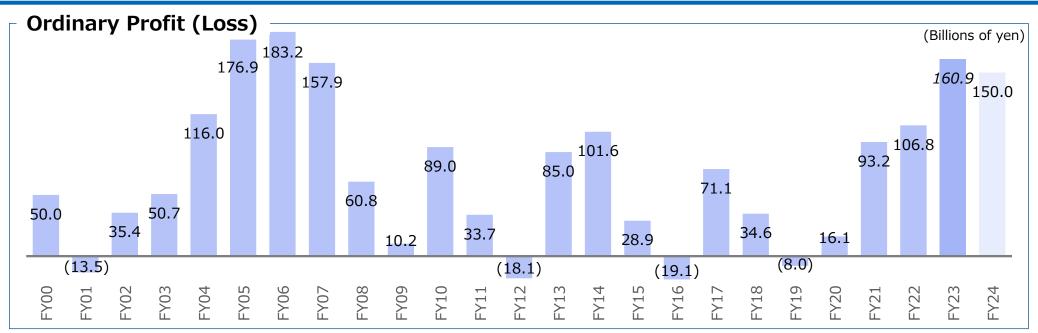
Steel products: approx. (0.5) billion yen

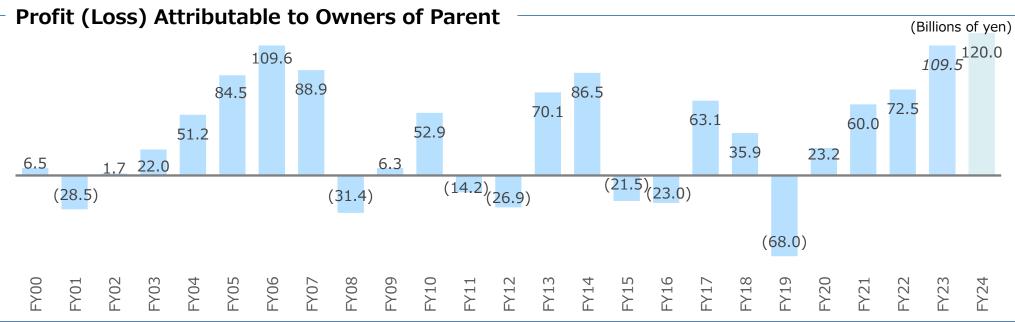
(Impact of dollar balance: (1.5) billion yen. Inventory valuation, cost pass-through to selling price, etc.: 1.0 billion yen)

Construction machinery: approx. 0.3 billion yen (Impact of dollar balance: 0.3 billion yen)

Impact of the 1 yen depreciation against the euro on future business performance Construction machinery: approx. 0.3 billion yen

### **Changes in Consolidated Financial Results**



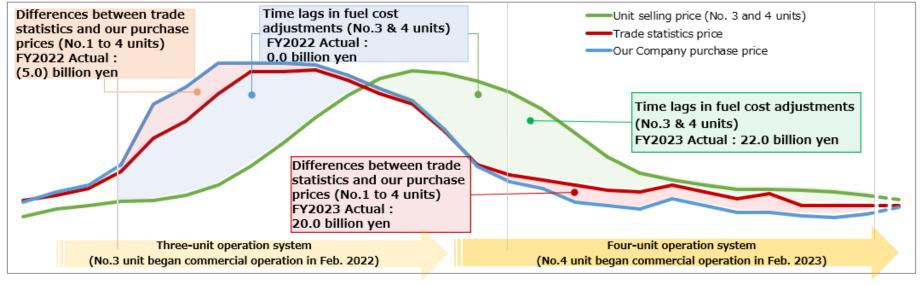


# Fuel Cost Adjustments in Kobe Power Plant (No. 1 to 4 units) P54

Our Company's coal-fired power subsidiaries receive the electricity rate, equivalent to the fuel cost, which is calculated based on the fuel cost set at the time of contract and adjusted with changes in coal prices in the import trade (Billions of yen) statistics (national average) from the time of contract.

	FY2022	FY2	023	Full year	Full year
Main factors that affect profit and loss	<b>Actual</b>	Previous 2	Actual 3	3-1	3-2
<ul> <li>Time lags in fuel cost adjustments (No.3 &amp; 4 units)</li> <li>Inevitably occur as coal prices rise and fall. (Refer to trade statistics 3–5 months ago.)</li> <li>Gains and losses in profits are offset in the long run.</li> </ul>	<b>0.0</b> 1H (10.0) 2H 10.0	<b>22.0</b> 1H 16.0 2H 6.0	<b>22.0</b> 1H 16.0 2H 6.0	<b>22.0</b> 1H 26.0 2H (4.0)	- 1H – 2H –
<ul> <li>Effect from temporary gains/losses from changes in electricity selling prices (No.1 to 4 units)—Differences between trade statistics and our Company purchase prices</li> <li>Although our basic policy is to purchase coal based on a contract with no future price differences anticipated, irregularities may occur due to external factors.</li> </ul>	<b>(5.0)</b> 1H (5.0) 2H -	<b>14.0</b> 1H 8.0 2H 6.0	<b>20.0</b> 1H 8.0 2H 12.0	<b>25.0</b> 1H 13.0 2H 12.0	<b>6.0</b> 1H - 2H 6.0

Trends in Coal Trade Statistics Prices and Our Company Purchase Prices (for illustrative purposes only)



Jan-22 Mar-22 May-22 Jul-22 Sep-22 Nov-22 Jan-23 Mar-23 May-23 Jul-23 Sep-23 Nov-23 Jan-24 Mar-24

# **COBELCO** Dialogue with the Capital Market and External Evaluations P55

### **Dialogue with the Capital Market**

Our Company is actively engaged in dialogue with capital markets to achieve sustainable growth and increase corporate value over the medium to long term. The details of our dialogue are disclosed on our corporate website. capital markets 22 e.pdf (kobelco.co.jp)



#### External Evaluations (Listed below are only major ones) ♦FTSE4Good ♦ FTSE Blossom Japan ♦ FTSE Blossom MSCI JAPAN ESG SELECT Sector Relative Index **Index Series** Japan Index **LEADERS INDEX\*** (From Jun. 2021) (From Jun. 2021) (From Mar. 2022) (From Jun. 2022) **2023** CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX MSCI JAPAN EMPOWERING FTSE4Good **FTSE Blossom FTSE Blossom** WOMEN INDEX (WIN)\* **Japan Sector** Japan (From Dec. 2022) **Relative Index** 2023 CONSTITUENT MSCI JAPAN **EMPOWERING WOMEN INDEX (WIN)** ♦ CDP Awards for Excellence (From Dec. 2020) in Corporate Disclosure \* THE INCLUSION OF KOBE STEEL, LTD. IN ANY MSCI INDEX, AND THE USE OF MSCI LOGOS, Awarded "A-" in the TRADEMARKS, SERVICE MARKS OR INDEX NAMES 2023 Award for Excellence HEREIN, DO NOT CONSTITUTE A SPONSORSHIP, climate change in Corporate Disclosure ENDORSEMENT OR PROMOTION OF KOBE STEEL category for the fourth LTD. BY MSCI OR ANY OF ITS AFFILIATES. THE MSCI - Industries -INDEXES ARE THE EXCLUSIVE PROPERTY OF MSCI. consecutive year MSCI AND THE MSCI INDEX NAMES AND LOGOS The Securities Analysts DISCLOSURE INSIGHT ACTION SAA ARE TRADEMARKS OR SERVICE MARKS OF MSCI OR Association of Japan ITS AFFILIATES.

### **COBELCO** Group Corporate Philosophy

	Our view of a society and future to be attained as we carry out KOBELCO's mission					
KOBELCO's View of the Future	We envision a world in which people, now and in the future, can fulfill their hopes and dreams while enjoying safe, secure, and prosperous lives.					
KOBELCO's Mission	Our mission and the social significance of the KOBELCO Group that we must fulfill					
	Our mission is to provide solutions to the needs of society, by making the best use of the talents of our employees and our technologies.					
Core Values of KOBELCO	The commitments of the KOBELCO Group to society and the values shared by the entire KOBELCO Group					
	<ol> <li>We provide technologies, products and services that win the trust and confidence of our customers we serve and the society in which we live.</li> <li>We value, and support the growth of, each employee on an individual basis, while creating a cooperative and harmonious environment.</li> <li>Through continuous and innovative changes, we create new values for the society of which we are a member.</li> </ol>					
Six Pledges of KOBELCO	Code of Conduct for all Group employees to follow to fulfill the Core Values of KOBELCO and the Quality Charter					
	<ol> <li>Uphold the Highest Sense of Ethics and Professionalism</li> <li>Contribute to the Society by Providing Superior Products and Services Quality Charter</li> <li>Establish a Comfortable but Challenging Work Environment</li> <li>Live in Harmony with the Local Community</li> <li>Contribute to a Sustainable Environment</li> <li>Respect Each Stakeholder</li> </ol>					



### **Cautionary Statement**

 Certain statements in this presentation contain forward-looking statements concerning forecasts, assertions, prospects, intentions and strategies. The decisions and assumptions leading to these statements are based on information currently available to Kobe Steel. Due to possible changes in decisions and assumptions, future business operation, and internal and external conditions, actual results may differ materially from the projected forward-looking statements. Kobe Steel is not obligated to revise the forward-looking contents of this presentation.

#### • Uncertain and variable factors include, but are not limited to:

- Changes in economic outlook, demand and market conditions
- Political situation and trade and other regulations
- Changes in currency exchange rates
- Availability and market conditions of raw materials
- Products and services of competing companies, pricing policy, alliances, and business development including M&As
- Strategy changes of alliance partners